

Winter 2021-2022 (For October 2021 Release)

# Construction Starts Forecast

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## Highlights

- US construction starts increased 9.7% year-on-year (y/y) in Q3 2021. All three headline sectors of residential, non-residential building, and civil engineering posted solid y/y growth. Residential construction has been robust since its trough in Q2 2020, while both non-residential and civil engineering works were boosted by large projects.
- GDP growth slowed significantly in Q3 2021, but recent high-frequency data have been more encouraging. Looking ahead, we expect that a slowly improving health situation, solid household finances, a rebuild of inventories, and additional fiscal stimulus will support solid growth momentum in 2022. GDP is expected to grow 5.4% in 2021, slowing to 4.3% in 2022.
- We forecast total US construction starts to expand 6.7% in 2021, accelerating to 12% growth in 2022. Residential construction is the primary impulse in 2021, and growth is set to continue at a solid – albeit slowing – pace over the forecast period. The medium-term outlook for civil engineering is robust, underpinned by the expected passage of the bipartisan infrastructure package. Although non-residential building is set to return to growth in 2022, the scarring from the pandemic will be large in sectors such as hotels and private offices.
- Total Canadian construction starts fell 25.5% y/y in Q3 2021, with new non-residential building down 17% y/y and new engineering construction down 50% y/y. Residential construction was more robust, as a strong rise in single-family homebuilding more than offset a decline in apartment building.
- We forecast Canadian construction starts will decline 4% in 2021, then accelerate to 23.8% in 2022 as almost all sub-sectors return to growth. We forecast the recovery will continue through 2022 as the pandemic is contained, supply bottlenecks gradually clear, and energy prices normalize, combined with new fiscal stimulus measures. Engineering starts are expected to be the main engine of growth into the medium-term with strong support coming from the miscellaneous civil and power sectors.

Housing starts in the U.S., as the average of the monthly seasonally adjusted and annualized (SAAR) figures through August of this year, have been ahead by one-fifth (+20.3%) versus the first eight months of last year. Canada's figure over the same time frame is +34.6%.



Sources: ConstructConnect\*/Oxford Economics.  
Forecast reflects actual starts through Q3 2021.

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## Overview

### Growth in new US construction continued in Q3

Total US construction starts rose 9.7% year-on-year (y/y) and 7.3% year-to-date (ytd) in Q3 2021. While such growth may look robust, construction in 2020 was particularly weak with the most acute impact felt during Q2 and Q3. This low level of construction has now fallen out of the annual calculation, flattering both the y/y and ytd growth figures. Indeed, the level of construction in Q3 was more than 3% below the quarterly average in 2019.

Non-residential building starts grew 7.2% y/y in Q3, the first annual rise since Q4 2019, although ytd construction in the sector declined 4.9%. The sector was boosted in Q3 by a number of mega projects valued at over \$1 billion, most notably, a new \$8 billion Intel computer chip factory in Arizona (classified in the industrial sector). In addition to this, groundbreaking began on a \$1.3 billion plastics plant in Louisiana, and as a result, new factory construction was up 102% y/y and 41.6% ytd.

Construction on a \$1 billion medical center at UC Irvine propped up hospital construction, and with a number of large projects started earlier this year, the sector is up 25.9% ytd. A new \$1 billion FBI office building in Alabama helped boost government office-building, while groundbreaking on several data centers and a JPMorgan Chase office tower in New York boosted private office building. Despite this, the hangover from the pandemic on office building looms large, as some workers have shifted permanently to homeworking or hybrid working, and as a result, private office building was down 6.8% y/y and 26.8% ytd in Q3. Hotel construction is another sector to have experienced deep scarring as a result of the pandemic, with construction down nearly 40% ytd following a 57% decline last year.

Engineering construction starts rose 15.6% y/y and were broadly flat (+1.7%) in ytd terms. A \$2.8 billion offshore wind project in Massachusetts boosted the power infrastructure sub-category, which is now 213% ahead of its level a year ago, and also thanks to some major projects earlier in the year, up 133% ytd. Elsewhere in engineering, recent trends have been positive in the construction of roads and water & sewage treatment facilities, both of which are positive in both y/y and ytd terms. By contrast, construction trends in bridges, airports, and miscellaneous civil projects are all negative. The latter category includes energy and pipeline projects, as well as railways and tunnel projects, all of which could see a boost in the upcoming quarters.

**Table 1: Summary forecasts**

(Annual percentage changes unless specified otherwise)

|   | 2019  | 2020  | 2021  | 2022 | 2023 | 2024 | 2025 |
|---|-------|-------|-------|------|------|------|------|
| <b>US</b>   |       |       |       |      |      |      |      |
| <b>Macro variables</b>                                  |       |       |       |      |      |      |      |
| GDP   | 2.3   | -3.4  | 5.4   | 4.3  | 2.7  | 2.1  | 2.0  |
| Population growth                                       | 0.5   | 0.4   | 0.2   | 0.4  | 0.5  | 0.5  | 0.5  |
| Unemployment rate (%)                                   | 3.7   | 8.1   | 5.4   | 4.0  | 3.7  | 3.5  | 3.5  |
| Real disposable income*                                 | 2.3   | 6.2   | 2.6   | -1.7 | 1.8  | 1.6  | 1.5  |
| Central bank rate (%)                                   | 2.2   | 0.4   | 0.1   | 0.1  | 0.6  | 1.1  | 1.5  |
| 10-year government yield (%)                            | 2.1   | 0.9   | 1.5   | 2.1  | 2.5  | 2.6  | 2.6  |
| <b>Construction starts (y/y % change of \$ volumes)</b> |       |       |       |      |      |      |      |
| Total starts  | 8.5   | -15.0 | 6.7   | 12.0 | 9.3  | 7.8  | 6.0  |
| Residential   | 0.4   | 1.1   | 16.7  | 10.5 | 7.3  | 6.8  | 6.2  |
| Non-res bldg  | 12.2  | -27.3 | -4.4  | 12.2 | 11.0 | 8.0  | 5.6  |
| Civil engineering                                       | 16.1  | -18.3 | 4.9   | 15.0 | 11.0 | 9.5  | 6.3  |
| <b>Canada</b>   |       |       |       |      |      |      |      |
| <b>Macro variables</b>                                  |       |       |       |      |      |      |      |
| GDP   | 1.9   | -5.3  | 5.2   | 4.7  | 2.8  | 1.5  | 1.7  |
| Population growth                                       | 1.4   | 1.2   | 0.7   | 1.1  | 1.1  | 1.0  | 1.0  |
| Unemployment rate (%)                                   | 5.7   | 9.6   | 7.6   | 6.6  | 6.3  | 6.2  | 6.1  |
| Real disposable income*                                 | 2.2   | 9.5   | 1.1   | -0.5 | 2.0  | 1.5  | 1.5  |
| Central bank rate (%)                                   | 1.8   | 0.6   | 0.3   | 0.3  | 0.8  | 1.2  | 1.7  |
| 10-year government yield (%)                            | 1.6   | 0.8   | 1.4   | 2.0  | 2.5  | 2.7  | 2.7  |
| Exchange rate C\$ per US\$                              | 1.33  | 1.34  | 1.26  | 1.27 | 1.25 | 1.22 | 1.19 |
| <b>Construction starts (y/y % change of \$ volumes)</b> |       |       |       |      |      |      |      |
| Total starts  | -11.8 | -12.7 | -4.0  | 23.8 | 10.5 | 8.2  | 6.9  |
| Residential   | 3.9   | -13.5 | 18.1  | 5.5  | 2.7  | 4.3  | 4.6  |
| Non-res bldg  | -35.7 | -11.9 | -5.2  | 27.9 | 13.7 | 9.6  | 8.2  |
| Civil engineering                                       | 6.6   | -12.5 | -20.9 | 42.3 | 14.8 | 10.1 | 7.6  |

\* In 2020, boosted by stimulus checks and unemployment insurance top-ups.

Residential construction grew 9% y/y and 21.1% ytd, driven by single-family home-building. New single-family construction increased 15.4% y/y and 27.1% ytd. The pandemic and work from home orders have boosted demand for single-family homes, a trend that was already underway pre-pandemic due to family formation in the millennial generation and a housing shortage after several years of underinvestment following the global financial crisis. Apartment construction has been less robust since the onset of the pandemic — multi-family home-building declined 10.5% y/y in Q3. This was largely driven by a pandemic shift away from urban living. In addition, unlike in the single-family segment, apartment construction was strong in the years following the global financial crisis, so there is less pent-up demand.

Other measures of construction activity tell a similar story. Put-in-place (PIP) construction, a measure of work-in-progress construction, grew 8.9% y/y in August. Like the starts data, residential PIP construction

supported sectoral growth, growing 23.9% y/y in August, in contrast to non-residential construction, which was down 3%. PIP construction tends to lag starts by six months to two years, since construction is spread through the lifetime of the project in the former. ConstructConnect, in partnership with Oxford Economics, a world-leading economic forecasting firm, have developed a service covering PIP by type of structure for US states, cities, and counties. The service includes data and forecasts, and uses ConstructConnect's starts data and forecasts to derive the PIP forecasts.

In recent months, soaring prices of building materials has been an important and worrying development in the construction sector. The price of construction materials rose 16.7% y/y in September, a slight easing from its high of 20.4% in June and July. Lumber prices have eased significantly — softwood lumber prices fell 31.4% y/y in September, down from a 161% y/y increase as recently as May. But countering that, metal prices have soared — prices for steel mill

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products were up 134% y/y in September, for example. In addition, there are signs that labor shortages may be a growing constraint. The JOLTS survey of job openings suggests construction vacancies are near record highs (though still below a recent peak in early-2019), and average weekly earnings were up 7.2% y/y in September.

### US economy resilient despite supply constraints and inflation concerns

Deteriorating health conditions, a reduced fiscal impulse, and lingering supply constraints weighed on consumer and business activity in Q3. GDP growth slowed to 2% annualized, down from 6.7% in Q2. Encouragingly, high-frequency data point to reaccelerating economic momentum in late September amid signs that the Delta wave is receding. Looking ahead, we expect that a slowly improving health situation, solid household finances, a rebuild of inventories, and additional fiscal stimulus will support solid growth momentum in 2022, although the economy is almost certainly past its post-Covid growth peak. GDP is expected to grow 5.4% in 2021, slowing to 4.3% in 2022.

Household spending still has plenty of room to grow. In the coming months, declines in Covid infection rates should spur renewed consumer optimism while a resilient jobs recovery should support income growth. Healthy household finances, along with some \$2.7 trillion in excess savings, will support consumer spending growth just below 8% in 2021 and 4.1% in 2022. We expect business investment growth to moderate through 2022. However, recent supply-side constraints have highlighted the need to expand productive capacity and replenish inventory levels, which should provide some impetus to investment.

Democrats hope to pass the roughly \$1 trillion bipartisan infrastructure bill — which includes about \$550 billion federal spending on roads, bridges, public transport, expanded broadband, and more — imminently. The other big bill, the final reconciliation bill, will be much smaller than the initially proposed \$3.5 trillion, as it's unlikely to total more than \$2 trillion. Many of President Biden's proposed initiatives will be eliminated from the package, while others will be shortened in duration.

We expect inflation to cool over the next few quarters but remain at high levels not seen since the early 1990s. Headline PCE inflation, the Fed's preferred measure, is expected to average 3.8% in Q4 2021 and 2.3% in Q4 2022. At the September policy meeting, Fed Chair Powell all but confirmed that the QE tapering will start in November and run through mid-2022. Given the Fed's

**Table 2: Drivers of headline sectors**

| Sector                   | Short-term drivers  | Long-term drivers  |
|--------------------------|---|--|
| Residential              | Unemployment rate;<br>Household liabilities;<br>Mortgage interest rates;<br>House prices;<br>Population trends  | House prices;<br>Incomes   |
| Non-residential building | Output trends in relevant sector;<br>Population trends;<br>Capacity utilization;<br>Borrowing costs;<br>Employment in relevant sector;<br>Disposable income | Output trends in relevant sector;<br>Employment in relevant sector     |
| Civil engineering        | Federal/State/Provincial spending;<br>Government borrowing costs;<br>Employment in government sector;<br>Output trends in relevant sector                   | Federal/State/Provincial spending;<br>Output trends in relevant sector |

more hawkish guidance and the persistence of inflation, we now believe that the Fed will start to raise rates in December 2022, and we expect two 25 basis-point increases in 2023.

### Starts rebound this year, with near broad-based growth expected in 2022

We continue to forecast a significant recovery in construction starts of 6.7% this year, following the 15% contraction in 2020. The growth rates across the subsectors continue to diverge, with residential and industrial construction starts providing much of the growth impetus as non-residential construction continues to drag on overall growth. Looking ahead, we expect construction starts to grow by 12% in 2022, with all subsectors forecast to grow except for industrial starts.

Residential construction starts are forecast to experience strong growth in 2021 of 16.7%. This growth is driven by strong single-family housing starts (21.7% growth this year), as increased working from home and demographic trends, accelerated by the pandemic, lead to demand for suburban housing outside of city centres in a bid for greater space. Multi-family starts are forecast to grow by 3.3% this year, following a fall of 17.4% last year. From 2022 to 2024, we expect multi-family starts to grow faster than single-family homes, with some anecdotal evidence of younger millennials (yet to settle down with families) returning to cities and thus generating demand for multi-family properties after spending much of the pandemic outside of urban centres.

Growth in civil engineering starts is forecast at 4.9% in 2021. The subsector growth profiles are divergent, with roads, water &

sewage treatment, and power returning to growth after contracting in 2020 while the other subsectors (miscellaneous civil, airports, bridges, and dams, canals, & marine) continue to contract. Looking ahead, we expect the bipartisan infrastructure bill, once passed, to boost this sector with civil engineering starts growth expected to exceed overall construction starts over the medium term.

Of the civil engineering subsectors, miscellaneous civil engineering, which includes oil & gas, tunnels, and railway projects, is forecast to be the fastest growing subsector out to 2023. This growth will be supported by the bipartisan infrastructure bill, which includes significant funding for passenger and freight rail alongside major infrastructure projects such as tunnelling. Additionally, growth in power infrastructure starts is expected to be robust over this period, with further upside gains coming from President Biden's proposed reconciliation bill with its focus on tackling climate change by providing tax incentives for renewable energy and encouraging clean energy transition, such as by implementing electric vehicle charging infrastructure.

We forecast growth in the industrial sector to rebound this year, expanding by 35.6% after shrinking by 61.3% in 2020. This strong expansion is supported by September's \$8 billion ground-breaking for two new Intel chip factories in Arizona and Shintech's \$1.3 billion expansion in their plastic and PVC plants in Louisiana. Semiconductor manufacturing is one area in particular that will see robust investment, partially for strategic geopolitical reasons, as the US would like to reduce its reliance on China for semiconductor production in the medium term. However, growth is forecast to stall in 2022, partially a normal-

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ization from strong growth this year, with industrial starts to contract by 0.8%.

Non-residential building starts are forecast to shrink by 4.4% in 2021 as the sector continues to be waylaid by the impacts of the pandemic. Ongoing hybrid working practices and the inability or unwillingness to travel and engage in leisure activities are reflected in the subsectors contributing most to the decline. Large falls are expected in hotels (-33.2%), private offices (-30.8%), and libraries & museums (-33.2%). On the other hand, with some restrictions easing, retail starts are expected to see growth of 7.7% this year as consumers return to spending in stores from their reliance on online channels in 2020.

By next year, we expect all non-residential subsectors, bar industrial starts, to return to growth as the removal or loosening of restrictions enables demand pent up during the pandemic to be released back into the economy. Indeed, we forecast hotels, private offices, and libraries & museums to expand by 41.1%, 13.8% and 34.6% respectively in 2022. However, with the pandemic exacerbating pre-existing shifts towards remote working, private office starts are expected to remain over 37% below their 2019 peak in 2025.

Transportation terminals are forecast to see double digit starts growth out to 2025, with several large projects expected to commence groundbreaking in each year over this period. Growth in this subsector is further supported by Biden's green agenda and targeting within the bipartisan infrastructure bill. Starts in airports, which are forecast to shrink by a further 3.1% this year, are expected to begin their recovery in 2022 as travel recovers, with growth in airports outpacing overall construction starts from 2022 to 2025. Additionally, we expect hospital construction to rebound from a weak 2020, growing by 22.3% in 2021 as health-care funding used to directly fight the pandemic during its peak is being reallocated towards investment.

### Canadian construction remains weak, but picking up in 2022

Canadian construction continues to lag progress south of the border. Total construction starts fell 25.5% y/y and 5.7% ytd in Q3 2021 despite extreme weakness in the same period of last year. Of the three headline sectors, only new residential construction

increased, by 6.7% y/y and 23.1% ytd. New single-family construction grew 30.2% y/y and 49.4% ytd, driven by demographic factors and a pandemic-related rise in demand for more spacious housing. New apartment building, by contrast, declined 14.1% y/y and 2% ytd.

The civil engineering sector contracted 26.6% y/y and 23.7% ytd. Y/y declines were present in all sectors, with an especially steep decline of 94% y/y in the miscellaneous civil sector. However, ytd outturns were positive in the power infrastructure and water & sewage treatment sectors after some strong growth posted earlier in the year.

Non-residential building construction fell 17.3% y/y and 9.1% ytd with significant differences between growth in the sub-sectors. All commercial sectors declined in y/y terms, with only amusement positive in ytd terms. Hotel construction posted an especially steep decline, down 98% y/y and 65% ytd. Perhaps more surprising was a sharp contraction in factory building, which fell 90% y/y, although the decline in ytd construction was less severe (down 9%). Some of the strongest gains have been in institutional segments, such as hospitals and educational facilities.

While we are still upbeat about the economic outlook for Canada, we have trimmed our GDP growth expectations for H2. Supply constraints have lasted longer than we previously thought and have spilled over to many segments of the economy. Furthermore, spiking energy prices are reducing real incomes. We expect GDP to rebound from its 0.3% q/q decline in Q2, growing 1.3% in Q3 and 1.7% in Q4. Overall, we expect GDP to grow 5.2% in 2021. We forecast the recovery will continue through 2022 as the pandemic is contained, supply bottlenecks gradually clear, and energy prices normalize. Adding the impact of new fiscal stimulus measures, we see GDP growth at 4.7% in 2022 and 2.8% in 2023. A combination of new fiscal stimulus along with supply chain bottlenecks and spiking energy prices are expected to boost inflation, and as a result, we expect the Bank of Canada to start raising interest rates in Q4 2022 (although, the BOC Governor has suggested it may be earlier).

Canadian construction starts are expected to shrink further in 2021, falling by 4%. Growth in the headline subsectors is variable with residential construction growing 18.1%, but non-residential construction and engineering shrinking by 5.2% and

20.9% respectively. However, overall construction is set for a strong recovery of 23.8% in 2022, with further double-digit growth of 10.5% forecast in 2023.

As in the US, residential construction growth in Canada is expected to be driven by single-family builds which are forecast to see a 39.6% increase in 2021, while multi-family builds are set to shrink by 3.2%. These growth dynamics are mainly due to pandemic-driven trends, such as demand for more space outside of urban centres and the adoption of hybrid working practices. Looking ahead, residential construction growth is set to cool with the multi-family segment outpacing single-family units from 2022-2025.

The subsectors of non-residential building starts are also experiencing divergent growth. Commercial sectors such as hotels, private offices, retail, parking garages and warehouses are forecast to decline by over 40% in 2021, with only amusement starts offering a contribution to growth of 80.7%. As pandemic restrictions ease and the economy reopens, we expect strong growth in 2022 and 2023 in these sectors. However, even with several years of robust growth, many subsectors will not return to their pre-pandemic levels over the forecast horizon out to 2025. Indeed, office starts are expected to only reach just under 60% of its 2019 level by the end of 2025. The institutional sectors are expected to grow by 4% in 2021, driven by the robust growth in religious and hospital construction of 155% and 110% respectively. Industrial construction is also set to expand by 2.1% this year, before a forecast 136% expansion in 2022 as groundbreaking is expected to begin on several large petrochemical and LNG plants.

Civil engineering is also expected to decline in 2021 by 20.9%, led by contractions in the bridges, dams/canal/marine, roads, and miscellaneous civil sectors. The sector is forecast to experience a broad-based recovery in 2022, with civil engineering starts expanding by 42.3%. This will be led by growth in the miscellaneous civil engineering subsector of 135%, which includes oil and gas projects, railroad and tunnel work. Additionally, after two consecutive years of contractions, we expect the dams/canals/marine subsector to grow by 46.6% in 2022 with groundbreakings tied to climate change mitigation.



**Table 3: U.S. Type-of-Structure Forecasts**  
(\$ Billions USD)

|                                     | Actuals |         | Forecasts |         |         |         |           |
|-------------------------------------|---------|---------|-----------|---------|---------|---------|-----------|
|                                     | 2019    | 2020    | 2021      | 2022    | 2023    | 2024    | 2025      |
| Single-family                       | 198.784 | 219.290 | 266.879   | 291.390 | 312.208 | 332.873 | 353.588   |
| Multi-family                        | 99.042  | 81.854  | 84.594    | 96.947  | 104.449 | 112.167 | 118.982   |
| TOTAL RESIDENTIAL                   | 297.825 | 301.145 | 351.473   | 388.337 | 416.658 | 445.041 | 472.570   |
| (Yr/yr % change)                    | 0.4%    | 1.1%    | 16.7%     | 10.5%   | 7.3%    | 6.8%    | 6.2%      |
| Hotels/Motels                       | 23.537  | 10.219  | 6.829     | 9.635   | 13.348  | 15.991  | 17.132    |
| Shopping/Retail                     | 16.510  | 12.276  | 13.217    | 15.806  | 18.295  | 20.666  | 22.485    |
| Parking Garages                     | 3.164   | 1.740   | 1.661     | 2.067   | 2.440   | 2.640   | 2.828     |
| Amusement                           | 7.596   | 6.304   | 6.621     | 7.052   | 7.956   | 8.706   | 9.383     |
| Private Offices                     | 36.585  | 25.880  | 17.915    | 20.384  | 23.178  | 25.266  | 26.630    |
| Governmental Offices                | 11.749  | 10.661  | 11.910    | 12.318  | 12.932  | 13.526  | 13.905    |
| Laboratories (Schools & Industrial) | 2.417   | 2.351   | 2.466     | 2.572   | 2.784   | 2.908   | 2.997     |
| Warehouses                          | 22.563  | 26.212  | 24.091    | 26.414  | 28.371  | 29.712  | 30.876    |
| Sports Stadium/Convention Center    | 9.835   | 4.516   | 4.022     | 5.302   | 6.802   | 7.758   | 8.206     |
| Transportation Terminals            | 10.746  | 2.361   | 4.096     | 5.788   | 7.366   | 8.499   | 9.397     |
| TOTAL COMMERCIAL                    | 144.703 | 102.521 | 92.829    | 107.338 | 123.471 | 135.671 | 143.839   |
| (Yr/yr % change)                    | 8.1%    | -29.2%  | -9.5%     | 15.6%   | 15.0%   | 9.9%    | 6.0%      |
| TOTAL INDUSTRIAL (manufacturing)    | 55.810  | 21.624  | 29.318    | 29.074  | 31.137  | 34.439  | 37.094    |
| (Yr/yr % change)                    | 55.9%   | -61.3%  | 35.6%     | -0.8%   | 7.1%    | 10.6%   | 7.7%      |
| Religious                           | 1.889   | 1.622   | 1.068     | 1.449   | 1.543   | 1.596   | 1.640     |
| Hospitals/Clinics                   | 21.790  | 13.345  | 16.319    | 19.055  | 21.213  | 22.578  | 23.829    |
| Nursing Homes/Assisted Living       | 9.599   | 7.487   | 5.997     | 7.209   | 8.195   | 8.943   | 9.727     |
| Libraries/Museums                   | 4.072   | 3.807   | 2.542     | 3.421   | 4.272   | 4.614   | 4.790     |
| Courthouse                          | 1.568   | 2.376   | 2.669     | 2.783   | 2.949   | 3.106   | 3.243     |
| Police/Fire                         | 3.260   | 3.320   | 2.866     | 3.183   | 3.454   | 3.616   | 3.708     |
| Prisons                             | 2.111   | 2.387   | 2.157     | 2.465   | 2.696   | 2.895   | 3.037     |
| Military                            | 5.049   | 9.207   | 8.737     | 9.800   | 10.446  | 11.065  | 11.407    |
| Educational Facilities              | 75.879  | 67.508  | 60.973    | 67.460  | 71.792  | 75.337  | 78.538    |
| MED misc                            | 9.342   | 8.216   | 7.006     | 8.052   | 9.190   | 9.954   | 10.616    |
| TOTAL INSTITUTIONAL                 | 134.560 | 119.277 | 110.334   | 124.877 | 135.750 | 143.705 | 150.534   |
| (Yr/yr % change)                    | 4.7%    | -11.4%  | -7.5%     | 13.2%   | 8.7%    | 5.9%    | 4.8%      |
| Miscellaneous Non-Res Building      | 7.667   | 5.794   | 5.816     | 6.186   | 6.419   | 6.568   | 6.698     |
| TOTAL NON-RES BLDG                  | 342.740 | 249.217 | 238.297   | 267.475 | 296.778 | 320.382 | 338.165   |
| (Yr/yr % change)                    | 12.2%   | -27.3%  | -4.4%     | 12.2%   | 11.0%   | 8.0%    | 5.6%      |
| Airport                             | 7.393   | 6.028   | 5.842     | 6.552   | 7.519   | 8.366   | 9.087     |
| Roads                               | 65.315  | 63.638  | 69.984    | 76.794  | 83.509  | 90.223  | 94.210    |
| Bridges                             | 30.186  | 22.761  | 18.793    | 22.402  | 24.823  | 27.720  | 30.428    |
| Dams/Canal/Marine                   | 8.547   | 8.283   | 7.066     | 7.906   | 8.642   | 9.316   | 9.938     |
| Water & Sewage Treatment            | 31.617  | 31.247  | 34.347    | 37.857  | 41.495  | 45.381  | 48.657    |
| Misc Civil (Power, etc.)            | 46.189  | 22.719  | 26.287    | 35.194  | 41.209  | 45.799  | 48.847    |
| TOTAL ENGINEERING                   | 189.247 | 154.677 | 162.319   | 186.705 | 207.199 | 226.805 | 241.167   |
| (Yr/yr % change)                    | 16.1%   | -18.3%  | 4.9%      | 15.0%   | 11.0%   | 9.5%    | 6.3%      |
| TOTAL NON-RESIDENTIAL               | 531.987 | 403.893 | 400.616   | 454.180 | 503.976 | 547.187 | 579.332   |
| (Yr/yr % change)                    | 13.6%   | -24.1%  | -0.8%     | 13.4%   | 11.0%   | 8.6%    | 5.9%      |
| GRAND TOTAL                         | 829.812 | 705.038 | 752.088   | 842.517 | 920.634 | 992.228 | 1,051.902 |
| (Yr/yr % change)                    | 8.5%    | -15.0%  | 6.7%      | 12.0%   | 9.3%    | 7.8%    | 6.0%      |

EXPLANATION: Table 3 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 4 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

**Table 4: U.S. Type-of-Structure Forecasts**  
 Arranged to match the alphabetical category drop-down menus in INSIGHT (\$ Billions USD)

|                                      | Actuals |         | Forecasts |         |         |         |           |
|--------------------------------------|---------|---------|-----------|---------|---------|---------|-----------|
|                                      | 2019    | 2020    | 2021      | 2022    | 2023    | 2024    | 2025      |
| <b>Summary</b>                       |         |         |           |         |         |         |           |
| CIVIL                                | 189.247 | 154.677 | 162.319   | 186.705 | 207.199 | 226.805 | 241.167   |
| NON-RESIDENTIAL BUILDING             | 342.740 | 249.217 | 238.297   | 267.475 | 296.778 | 320.382 | 338.165   |
| RESIDENTIAL                          | 297.825 | 301.145 | 351.473   | 388.337 | 416.658 | 445.041 | 472.570   |
| GRAND TOTAL                          | 829.812 | 705.038 | 752.088   | 842.517 | 920.634 | 992.228 | 1,051.902 |
| <b>Verticals</b>                     |         |         |           |         |         |         |           |
| Airport                              | 7.393   | 6.028   | 5.842     | 6.552   | 7.519   | 8.366   | 9.087     |
| All Other Civil                      | 31.491  | 18.159  | 17.166    | 22.584  | 25.729  | 28.695  | 30.220    |
| Bridges                              | 30.186  | 22.761  | 18.793    | 22.402  | 24.823  | 27.720  | 30.428    |
| Dams / Canals / Marine Work          | 8.547   | 8.283   | 7.066     | 7.906   | 8.642   | 9.316   | 9.938     |
| Power Infrastructure                 | 14.697  | 4.560   | 9.120     | 12.609  | 15.480  | 17.104  | 18.627    |
| Roads                                | 65.315  | 63.638  | 69.984    | 76.794  | 83.509  | 90.223  | 94.210    |
| Water and Sewage Treatment           | 31.617  | 31.247  | 34.347    | 37.857  | 41.495  | 45.381  | 48.657    |
| CIVIL                                | 189.247 | 154.677 | 162.319   | 186.705 | 207.199 | 226.805 | 241.167   |
| (Yr/yr % change)                     | 16.1%   | -18.3%  | 4.9%      | 15.0%   | 11.0%   | 9.5%    | 6.3%      |
| Offices (private)                    | 36.585  | 25.880  | 17.915    | 20.384  | 23.178  | 25.266  | 26.630    |
| Parking Garages                      | 3.164   | 1.740   | 1.661     | 2.067   | 2.440   | 2.640   | 2.828     |
| Transportation Terminals             | 10.746  | 2.361   | 4.096     | 5.788   | 7.366   | 8.499   | 9.397     |
| Commercial                           | 50.496  | 29.981  | 23.673    | 28.239  | 32.983  | 36.405  | 38.856    |
| (Yr/yr % change)                     | 32.9%   | -40.6%  | -21.0%    | 19.3%   | 16.8%   | 10.4%   | 6.7%      |
| Amusement                            | 7.596   | 6.304   | 6.621     | 7.052   | 7.956   | 8.706   | 9.383     |
| Libraries / Museums                  | 4.072   | 3.807   | 2.542     | 3.421   | 4.272   | 4.614   | 4.790     |
| Religious                            | 1.889   | 1.622   | 1.068     | 1.449   | 1.543   | 1.596   | 1.640     |
| Sports Arenas / Convention Centers   | 9.835   | 4.516   | 4.022     | 5.302   | 6.802   | 7.758   | 8.206     |
| Community                            | 23.392  | 16.249  | 14.254    | 17.223  | 20.574  | 22.674  | 24.019    |
| (Yr/yr % change)                     | 14.0%   | -30.5%  | -12.3%    | 20.8%   | 19.5%   | 10.2%   | 5.9%      |
| College / University                 | 19.675  | 17.872  | 15.450    | 18.237  | 19.400  | 20.601  | 21.627    |
| Elementary / Pre School              | 21.456  | 19.820  | 16.957    | 18.885  | 20.479  | 21.502  | 22.366    |
| Jr / Sr High School                  | 32.841  | 27.862  | 26.867    | 28.475  | 29.916  | 31.172  | 32.429    |
| Special / Vocational                 | 1.908   | 1.954   | 1.700     | 1.863   | 1.997   | 2.063   | 2.117     |
| Educational                          | 75.879  | 67.508  | 60.973    | 67.460  | 71.792  | 75.337  | 78.538    |
| (Yr/yr % change)                     | 6.1%    | -11.0%  | -9.7%     | 10.6%   | 6.4%    | 4.9%    | 4.2%      |
| Courthouses                          | 1.568   | 2.376   | 2.669     | 2.783   | 2.949   | 3.106   | 3.243     |
| Fire and Police Stations             | 3.260   | 3.320   | 2.866     | 3.183   | 3.454   | 3.616   | 3.708     |
| Government Offices                   | 11.749  | 10.661  | 11.910    | 12.318  | 12.932  | 13.526  | 13.905    |
| Prisons                              | 2.111   | 2.387   | 2.157     | 2.465   | 2.696   | 2.895   | 3.037     |
| Government                           | 18.688  | 18.745  | 19.601    | 20.750  | 22.031  | 23.143  | 23.892    |
| (Yr/yr % change)                     | -2.3%   | 0.3%    | 4.6%      | 5.9%    | 6.2%    | 5.0%    | 3.2%      |
| Industrial Labs / Labs / School Labs | 2.417   | 2.351   | 2.466     | 2.572   | 2.784   | 2.908   | 2.997     |
| Manufacturing                        | 55.810  | 21.624  | 29.318    | 29.074  | 31.137  | 34.439  | 37.094    |
| Warehouses                           | 22.563  | 26.212  | 24.091    | 26.414  | 28.371  | 29.712  | 30.876    |
| Industrial                           | 80.790  | 50.187  | 55.875    | 58.059  | 62.292  | 67.059  | 70.967    |
| (Yr/yr % change)                     | 33.6%   | -37.9%  | 11.3%     | 3.9%    | 7.3%    | 7.7%    | 5.8%      |
| Hospitals / Clinics                  | 21.790  | 13.345  | 16.319    | 19.055  | 21.213  | 22.578  | 23.829    |
| Medical Misc.                        | 9.342   | 8.216   | 7.006     | 8.052   | 9.190   | 9.954   | 10.616    |
| Nursing Homes                        | 9.599   | 7.487   | 5.997     | 7.209   | 8.195   | 8.943   | 9.727     |
| Medical                              | 40.731  | 29.048  | 29.322    | 34.317  | 38.597  | 41.475  | 44.173    |
| (Yr/yr % change)                     | 5.1%    | -28.7%  | 0.9%      | 17.0%   | 12.5%   | 7.5%    | 6.5%      |
| Military                             | 5.049   | 9.207   | 8.737     | 9.800   | 10.446  | 11.065  | 11.407    |
| (Yr/yr % change)                     | -3.5%   | 82.4%   | -5.1%     | 12.2%   | 6.6%    | 5.9%    | 3.1%      |
| Hotels                               | 23.537  | 10.219  | 6.829     | 9.635   | 13.348  | 15.991  | 17.132    |
| Retail Misc.                         | 7.667   | 5.794   | 5.816     | 6.186   | 6.419   | 6.568   | 6.698     |
| Shopping                             | 16.510  | 12.276  | 13.217    | 15.806  | 18.295  | 20.666  | 22.485    |
| Retail                               | 47.715  | 28.290  | 25.862    | 31.627  | 38.062  | 43.224  | 46.315    |
| (Yr/yr % change)                     | -7.8%   | -40.7%  | -8.6%     | 22.3%   | 20.3%   | 13.6%   | 7.2%      |
| NON-RESIDENTIAL BUILDING             | 342.740 | 249.217 | 238.297   | 267.475 | 296.778 | 320.382 | 338.165   |
| (Yr/yr % change)                     | 12.2%   | -27.3%  | -4.4%     | 12.2%   | 11.0%   | 8.0%    | 5.6%      |
| Multi-Family                         | 99.042  | 81.854  | 84.594    | 96.947  | 104.449 | 112.167 | 118.982   |
| Single-Family                        | 198.784 | 219.290 | 266.879   | 291.390 | 312.208 | 332.873 | 353.588   |
| RESIDENTIAL                          | 297.825 | 301.145 | 351.473   | 388.337 | 416.658 | 445.041 | 472.570   |
| (Yr/yr % change)                     | 0.4%    | 1.1%    | 16.7%     | 10.5%   | 7.3%    | 6.8%    | 6.2%      |
| GRAND TOTAL                          | 829.812 | 705.038 | 752.088   | 842.517 | 920.634 | 992.228 | 1,051.902 |
| (Yr/yr % change)                     | 8.5%    | -15.0%  | 6.7%      | 12.0%   | 9.3%    | 7.8%    | 6.0%      |

EXPLANATION: Table 3 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 4 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

Table 5: U.S. States, Total Construction Starts — ConstructConnect

| Actuals<br>(Level in \$ Millions USD)  |           | Forecasts (Year versus previous year % change) |        |       |       |       |
|--|-----------|--|--------|-------|-------|-------|
| States (alphabetical by 2-letter code) | 2020      | 2021   | 2022   | 2023  | 2024  | 2025  |
| Alaska - AK                            | \$1,966   | -10.2%   | 14.8%  | 11.3% | 8.3%  | 6.5%  |
| Alabama - AL                           | \$10,171  | 26.6%  | 7.1%   | 11.3% | 9.1%  | 6.7%  |
| Arkansas - AR                          | \$7,747   | -8.9%  | 18.1%  | 10.1% | 8.0%  | 6.2%  |
| Arizona - AZ                           | \$21,313  | 38.8%  | -33.5% | 3.9%  | 7.1%  | 5.9%  |
| California - CA*                       | \$63,562  | -8.3%  | 25.0%  | 10.9% | 8.5%  | 6.9%  |
| Colorado - CO                          | \$17,411  | 8.4%   | 22.6%  | 10.6% | 8.5%  | 6.9%  |
| Connecticut - CT                       | \$5,401   | -19.6%   | 29.4%  | 20.0% | 7.6%  | 4.9%  |
| District Of Columbia - DC              | \$2,153   | -0.1%  | 41.9%  | 8.4%  | 4.0%  | 4.9%  |
| Delaware - DE                          | \$3,115   | -11.8%   | -1.9%  | 5.1%  | 6.8%  | 5.6%  |
| Florida - FL*                          | \$53,292  | 14.4%  | 17.3%  | 7.9%  | 7.8%  | 6.0%  |
| Georgia - GA                           | \$24,972  | 4.3%   | 16.5%  | 10.6% | 8.7%  | 6.6%  |
| Hawaii - HI                            | \$2,441   | 5.6%   | 16.1%  | 10.1% | 2.4%  | 6.7%  |
| Iowa - IA                              | \$7,001   | 7.4%   | -15.2% | 10.3% | 8.7%  | 5.6%  |
| Idaho - ID                             | \$4,937   | 11.8%  | 32.7%  | 7.9%  | 5.5%  | 5.9%  |
| Illinois - IL                          | \$19,492  | -20.0%   | 38.9%  | 9.7%  | 8.7%  | 5.9%  |
| Indiana - IN                           | \$14,088  | 1.7%   | 13.0%  | 8.9%  | 8.6%  | 6.2%  |
| Kansas - KS                            | \$7,218   | -27.6%   | 24.9%  | 8.5%  | 7.8%  | 6.3%  |
| Kentucky - KY                          | \$8,034   | -9.7%  | 19.6%  | 12.0% | 8.2%  | 6.0%  |
| Louisiana - LA                         | \$8,364   | 40.8%  | 5.1%   | 8.3%  | 7.6%  | 5.9%  |
| Massachusetts - MA                     | \$12,878  | 16.0%  | 7.7%   | 7.4%  | 7.2%  | 6.4%  |
| Maryland - MD                          | \$10,581  | -6.6%  | -10.0% | 8.6%  | 8.3%  | 5.9%  |
| Maine - ME                             | \$2,570   | 67.5%  | -21.8% | 6.6%  | 4.9%  | 8.1%  |
| Michigan - MI                          | \$11,909  | 15.1%  | 21.6%  | 9.3%  | 7.4%  | 5.7%  |
| Minnesota - MN                         | \$15,658  | 12.2%  | -0.2%  | 8.5%  | 8.7%  | 6.0%  |
| Missouri - MO                          | \$14,236  | -6.3%  | -19.6% | 9.1%  | 8.3%  | 5.4%  |
| Mississippi - MS                       | \$5,258   | -16.4%   | 5.8%   | 11.0% | 9.0%  | 6.5%  |
| Montana - MT                           | \$2,045   | 6.0%   | 18.3%  | 7.8%  | 7.8%  | 5.8%  |
| North Carolina - NC                    | \$26,494  | 21.9%  | 6.5%   | 9.8%  | 9.2%  | 6.8%  |
| North Dakota - ND                      | \$2,967   | -0.4%  | 19.3%  | 13.0% | 8.7%  | 7.2%  |
| Nebraska - NE                          | \$5,905   | -4.9%  | -5.0%  | 9.8%  | 8.0%  | 6.1%  |
| New Hampshire - NH                     | \$1,948   | 25.8%  | 19.3%  | 7.1%  | 7.8%  | 5.9%  |
| New Jersey - NJ                        | \$11,305  | 0.2%   | 40.5%  | 7.6%  | -7.0% | 5.8%  |
| New Mexico - NM                        | \$3,318   | -5.2%  | 12.0%  | 10.3% | 8.1%  | 5.8%  |
| Nevada - NV                            | \$7,216   | 15.8%  | -4.8%  | 9.0%  | 7.1%  | 6.4%  |
| New York - NY*                         | \$28,054  | 20.1%  | 14.7%  | 10.7% | 6.3%  | -0.1% |
| Ohio - OH                              | \$20,689  | 2.4%   | 4.1%   | 9.1%  | 8.1%  | 5.8%  |
| Oklahoma - OK                          | \$7,959   | 14.1%  | 8.5%   | 10.7% | 9.0%  | 6.5%  |
| Oregon - OR                            | \$7,781   | 28.7%  | 7.1%   | 7.7%  | 8.1%  | 6.9%  |
| Pennsylvania - PA                      | \$17,119  | 32.1%  | 5.6%   | 8.7%  | 7.0%  | 5.7%  |
| Rhode Island - RI                      | \$972     | 29.7%  | 21.0%  | 9.9%  | 6.6%  | 5.4%  |
| South Carolina - SC                    | \$12,947  | 23.8%  | -0.2%  | 8.4%  | 8.4%  | 6.3%  |
| South Dakota - SD                      | \$2,223   | 23.3%  | 9.9%   | 8.0%  | 8.6%  | 6.3%  |
| Tennessee - TN                         | \$19,910  | 14.0%  | -7.1%  | 8.8%  | 8.1%  | 5.8%  |
| Texas - TX*                            | \$97,498  | 9.2%   | 15.7%  | 8.8%  | 8.0%  | 6.5%  |
| Utah - UT                              | \$12,347  | 0.9%   | 30.9%  | 8.7%  | 8.9%  | 7.5%  |
| Virginia - VA                          | \$18,594  | 0.2%   | 19.0%  | 9.7%  | 8.3%  | 5.7%  |
| Vermont - VT                           | \$938     | -23.9%   | 15.9%  | 8.2%  | 7.8%  | 6.2%  |
| Washington - WA                        | \$22,804  | -19.9%   | 42.6%  | 9.3%  | 8.6%  | 7.5%  |
| Wisconsin - WI                         | \$13,806  | -14.3%   | 10.3%  | 10.2% | 9.0%  | 5.3%  |
| West Virginia - WV                     | \$3,039   | -35.7%   | 42.9%  | 10.3% | 9.6%  | 6.1%  |
| Wyoming - WY                           | \$1,390   | 10.8%  | 37.5%  | 10.3% | 9.7%  | 6.7%  |
| United States                          | \$705,038 | 6.7%   | 12.0%  | 9.3%  | 7.8%  | 6.0%  |

\*One in three Americans lives in one of the four shaded states, New York, Florida, Texas or California.  
Sum of first column may not exactly equal total due to rounding.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect /  
Table: ConstructConnect.

**Table 6: U.S. Four Largest States: Type-of-Structure Forecasts**  
(\$ Billions USD)

|            |                              | Actuals |        | Forecasts |         |         |         |         |
|------------|------------------------------|---------|--------|-----------|---------|---------|---------|---------|
|            |                              | 2019    | 2020   | 2021      | 2022    | 2023    | 2024    | 2025    |
| New York   | Residential                  | 10.760  | 8.419  | 10.705    | 11.385  | 12.502  | 14.117  | 14.018  |
|            | Non-res Building             | 21.070  | 14.354 | 14.282    | 13.771  | 15.369  | 16.177  | 16.051  |
|            | Engineering/Civil            | 7.802   | 5.280  | 8.700     | 13.482  | 14.921  | 15.200  | 15.368  |
|            | Total                        | 39.631  | 28.054 | 33.687    | 38.639  | 42.792  | 45.494  | 45.437  |
|            | (Yr vs previous yr % Change) | 3.9%    | -29.2% | 20.1%     | 14.7%   | 10.7%   | 6.3%    | -0.1%   |
| Florida    | Residential                  | 28.886  | 29.153 | 37.177    | 42.244  | 44.273  | 47.412  | 50.253  |
|            | Non-res Building             | 18.938  | 15.333 | 14.825    | 17.022  | 19.235  | 20.753  | 21.928  |
|            | Engineering/Civil            | 14.363  | 8.806  | 8.950     | 12.217  | 13.624  | 15.005  | 15.986  |
|            | Total                        | 62.187  | 53.292 | 60.951    | 71.483  | 77.132  | 83.170  | 88.167  |
|            | (Yr vs previous yr % Change) | 11.9%   | -14.3% | 14.4%     | 17.3%   | 7.9%    | 7.8%    | 6.0%    |
| Texas      | Residential                  | 44.134  | 45.496 | 55.456    | 59.886  | 63.277  | 66.588  | 71.275  |
|            | Non-res Building             | 63.303  | 32.656 | 28.640    | 39.195  | 44.357  | 48.307  | 51.108  |
|            | Engineering/Civil            | 24.006  | 19.346 | 22.354    | 24.125  | 26.434  | 29.942  | 31.835  |
|            | Total                        | 131.444 | 97.498 | 106.450   | 123.206 | 134.067 | 144.837 | 154.218 |
|            | (Yr vs previous yr % Change) | 36.7%   | -25.8% | 9.2%      | 15.7%   | 8.8%    | 8.0%    | 6.5%    |
| California | Residential                  | 24.366  | 23.597 | 23.393    | 29.020  | 31.428  | 34.044  | 36.497  |
|            | Non-res Building             | 25.881  | 21.659 | 19.796    | 26.335  | 29.434  | 31.321  | 33.282  |
|            | Engineering/Civil            | 15.566  | 18.305 | 15.089    | 17.466  | 19.892  | 22.245  | 23.836  |
|            | Total                        | 65.814  | 63.562 | 58.278    | 72.822  | 80.754  | 87.609  | 93.615  |
|            | (Yr vs previous yr % Change) | -7.3%   | -3.4%  | -8.3%     | 25.0%   | 10.9%   | 8.5%    | 6.9%    |

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Table: ConstructConnect.

## Tweeted by ConstructConnect:

@ConstructConnx

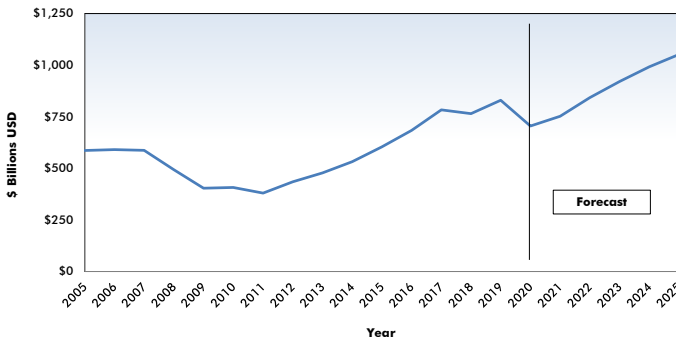
The highest profile construction material cost increases in early summer were recorded by softwood lumber. Lately, though, lumber prices have been returning to earth. Among 15 construction inputs, 8 are recording year-over-year price gains of close to +50% or more.



Link to article here: <https://bit.ly/2Tl0kt7>

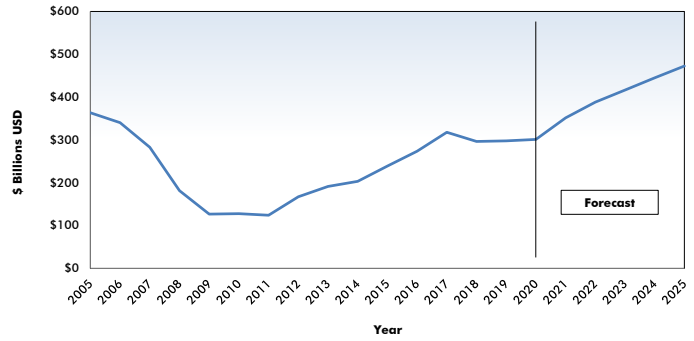


**Graph 1: U.S. Grand Total Construction Starts — ConstructConnect**



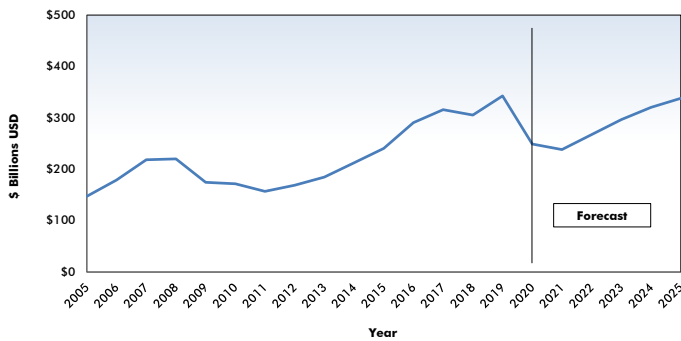
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 2: U.S. Total Residential Construction Starts — ConstructConnect**



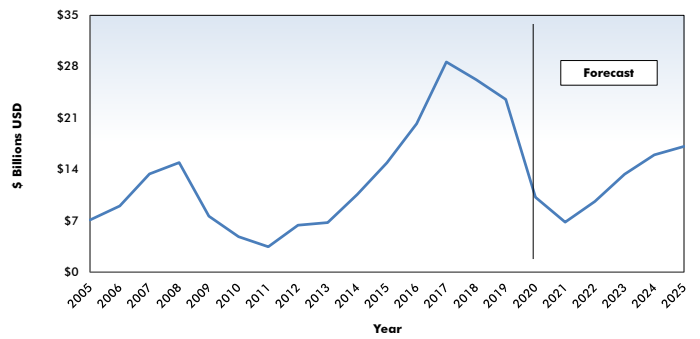
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 3: U.S. Total Non-Residential Building Starts — ConstructConnect**



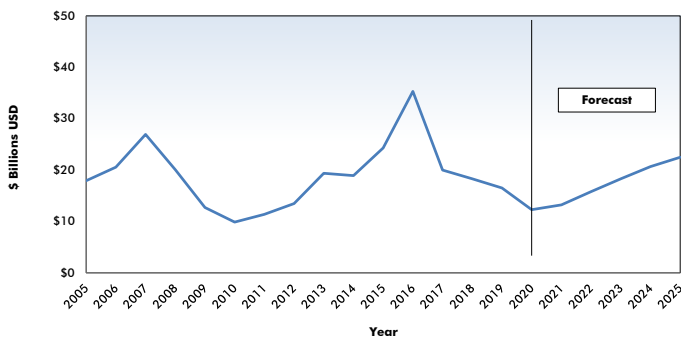
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 4: U.S. Hotel/Motel Construction Starts — ConstructConnect**



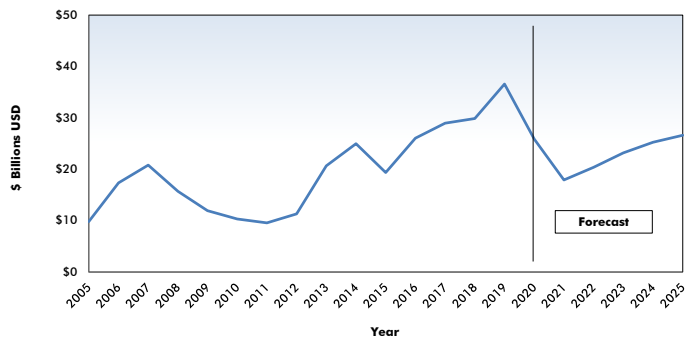
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 5: U.S. Shopping/Retail Construction Starts — ConstructConnect**



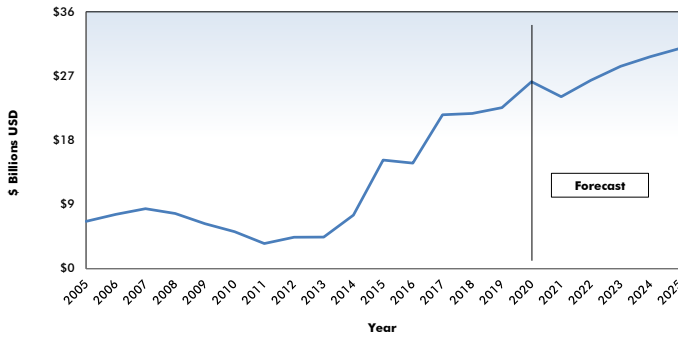
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 6: U.S. Private Office Building Construction Starts — ConstructConnect**



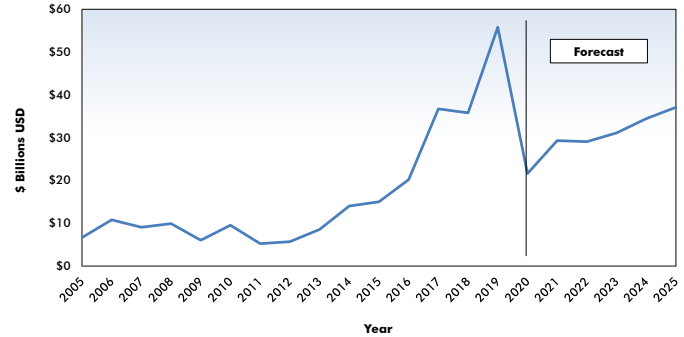
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 7: U.S. Warehouse Construction Starts — ConstructConnect**



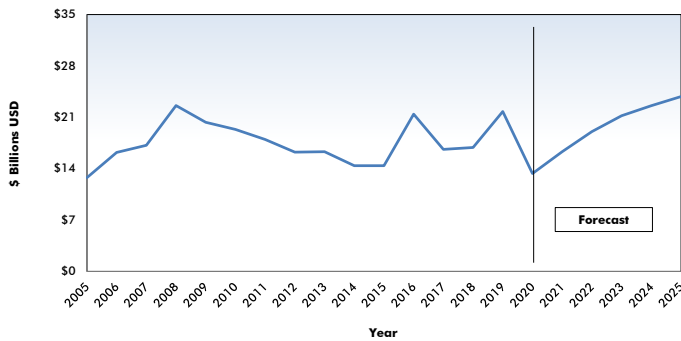
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 8: U.S. Industrial/Manufacturing Construction Starts — ConstructConnect**



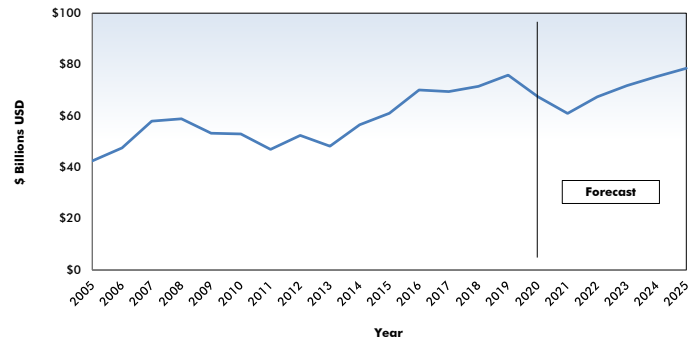
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 9: U.S. Hospital and Clinic Construction Starts — ConstructConnect**



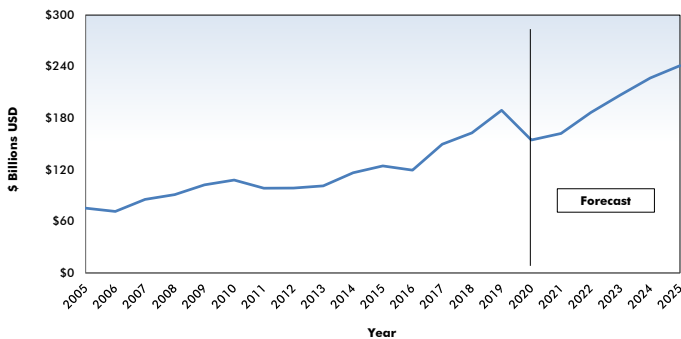
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 10: U.S. Total Educational Construction Starts — ConstructConnect**



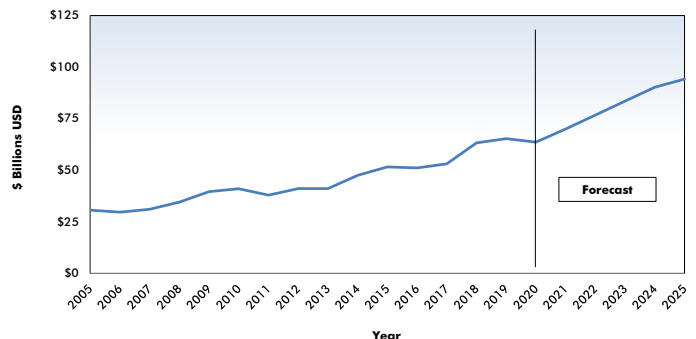
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 11: U.S. Total Heavy Engineering/Civil Construction Starts — ConstructConnect**



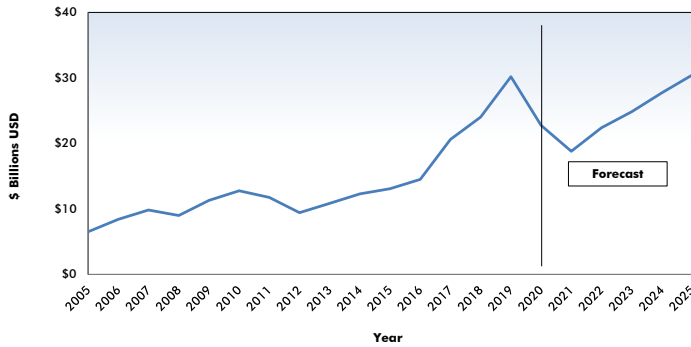
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 12: U.S. Roadwork Construction Starts — ConstructConnect**



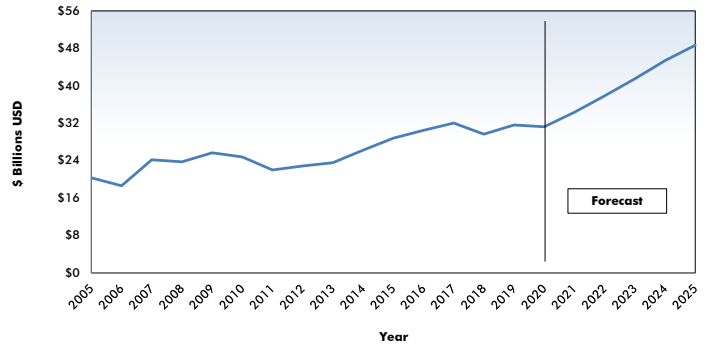
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 13: U.S. Bridge Construction Starts — ConstructConnect**



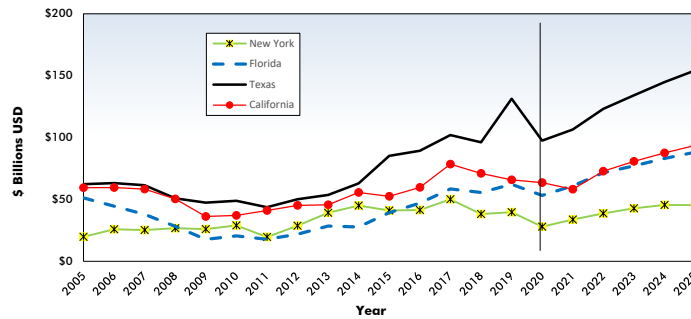
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 14: U.S. Water and Sewage Treatment Construction Starts — ConstructConnect**



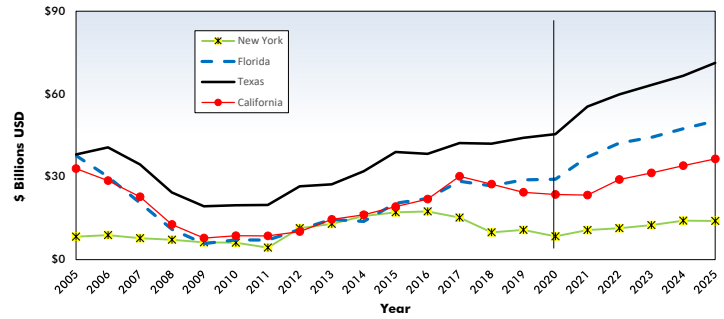
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 15: U.S. Four Largest States (by Population): Total Construction Starts — ConstructConnect**



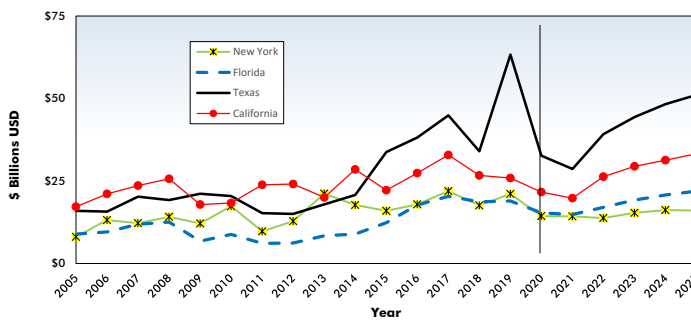
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 16: U.S. Four Largest States: Total Residential Construction Starts — ConstructConnect**



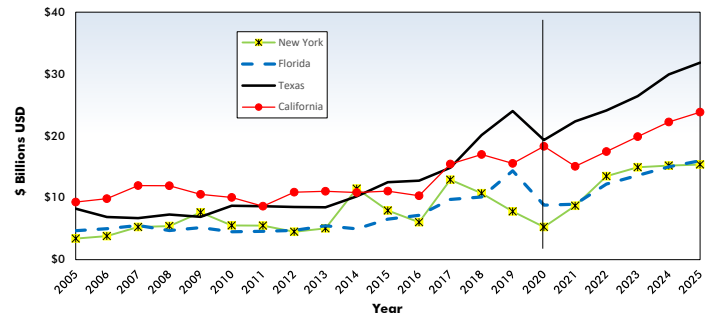
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 17: U.S. Four Largest States: Total Non-residential Building Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 18: U.S. Four Largest States: Total Engineering/Civil Construction Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Table 7: Canada Type-of-Structure Forecasts**  
(\$ Billions CAD)

|   | Actuals       |               | Forecasts     |                |                |                |                |
|---|---------------|---------------|---------------|----------------|----------------|----------------|----------------|
|   | 2019          | 2020          | 2021          | 2022           | 2023           | 2024           | 2025           |
| Single-family                           | 12.331        | 13.301        | 18.574        | 19.412         | 19.421         | 19.934         | 20.712         |
| Multi-family                            | 18.607        | 13.457        | 13.021        | 13.929         | 14.836         | 15.783         | 16.648         |
| <b>TOTAL RESIDENTIAL</b>                | <b>30.938</b> | <b>26.759</b> | <b>31.595</b> | <b>33.341</b>  | <b>34.256</b>  | <b>35.717</b>  | <b>37.360</b>  |
| (Yr/yr % change)                        | 3.9%          | -13.5%        | 18.1%         | 5.5%           | 2.7%           | 4.3%           | 4.6%           |
| Hotels/Motels                           | 0.702         | 0.385         | 0.162         | 0.477          | 0.662          | 0.777          | 0.840          |
| Private Offices                         | 3.804         | 2.117         | 0.939         | 1.358          | 1.824          | 2.038          | 2.242          |
| Governmental Offices                    | 3.216         | 1.503         | 1.054         | 1.292          | 1.574          | 1.629          | 1.681          |
| Shopping/Retail                         | 2.346         | 0.359         | 0.202         | 0.608          | 0.901          | 1.095          | 1.215          |
| Retail Miscellaneous                    | 0.238         | 0.096         | 0.056         | 0.141          | 0.196          | 0.228          | 0.253          |
| Parking Garages                         | 0.383         | 0.144         | 0.079         | 0.130          | 0.153          | 0.173          | 0.195          |
| Amusement                               | 2.376         | 1.062         | 1.919         | 1.999          | 2.108          | 2.428          | 2.682          |
| Warehouses                              | 1.565         | 1.991         | 1.161         | 1.406          | 1.577          | 1.736          | 1.866          |
| <b>TOTAL COMMERCIAL</b>                 | <b>14.631</b> | <b>7.656</b>  | <b>5.573</b>  | <b>7.412</b>   | <b>8.995</b>   | <b>10.104</b>  | <b>10.974</b>  |
| (Yr/yr % change)                        | 53.5%         | -47.7%        | -27.2%        | 33.0%          | 21.4%          | 12.3%          | 8.6%           |
| <b>TOTAL INDUSTRIAL (manufacturing)</b> | <b>3.465</b>  | <b>2.403</b>  | <b>2.453</b>  | <b>5.779</b>   | <b>6.819</b>   | <b>7.843</b>   | <b>8.899</b>   |
| (Yr/yr % change)                        | -82.5%        | -30.6%        | 2.1%          | 135.6%         | 18.0%          | 15.0%          | 13.5%          |
| Religious                               | 0.050         | 0.039         | 0.098         | 0.103          | 0.107          | 0.111          | 0.115          |
| Hospitals/Clinics                       | 3.674         | 4.023         | 8.442         | 7.853          | 8.558          | 9.160          | 9.750          |
| MED misc                                | 0.295         | 0.153         | 0.109         | 0.259          | 0.325          | 0.383          | 0.439          |
| Transportation Terminals*               | 1.497         | 5.566         | 0.654         | 2.643          | 3.329          | 3.713          | 4.048          |
| Police/Fire                             | 1.037         | 1.209         | 1.442         | 1.553          | 1.660          | 1.759          | 1.858          |
| Educational Facilities                  | 5.270         | 5.295         | 6.192         | 6.319          | 6.513          | 6.723          | 6.957          |
| <b>TOTAL INSTITUTIONAL</b>              | <b>11.823</b> | <b>16.285</b> | <b>16.937</b> | <b>18.730</b>  | <b>20.492</b>  | <b>21.849</b>  | <b>23.167</b>  |
| (Yr/yr % change)                        | -31.3%        | 37.7%         | 4.0%          | 10.6%          | 9.4%           | 6.6%           | 6.0%           |
| <b>TOTAL NON-RES BUILDING</b>           | <b>29.918</b> | <b>26.344</b> | <b>24.963</b> | <b>31.920</b>  | <b>36.307</b>  | <b>39.796</b>  | <b>43.039</b>  |
| (Yr/yr % change)                        | -35.7%        | -11.9%        | -5.2%         | 27.9%          | 13.7%          | 9.6%           | 8.2%           |
| Bridges                                 | 2.283         | 3.674         | 2.193         | 3.141          | 3.603          | 3.794          | 3.854          |
| Dams/Canal/Marine                       | 1.006         | 0.690         | 0.476         | 0.697          | 0.776          | 0.822          | 0.870          |
| Water & Sewage Treatment                | 3.928         | 3.033         | 3.974         | 4.278          | 4.562          | 4.848          | 5.147          |
| Roads                                   | 9.701         | 10.284        | 9.520         | 10.167         | 10.852         | 11.547         | 12.268         |
| Power Infrastructure                    | 3.147         | 2.883         | 3.921         | 4.830          | 5.761          | 6.637          | 7.348          |
| All Other Civil (Oil & Gas etc.)        | 17.492        | 12.290        | 5.909         | 13.862         | 16.896         | 19.073         | 20.764         |
| <b>TOTAL ENGINEERING</b>                | <b>37.558</b> | <b>32.853</b> | <b>25.993</b> | <b>36.975</b>  | <b>42.450</b>  | <b>46.721</b>  | <b>50.252</b>  |
| (Yr/yr % change)                        | 6.6%          | -12.5%        | -20.9%        | 42.3%          | 14.8%          | 10.1%          | 7.6%           |
| <b>TOTAL NON-RESIDENTIAL</b>            | <b>67.476</b> | <b>59.198</b> | <b>50.956</b> | <b>68.896</b>  | <b>78.757</b>  | <b>86.517</b>  | <b>93.291</b>  |
| (Yr/yr % change)                        | -17.5%        | -12.3%        | -13.9%        | 35.2%          | 14.3%          | 9.9%           | 7.8%           |
| <b>GRAND TOTAL</b>                      | <b>98.414</b> | <b>85.956</b> | <b>82.551</b> | <b>102.237</b> | <b>113.013</b> | <b>122.234</b> | <b>130.652</b> |
| (Yr/yr % change)                        | -11.8%        | -12.7%        | -4.0%         | 23.8%          | 10.5%          | 8.2%           | 6.9%           |

\* With respect to Tables 3 and 7, 'transportation terminals' is the one type-of-structure that is categorized differently in Canada (institutional) than in the U.S. (commercial), for reasons having to do with government statistics.

EXPLANATION: Table 7 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 8 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Table: ConstructConnect.

**Table 8: Canada Type-of-Structure Forecasts**

Arranged to match the alphabetical category drop-down menus in INSIGHT (\$ Billions CAD)

|                             | Actuals |        | Forecasts |         |         |         |         |
|-----------------------------|---------|--------|-----------|---------|---------|---------|---------|
|                             | 2019    | 2020   | 2021      | 2022    | 2023    | 2024    | 2025    |
| <b>Summary</b>              |         |        |           |         |         |         |         |
| CIVIL                       | 37.558  | 32.853 | 25.993    | 36.975  | 42.450  | 46.721  | 50.252  |
| NON-RESIDENTIAL BUILDING    | 29.918  | 26.344 | 24.963    | 31.920  | 36.307  | 39.796  | 43.039  |
| RESIDENTIAL                 | 30.938  | 26.759 | 31.595    | 33.341  | 34.256  | 35.717  | 37.360  |
| GRAND TOTAL                 | 98.414  | 85.956 | 82.551    | 102.237 | 113.013 | 122.234 | 130.652 |
| <b>Verticals</b>            |         |        |           |         |         |         |         |
| All Other Civil             | 17.492  | 12.290 | 5.909     | 13.862  | 16.896  | 19.073  | 20.764  |
| Bridges                     | 2.283   | 3.674  | 2.193     | 3.141   | 3.603   | 3.794   | 3.854   |
| Dams / Canals / Marine Work | 1.006   | 0.690  | 0.476     | 0.697   | 0.776   | 0.822   | 0.870   |
| Power Infrastructure        | 3.147   | 2.883  | 3.921     | 4.830   | 5.761   | 6.637   | 7.348   |
| Roads                       | 9.701   | 10.284 | 9.520     | 10.167  | 10.852  | 11.547  | 12.268  |
| Water and Sewage Treatment  | 3.928   | 3.033  | 3.974     | 4.278   | 4.562   | 4.848   | 5.147   |
| CIVIL                       | 37.558  | 32.853 | 25.993    | 36.975  | 42.450  | 46.721  | 50.252  |
| (Yr/yr % change)            | 6.6%    | -12.5% | -20.9%    | 42.3%   | 14.8%   | 10.1%   | 7.6%    |
| Offices (private)           | 3.804   | 2.117  | 0.939     | 1.358   | 1.824   | 2.038   | 2.242   |
| Parking Garages             | 0.383   | 0.144  | 0.079     | 0.130   | 0.153   | 0.173   | 0.195   |
| Transportation Terminals    | 1.497   | 5.566  | 0.654     | 2.643   | 3.329   | 3.713   | 4.048   |
| Commercial                  | 5.684   | 7.827  | 1.672     | 4.132   | 5.306   | 5.924   | 6.484   |
| (Yr/yr % change)            | -38.4%  | 37.7%  | -78.6%    | 147.1%  | 28.4%   | 11.7%   | 9.5%    |
| Amusement                   | 2.376   | 1.062  | 1.919     | 1.999   | 2.108   | 2.428   | 2.682   |
| Religious                   | 0.050   | 0.039  | 0.098     | 0.103   | 0.107   | 0.111   | 0.115   |
| Community                   | 2.426   | 1.101  | 2.017     | 2.102   | 2.215   | 2.539   | 2.797   |
| (Yr/yr % change)            | -8.6%   | -54.6% | 83.3%     | 4.2%    | 5.4%    | 14.6%   | 10.2%   |
| Educational                 | 5.270   | 5.295  | 6.192     | 6.319   | 6.513   | 6.723   | 6.957   |
| (Yr/yr % change)            | 24.6%   | 0.5%   | 16.9%     | 2.0%    | 3.1%    | 3.2%    | 3.5%    |
| Fire and Police Stations    | 1.037   | 1.209  | 1.442     | 1.553   | 1.660   | 1.759   | 1.858   |
| Government Offices          | 3.216   | 1.503  | 1.054     | 1.292   | 1.574   | 1.629   | 1.681   |
| Government                  | 4.253   | 2.712  | 2.496     | 2.845   | 3.235   | 3.388   | 3.538   |
| (Yr/yr % change)            | 17.7%   | -36.2% | -8.0%     | 14.0%   | 13.7%   | 4.7%    | 4.4%    |
| Manufacturing               | 3.465   | 2.403  | 2.453     | 5.779   | 6.819   | 7.843   | 8.899   |
| Warehouses                  | 1.565   | 1.991  | 1.161     | 1.406   | 1.577   | 1.736   | 1.866   |
| Industrial                  | 5.030   | 4.395  | 3.614     | 7.185   | 8.396   | 9.578   | 10.764  |
| (Yr/yr % change)            | -76.8%  | -12.6% | -17.8%    | 98.8%   | 16.9%   | 14.1%   | 12.4%   |
| Hospitals / Clinics         | 3.674   | 4.023  | 8.442     | 7.853   | 8.558   | 9.160   | 9.750   |
| Medical Misc.               | 0.295   | 0.153  | 0.109     | 0.259   | 0.325   | 0.383   | 0.439   |
| Medical                     | 3.969   | 4.176  | 8.551     | 8.112   | 8.883   | 9.543   | 10.189  |
| (Yr/yr % change)            | 7.7%    | 5.2%   | 104.7%    | -5.1%   | 9.5%    | 7.4%    | 6.8%    |
| Hotels                      | 0.702   | 0.385  | 0.162     | 0.477   | 0.662   | 0.777   | 0.840   |
| Retail Misc.                | 0.238   | 0.096  | 0.056     | 0.141   | 0.196   | 0.228   | 0.253   |
| Shopping                    | 2.346   | 0.359  | 0.202     | 0.608   | 0.901   | 1.095   | 1.215   |
| Retail                      | 3.286   | 0.839  | 0.420     | 1.226   | 1.759   | 2.100   | 2.308   |
| (Yr/yr % change)            | 123.6%  | -74.5% | -49.9%    | 191.5%  | 43.5%   | 19.4%   | 9.9%    |
| NON-RESIDENTIAL BUILDING    | 29.918  | 26.344 | 24.963    | 31.920  | 36.307  | 39.796  | 43.039  |
| (Yr/yr % change)            | -35.7%  | -11.9% | -5.2%     | 27.9%   | 13.7%   | 9.6%    | 8.2%    |
| Multi-Family                | 18.607  | 13.457 | 13.021    | 13.929  | 14.836  | 15.783  | 16.648  |
| Single-Family               | 12.331  | 13.301 | 18.574    | 19.412  | 19.421  | 19.934  | 20.712  |
| RESIDENTIAL                 | 30.938  | 26.759 | 31.595    | 33.341  | 34.256  | 35.717  | 37.360  |
| (Yr/yr % change)            | 3.9%    | -13.5% | 18.1%     | 5.5%    | 2.7%    | 4.3%    | 4.6%    |
| TOTAL NON-RESIDENTIAL       | 67.476  | 59.198 | 50.956    | 68.896  | 78.757  | 86.517  | 93.291  |
| (Yr/yr % change)            | -17.5%  | -12.3% | -13.9%    | 35.2%   | 14.3%   | 9.9%    | 7.8%    |
| GRAND TOTAL                 | 98.414  | 85.956 | 82.551    | 102.237 | 113.013 | 122.234 | 130.652 |
| (Yr/yr % change)            | -11.8%  | -12.7% | -4.0%     | 23.8%   | 10.5%   | 8.2%    | 6.9%    |

EXPLANATION: Table 7 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 8 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.



**Table 9: Canadian Provinces, Total Construction Starts — ConstructConnect**

| Regions/Provinces<br>(East to West) | Actuals<br>(Level in \$ Millions CAD) | Forecasts (Year versus previous year % change) |        |       |       |      |
|-------------------------------------|---------------------------------------|--|--------|-------|-------|------|
|                                     | 2020                                  | 2021   | 2022   | 2023  | 2024  | 2025 |
| Atlantic region                     | \$4,035                               | -12.7%   | 67.8%  | 9.4%  | 7.6%  | 4.9% |
| Quebec                              | \$17,011                              | 11.0%  | -13.3% | 11.5% | 9.7%  | 7.6% |
| Ontario                             | \$34,141                              | -23.0%   | 27.3%  | 8.8%  | 6.1%  | 5.5% |
| Manitoba                            | \$1,782                               | 23.7%  | 52.7%  | 2.1%  | 5.1%  | 8.3% |
| Saskatchewan                        | \$1,313                               | 105.1%   | -2.7%  | 12.3% | 7.3%  | 6.7% |
| Alberta                             | \$12,701                              | 13.3%  | 22.5%  | 14.9% | 8.9%  | 8.3% |
| British Columbia                    | \$14,973                              | -2.7%  | 57.1%  | 10.4% | 10.0% | 7.5% |
| Canada                              | \$85,956                              | -4.0%  | 23.8%  | 10.5% | 8.2%  | 6.9% |

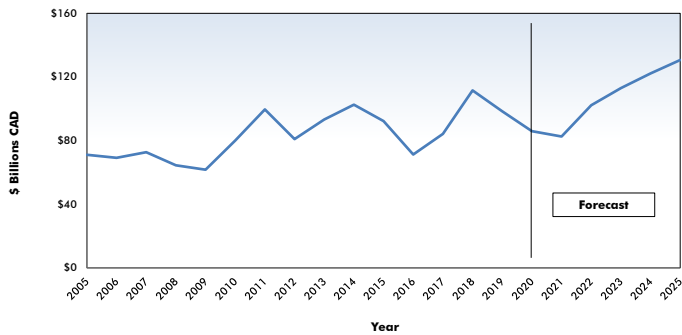
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Table: ConstructConnect.

**Table 10: Canada Four Largest Provinces: Type-of-Structure Forecasts**  
(\$ Billions CAD)

|                  |                              | Actuals |        | Forecasts |        |        |        |        |
|------------------|------------------------------|---------|--------|-----------|--------|--------|--------|--------|
|                  |                              | 2019    | 2020   | 2021      | 2022   | 2023   | 2024   | 2025   |
| Quebec           | Residential                  | 4.949   | 4.183  | 5.493     | 4.698  | 4.870  | 5.014  | 5.230  |
|                  | Non-res Building             | 8.418   | 5.474  | 8.210     | 6.254  | 7.297  | 8.296  | 9.098  |
|                  | Engineering/Civil            | 7.712   | 7.354  | 5.177     | 5.410  | 6.073  | 6.707  | 7.202  |
|                  | Total                        | 21.079  | 17.011 | 18.881    | 16.362 | 18.240 | 20.017 | 21.530 |
|                  | (Yr vs previous yr % Change) | -4.3%   | -19.3% | 11.0%     | -13.3% | 11.5%  | 9.7%   | 7.6%   |
| Ontario          | Residential                  | 13.472  | 12.929 | 14.155    | 14.780 | 15.047 | 15.714 | 16.447 |
|                  | Non-res Building             | 10.139  | 13.901 | 5.622     | 10.194 | 11.856 | 12.561 | 13.264 |
|                  | Engineering/Civil            | 7.750   | 7.311  | 6.519     | 8.502  | 9.510  | 10.361 | 11.068 |
|                  | Total                        | 31.361  | 34.141 | 26.296    | 33.476 | 36.413 | 38.637 | 40.778 |
|                  | (Yr vs previous yr % Change) | -11.6%  | 8.9%   | -23.0%    | 27.3%  | 8.8%   | 6.1%   | 5.5%   |
| Alberta          | Residential                  | 3.953   | 3.156  | 4.461     | 4.390  | 4.518  | 4.728  | 4.967  |
|                  | Non-res Building             | 4.152   | 1.970  | 2.574     | 4.209  | 5.010  | 5.495  | 6.032  |
|                  | Engineering/Civil            | 9.976   | 7.574  | 7.353     | 9.023  | 10.717 | 11.830 | 12.882 |
|                  | Total                        | 18.081  | 12.701 | 14.388    | 17.622 | 20.245 | 22.053 | 23.882 |
|                  | (Yr vs previous yr % Change) | 5.0%    | -29.8% | 13.3%     | 22.5%  | 14.9%  | 8.9%   | 8.3%   |
| British Columbia | Residential                  | 6.657   | 4.724  | 5.025     | 6.982  | 7.366  | 7.702  | 8.032  |
|                  | Non-res Building             | 3.770   | 2.747  | 6.735     | 6.312  | 6.593  | 7.488  | 8.300  |
|                  | Engineering/Civil            | 8.786   | 7.502  | 2.807     | 9.588  | 11.310 | 12.614 | 13.558 |
|                  | Total                        | 19.213  | 14.973 | 14.566    | 22.882 | 25.270 | 27.804 | 29.889 |
|                  | (Yr vs previous yr % Change) | -28.1%  | -22.1% | -2.7%     | 57.1%  | 10.4%  | 10.0%  | 7.5%   |

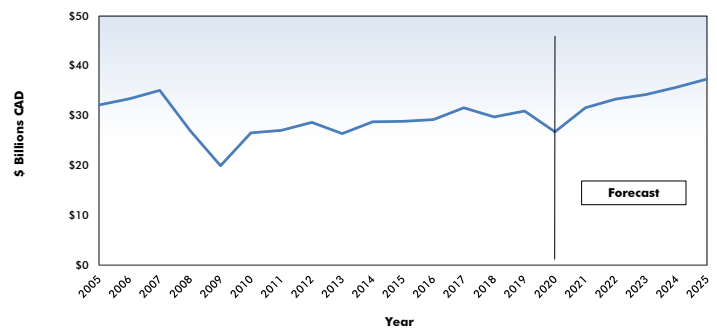
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Table: ConstructConnect.

**Graph 19: Canadian Grand Total Construction Starts — ConstructConnect**



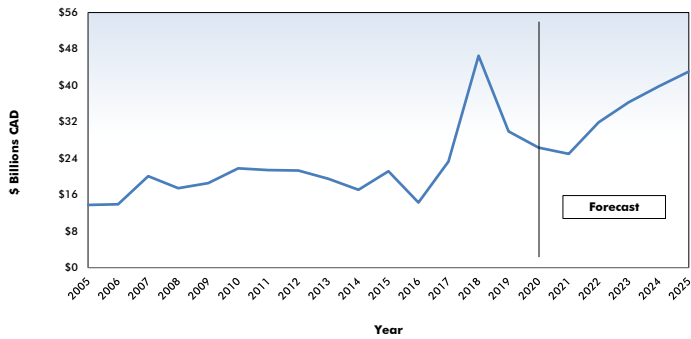
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 20: Canadian Residential Construction Starts — ConstructConnect**



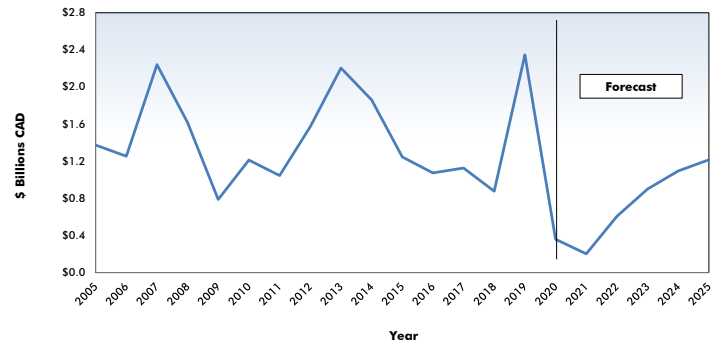
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 21: Canadian Non-Residential Building Starts — ConstructConnect**



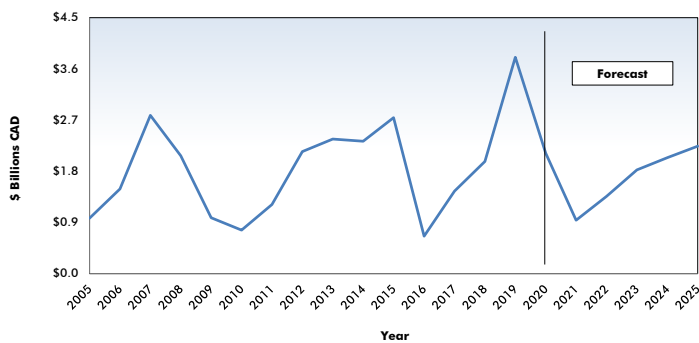
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 22: Canadian Shopping/Retail Construction Starts — ConstructConnect**



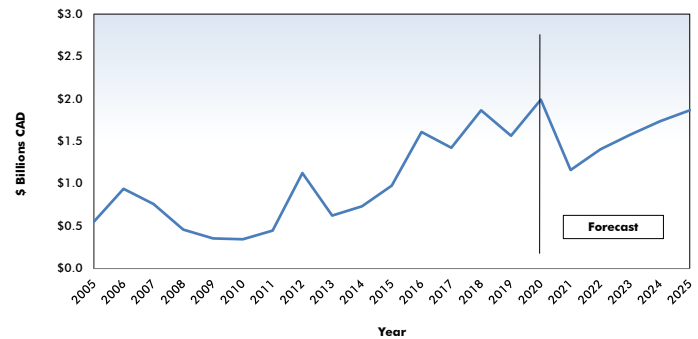
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 23: Canadian Private Offices Construction Starts — ConstructConnect**



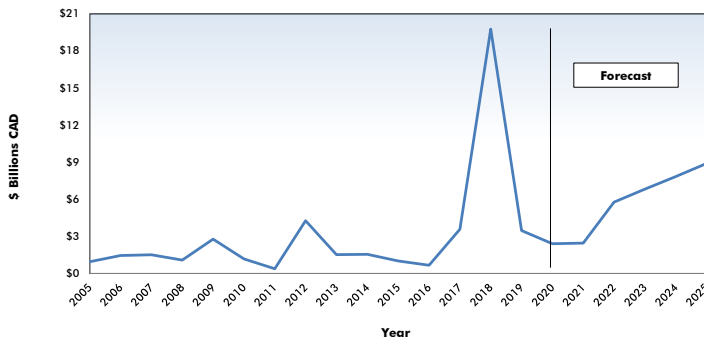
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 24: Canadian Warehouse Construction Starts — ConstructConnect**



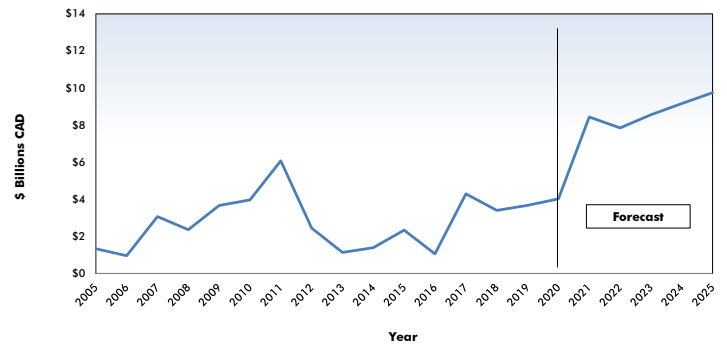
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 25: Canadian Industrial/Manufacturing Construction Starts — ConstructConnect**



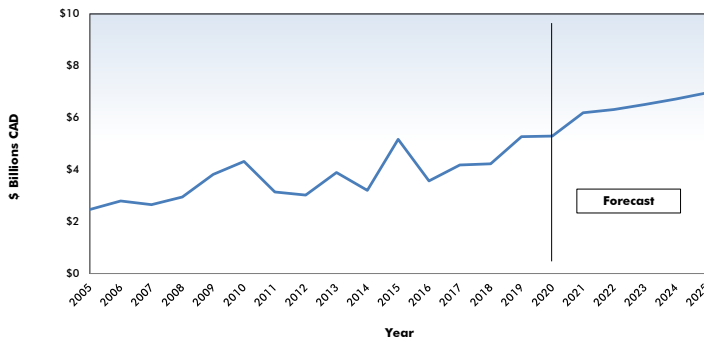
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 26: Canadian Hospital/Clinic Construction Starts — ConstructConnect**



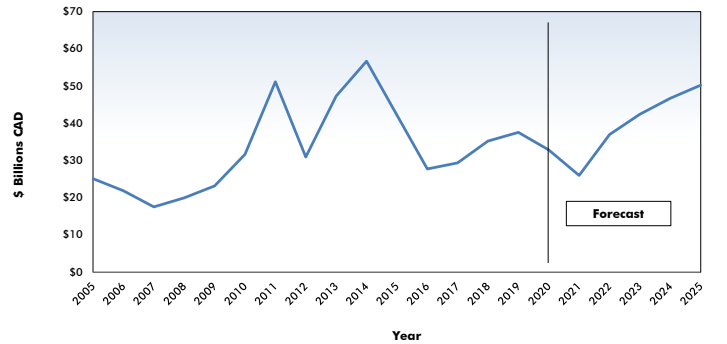
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 27: Canadian Education Construction Starts — ConstructConnect**



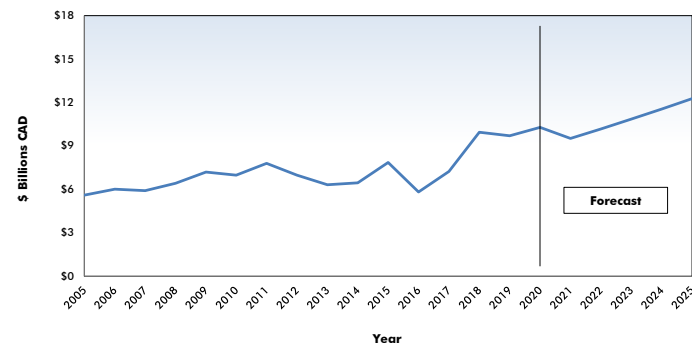
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 28: Canadian Engineering Construction Starts — ConstructConnect**



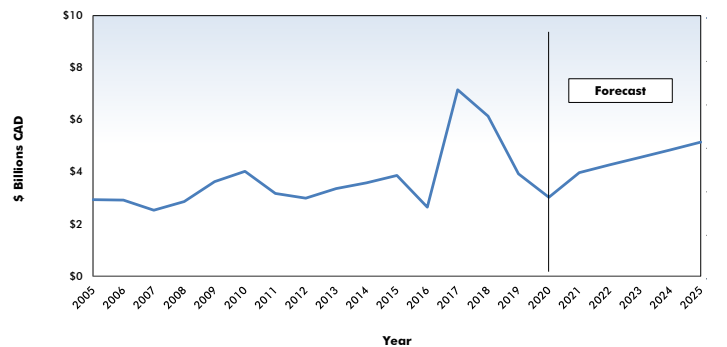
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 29: Canadian Roadwork Construction Starts — ConstructConnect**



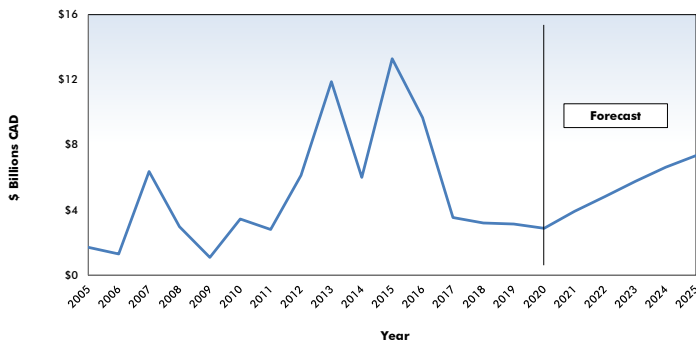
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 30: Canadian Water and Sewage Construction Starts — ConstructConnect**



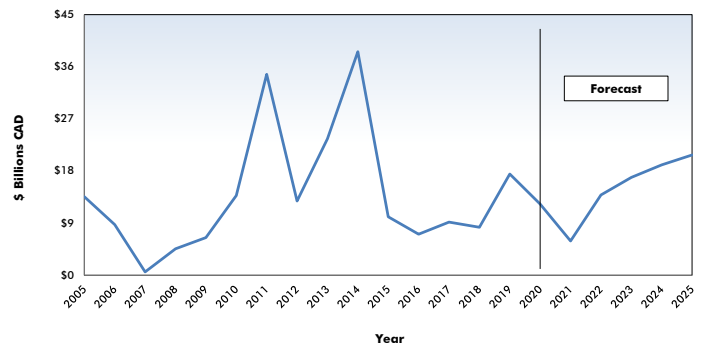
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 31: Canadian Power Infrastructure Construction Starts — ConstructConnect**



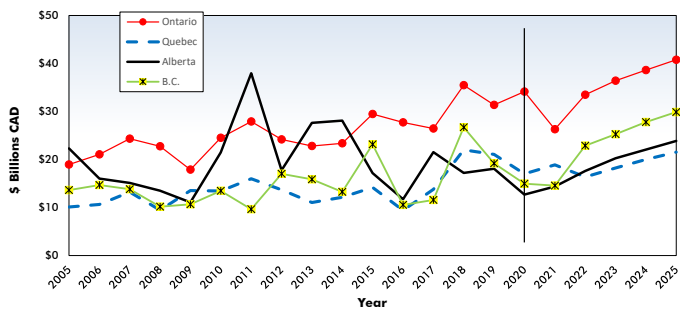
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 32: Canadian All Other Civil (Oil Sands, Pipelines, etc.) Construction Starts — ConstructConnect**



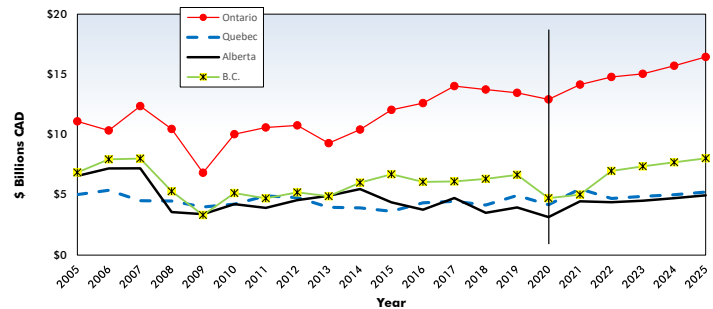
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 33: Canada Four Largest Provinces (by Population): Total Construction Starts — ConstructConnect**



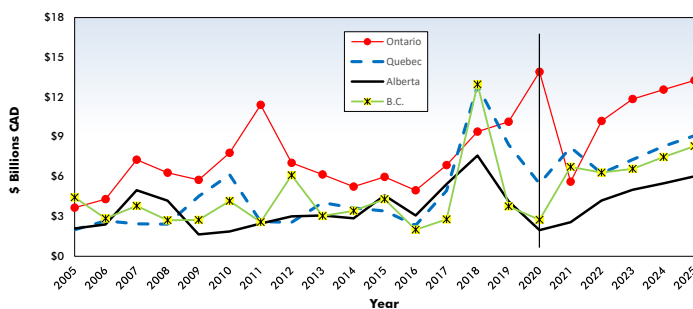
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 34: Canada Four Largest Provinces: Total Residential Construction Starts — ConstructConnect**



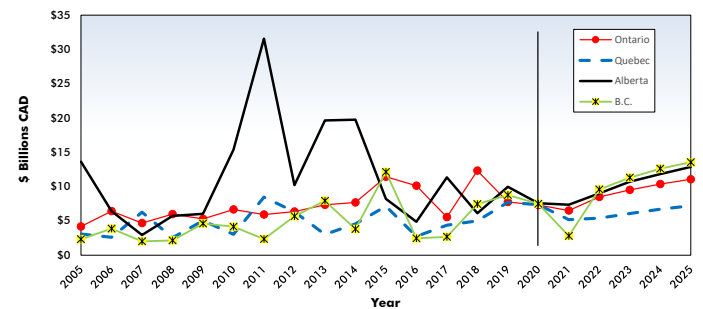
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 35: Canada Four Largest Provinces: Total Non-residential Building Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Graph 36: Canada Four Largest Provinces: Total Engineering/Civil Construction Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
Chart: ConstructConnect.

**Table 11: U.S. Type-of-Structure Forecasts**  
(Square Feet Millions)

|   | Actuals        |                | Forecasts      |                |                |                |                |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   | 2019           | 2020           | 2021           | 2022           | 2023           | 2024           | 2025           |
| Single-family                           | 1,643.6        | 1,813.2        | 2,206.7        | 2,409.3        | 2,581.5        | 2,752.3        | 2,923.6        |
| Multi-family                            | 555.0          | 473.1          | 474.3          | 546.4          | 588.1          | 631.4          | 669.7          |
| <b>TOTAL RESIDENTIAL</b>                | <b>2,198.6</b> | <b>2,286.3</b> | <b>2,681.0</b> | <b>2,955.7</b> | <b>3,169.5</b> | <b>3,383.7</b> | <b>3,593.3</b> |
| <i>(Yr/yr % change)</i>                 | <i>-0.1%</i>   | <i>4.0%</i>    | <i>17.3%</i>   | <i>10.2%</i>   | <i>7.2%</i>    | <i>6.8%</i>    | <i>6.2%</i>    |
| Hotels/Motels                           | 106.0          | 45.3           | 28.5           | 43.0           | 63.7           | 83.6           | 98.1           |
| Shopping/Retail                         | 69.0           | 51.0           | 48.6           | 61.5           | 76.3           | 91.0           | 101.2          |
| Parking Garages                         | 34.6           | 17.1           | 14.2           | 18.4           | 22.4           | 24.5           | 26.3           |
| Amusement                               | 23.9           | 21.6           | 23.9           | 24.8           | 29.5           | 32.7           | 35.3           |
| Private Offices                         | 107.8          | 76.4           | 61.9           | 72.9           | 82.4           | 90.2           | 97.0           |
| Govenmental Offices                     | 17.2           | 13.3           | 15.2           | 16.2           | 17.3           | 18.4           | 19.0           |
| Laboratories (Schools & Industrial)     | 3.5            | 3.1            | 4.5            | 5.0            | 5.4            | 5.8            | 6.4            |
| Warehouses                              | 207.4          | 232.0          | 223.9          | 240.7          | 257.8          | 269.7          | 280.3          |
| Sports Stadium/Convention Center        | 21.0           | 12.7           | 11.7           | 15.5           | 19.3           | 21.7           | 23.2           |
| Transportation Terminals                | 9.5            | 4.9            | 6.2            | 9.4            | 12.9           | 15.1           | 16.9           |
| <b>TOTAL COMMERCIAL</b>                 | <b>599.9</b>   | <b>477.3</b>   | <b>438.6</b>   | <b>507.4</b>   | <b>586.9</b>   | <b>652.7</b>   | <b>703.8</b>   |
| <i>(Yr/yr % change)</i>                 | <i>3.6%</i>    | <i>-20.4%</i>  | <i>-8.1%</i>   | <i>15.7%</i>   | <i>15.7%</i>   | <i>11.2%</i>   | <i>7.8%</i>    |
| <b>TOTAL INDUSTRIAL (manufacturing)</b> | <b>106.4</b>   | <b>71.3</b>    | <b>64.6</b>    | <b>76.4</b>    | <b>93.3</b>    | <b>106.8</b>   | <b>116.0</b>   |
| <i>(Yr/yr % change)</i>                 | <i>7.2%</i>    | <i>-33.0%</i>  | <i>-9.4%</i>   | <i>18.3%</i>   | <i>22.0%</i>   | <i>14.5%</i>   | <i>8.6%</i>    |
| Religious                               | 5.1            | 3.8            | 3.0            | 4.1            | 4.9            | 5.5            | 6.1            |
| Hospitals/Clinics                       | 33.4           | 17.1           | 20.7           | 29.2           | 36.8           | 43.6           | 48.5           |
| Nursing Homes/Assisted Living           | 40.6           | 32.4           | 23.0           | 28.6           | 33.7           | 37.1           | 40.4           |
| Libraries/Museums                       | 3.2            | 3.4            | 2.5            | 3.4            | 4.4            | 4.8            | 5.0            |
| Courthouse                              | 1.8            | 3.0            | 4.9            | 4.4            | 4.5            | 4.6            | 4.8            |
| Police/Fire                             | 7.6            | 8.3            | 7.2            | 7.9            | 8.7            | 9.1            | 9.4            |
| Prisons                                 | 2.1            | 2.6            | 1.4            | 1.8            | 2.2            | 2.5            | 2.7            |
| Military                                | 11.7           | 22.5           | 20.8           | 22.7           | 24.2           | 25.6           | 26.7           |
| Educational Facilities                  | 168.1          | 148.6          | 122.6          | 142.8          | 156.5          | 165.2          | 172.4          |
| MED misc                                | 19.7           | 15.7           | 13.7           | 15.2           | 17.4           | 18.8           | 20.1           |
| <b>TOTAL INSTITUTIONAL</b>              | <b>293.3</b>   | <b>257.3</b>   | <b>219.7</b>   | <b>260.0</b>   | <b>293.2</b>   | <b>316.9</b>   | <b>336.2</b>   |
| <i>(Yr/yr % change)</i>                 | <i>2.7%</i>    | <i>-12.3%</i>  | <i>-14.6%</i>  | <i>18.3%</i>   | <i>12.8%</i>   | <i>8.1%</i>    | <i>6.1%</i>    |
| Miscellaneous Non-Res Building          | 26.7           | 20.4           | 21.3           | 22.3           | 22.4           | 22.7           | 23.1           |
| <b>TOTAL NON-RES BLDG</b>               | <b>1,026.4</b> | <b>826.3</b>   | <b>744.3</b>   | <b>866.2</b>   | <b>995.8</b>   | <b>1,099.1</b> | <b>1,179.0</b> |
| <i>(Yr/yr % change)</i>                 | <i>3.7%</i>    | <i>-19.5%</i>  | <i>-9.9%</i>   | <i>16.4%</i>   | <i>15.0%</i>   | <i>10.4%</i>   | <i>7.3%</i>    |
| <b>RESIDENTIAL + NON-RES BLDG</b>       | <b>3,225.0</b> | <b>3,112.6</b> | <b>3,425.2</b> | <b>3,822.0</b> | <b>4,165.3</b> | <b>4,482.8</b> | <b>4,772.3</b> |
| <i>(Yr/yr % change)</i>                 | <i>1.1%</i>    | <i>-3.5%</i>   | <i>10.0%</i>   | <i>11.6%</i>   | <i>9.0%</i>    | <i>7.6%</i>    | <i>6.5%</i>    |

EXPLANATION: Table 11 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 12 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

The square footage forecasts are largely determined by dividing the dollar value forecasts by an average dollar-per-square-foot value. The underlying dollar-per-square-foot calculation is based on the most relevant of current data. While the projected dollar values are generated through econometric modeling driven by key economic and demographic variables, both the dollar value and square footage forecasts also allow for discretionary overrides when warranted by extraordinary circumstances, such as unique mega project start-ups.

*Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.*



**Table 12: U.S. Type-of-Structure Forecasts**

Arranged to match the alphabetical category drop-down menus in INSIGHT (Square Feet Millions)

|  | Actuals |         | Forecasts |         |         |         |         |
|--|---------|---------|-----------|---------|---------|---------|---------|
|  | 2019    | 2020    | 2021      | 2022    | 2023    | 2024    | 2025    |
| <b>Summary</b>                         |         |         |           |         |         |         |         |
| NON-RESIDENTIAL BUILDING               | 1,026.4 | 826.3   | 744.3     | 866.2   | 995.8   | 1,099.1 | 1,179.0 |
| RESIDENTIAL                            | 2,198.6 | 2,286.3 | 2,681.0   | 2,955.7 | 3,169.5 | 3,383.7 | 3,593.3 |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING | 3,225.0 | 3,112.6 | 3,425.2   | 3,822.0 | 4,165.3 | 4,482.8 | 4,772.3 |
| <b>Verticals</b>                       |         |         |           |         |         |         |         |
| Offices (private)                      | 107.8   | 76.4    | 61.9      | 72.9    | 82.4    | 90.2    | 97.0    |
| Parking Garages                        | 34.6    | 17.1    | 14.2      | 18.4    | 22.4    | 24.5    | 26.3    |
| Transportation Terminals               | 9.5     | 4.9     | 6.2       | 9.4     | 12.9    | 15.1    | 16.9    |
| Commercial                             | 151.9   | 98.3    | 82.3      | 100.7   | 117.7   | 129.8   | 140.2   |
| (Yr/yr % change)                       | 19.4%   | -35.2%  | -16.3%    | 22.4%   | 16.9%   | 10.3%   | 8.0%    |
| Amusement                              | 23.9    | 21.6    | 23.9      | 24.8    | 29.5    | 32.7    | 35.3    |
| Libraries / Museums                    | 3.2     | 3.4     | 2.5       | 3.4     | 4.4     | 4.8     | 5.0     |
| Religious                              | 5.1     | 3.8     | 3.0       | 4.1     | 4.9     | 5.5     | 6.1     |
| Sports Arenas / Convention Centers     | 21.0    | 12.7    | 11.7      | 15.5    | 19.3    | 21.7    | 23.2    |
| Community                              | 53.2    | 41.5    | 41.2      | 47.8    | 58.1    | 64.7    | 69.7    |
| (Yr/yr % change)                       | 3.8%    | -22.0%  | -0.8%     | 16.0%   | 21.6%   | 11.4%   | 7.7%    |
| College / University                   | 38.1    | 32.8    | 25.6      | 30.8    | 33.9    | 36.3    | 38.2    |
| Elementary / Pre School                | 48.8    | 48.0    | 36.7      | 42.7    | 47.8    | 50.6    | 52.7    |
| Jr / Sr High School                    | 75.6    | 62.4    | 56.1      | 64.3    | 68.9    | 72.1    | 75.1    |
| Special / Vocational                   | 5.6     | 5.4     | 4.3       | 5.0     | 5.9     | 6.2     | 6.4     |
| Educational                            | 168.1   | 148.6   | 122.6     | 142.8   | 156.5   | 165.2   | 172.4   |
| (Yr/yr % change)                       | 7.5%    | -11.6%  | -17.5%    | 16.5%   | 9.5%    | 5.6%    | 4.4%    |
| Courthouses                            | 1.8     | 3.0     | 4.9       | 4.4     | 4.5     | 4.6     | 4.8     |
| Fire and Police Stations               | 7.6     | 8.3     | 7.2       | 7.9     | 8.7     | 9.1     | 9.4     |
| Government Offices                     | 17.2    | 13.3    | 15.2      | 16.2    | 17.3    | 18.4    | 19.0    |
| Prisons                                | 2.1     | 2.6     | 1.4       | 1.8     | 2.2     | 2.5     | 2.7     |
| Government                             | 28.7    | 27.2    | 28.6      | 30.3    | 32.7    | 34.7    | 35.9    |
| (Yr/yr % change)                       | -5.6%   | -5.5%   | 5.2%      | 6.0%    | 7.9%    | 6.0%    | 3.5%    |
| Industrial Labs / Labs / School Labs   | 3.5     | 3.1     | 4.5       | 5.0     | 5.4     | 5.8     | 6.4     |
| Manufacturing                          | 106.4   | 71.3    | 64.6      | 76.4    | 93.3    | 106.8   | 116.0   |
| Warehouses                             | 207.4   | 232.0   | 223.9     | 240.7   | 257.8   | 269.7   | 280.3   |
| Industrial                             | 317.4   | 306.4   | 292.9     | 322.2   | 356.4   | 382.3   | 402.7   |
| (Yr/yr % change)                       | 3.0%    | -3.5%   | -4.4%     | 10.0%   | 10.6%   | 7.3%    | 5.3%    |
| Hospitals / Clinics                    | 33.4    | 17.1    | 20.7      | 29.2    | 36.8    | 43.6    | 48.5    |
| Medical Misc.                          | 19.7    | 15.7    | 13.7      | 15.2    | 17.4    | 18.8    | 20.1    |
| Nursing Homes                          | 40.6    | 32.4    | 23.0      | 28.6    | 33.7    | 37.1    | 40.4    |
| Medical                                | 93.8    | 65.1    | 57.4      | 72.9    | 87.9    | 99.5    | 109.0   |
| (Yr/yr % change)                       | 0.2%    | -30.6%  | -11.8%    | 26.9%   | 20.5%   | 13.2%   | 9.6%    |
| Military                               | 11.7    | 22.5    | 20.8      | 22.7    | 24.2    | 25.6    | 26.7    |
| (Yr/yr % change)                       | 7.8%    | 92.9%   | -7.6%     | 9.1%    | 6.6%    | 5.6%    | 4.5%    |
| Hotels                                 | 106.0   | 45.3    | 28.5      | 43.0    | 63.7    | 83.6    | 98.1    |
| Retail Misc.                           | 26.7    | 20.4    | 21.3      | 22.3    | 22.4    | 22.7    | 23.1    |
| Shopping                               | 69.0    | 51.0    | 48.6      | 61.5    | 76.3    | 91.0    | 101.2   |
| Retail                                 | 201.7   | 116.7   | 98.4      | 126.8   | 162.4   | 197.3   | 222.5   |
| (Yr/yr % change)                       | -4.9%   | -42.2%  | -15.6%    | 28.8%   | 28.1%   | 21.5%   | 12.8%   |
| NON-RESIDENTIAL BUILDING               | 1,026.4 | 826.3   | 744.3     | 866.2   | 995.8   | 1,099.1 | 1,179.0 |
| (Yr/yr % change)                       | 3.7%    | -19.5%  | -9.9%     | 16.4%   | 15.0%   | 10.4%   | 7.3%    |
| Multi-Family                           | 555.0   | 473.1   | 474.3     | 546.4   | 588.1   | 631.4   | 669.7   |
| Single-Family                          | 1,643.6 | 1,813.2 | 2,206.7   | 2,409.3 | 2,581.5 | 2,752.3 | 2,923.6 |
| RESIDENTIAL                            | 2,198.6 | 2,286.3 | 2,681.0   | 2,955.7 | 3,169.5 | 3,383.7 | 3,593.3 |
| (Yr/yr % change)                       | -0.1%   | 4.0%    | 17.3%     | 10.2%   | 7.2%    | 6.8%    | 6.2%    |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING | 3,225.0 | 3,112.6 | 3,425.2   | 3,822.0 | 4,165.3 | 4,482.8 | 4,772.3 |
| (Yr/yr % change)                       | 1.1%    | -3.5%   | 10.0%     | 11.6%   | 9.0%    | 7.6%    | 6.5%    |

EXPLANATION: Table 11 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 12 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

**Table 13: Canada Type-of-Structure Forecasts**  
(Square Feet Millions)

|                                  | Actuals |        | Forecasts |       |       |       |       |
|----------------------------------|---------|--------|-----------|-------|-------|-------|-------|
|                                  | 2019    | 2020   | 2021      | 2022  | 2023  | 2024  | 2025  |
| Single-family                    | 106.4   | 114.9  | 160.2     | 167.5 | 167.6 | 172.0 | 178.7 |
| Multi-family                     | 94.1    | 66.2   | 57.7      | 62.5  | 67.6  | 72.2  | 76.3  |
| TOTAL RESIDENTIAL                | 200.5   | 181.1  | 217.9     | 230.0 | 235.2 | 244.2 | 255.0 |
| (Yr/yr % change)                 | -2.6%   | -9.7%  | 20.3%     | 5.6%  | 2.3%  | 3.8%  | 4.4%  |
| Hotels/Motels                    | 2.8     | 0.9    | 0.6       | 1.3   | 2.0   | 2.5   | 2.9   |
| Private Offices                  | 11.2    | 5.5    | 3.8       | 5.0   | 7.0   | 7.9   | 8.8   |
| Governmental Offices             | 2.4     | 1.8    | 0.9       | 1.2   | 1.6   | 1.7   | 1.8   |
| Shopping/Retail                  | 9.9     | 3.4    | 2.1       | 6.5   | 9.1   | 10.5  | 11.6  |
| Retail Miscellaneous             | 1.3     | 0.4    | 0.2       | 0.4   | 0.7   | 0.9   | 1.0   |
| Parking Garages                  | 1.4     | 0.2    | 0.1       | 0.3   | 0.4   | 0.6   | 0.6   |
| Amusement                        | 4.0     | 1.6    | 3.3       | 3.4   | 3.5   | 3.9   | 4.6   |
| Warehouses                       | 10.5    | 10.8   | 8.3       | 9.7   | 10.9  | 12.0  | 12.9  |
| TOTAL COMMERCIAL                 | 43.5    | 24.4   | 19.3      | 27.7  | 35.1  | 39.8  | 44.1  |
| (Yr/yr % change)                 | 11.5%   | -43.8% | -21.2%    | 43.8% | 26.8% | 13.4% | 10.7% |
| TOTAL INDUSTRIAL (manufacturing) | 6.4     | 5.1    | 2.6       | 5.1   | 5.8   | 6.7   | 7.7   |
| (Yr/yr % change)                 | -21.6%  | -20.4% | -49.1%    | 95.4% | 14.3% | 15.6% | 15.6% |
| Religious                        | 0.1     | 0.1    | 0.4       | 0.4   | 0.4   | 0.4   | 0.4   |
| Hospitals/Clinics                | 7.6     | 9.2    | 9.4       | 8.4   | 9.8   | 10.6  | 11.4  |
| MED misc                         | 1.2     | 0.2    | 0.3       | 0.5   | 0.8   | 1.0   | 1.2   |
| Transportation Terminals*        | 0.3     | 0.5    | 0.1       | 0.7   | 1.1   | 1.4   | 1.6   |
| Police/Fire                      | 1.6     | 2.6    | 1.8       | 2.1   | 2.2   | 2.4   | 2.5   |
| Educational Facilities           | 12.4    | 10.3   | 11.4      | 11.5  | 12.2  | 12.7  | 13.1  |
| TOTAL INSTITUTIONAL              | 23.2    | 23.0   | 23.4      | 23.5  | 26.4  | 28.4  | 30.1  |
| (Yr/yr % change)                 | -19.4%  | -1.1%  | 1.8%      | 0.4%  | 12.3% | 7.6%  | 6.2%  |
| TOTAL NON-RES BLDG               | 73.1    | 52.5   | 45.3      | 56.3  | 67.3  | 74.9  | 82.0  |
| (Yr/yr % change)                 | -3.8%   | -28.2% | -13.9%    | 24.3% | 19.6% | 11.3% | 9.4%  |
| RESIDENTIAL + NON-RES BLDG       | 273.6   | 233.6  | 263.1     | 286.2 | 302.5 | 319.1 | 337.0 |
| (Yr/yr % change)                 | -2.9%   | -14.6% | 12.6%     | 8.8%  | 5.7%  | 5.5%  | 5.6%  |

\* With respect to Tables 11 and 13, 'transportation terminals' is the one type-of-structure that is categorized differently in Canada (institutional) than in the U.S. (commercial), for reasons having to do with government statistics.

EXPLANATION: Table 13 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 14 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

**Table 14: Canada Type-of-Structure Forecasts**

Arranged to match the alphabetical category drop-down menus in INSIGHT (Square Feet Millions)

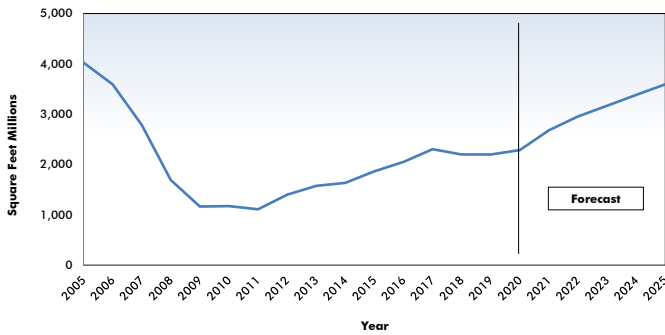
|  | Actuals |        | Forecasts |        |       |       |       |
|--|---------|--------|-----------|--------|-------|-------|-------|
|  | 2019    | 2020   | 2021      | 2022   | 2023  | 2024  | 2025  |
| <b>Summary</b>                         |         |        |           |        |       |       |       |
| NON-RESIDENTIAL BUILDING               | 73.1    | 52.5   | 45.3      | 56.3   | 67.3  | 74.9  | 82.0  |
| RESIDENTIAL                            | 200.5   | 181.1  | 217.9     | 230.0  | 235.2 | 244.2 | 255.0 |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING | 273.6   | 233.6  | 263.1     | 286.2  | 302.5 | 319.1 | 337.0 |
| <b>Verticals</b>                       |         |        |           |        |       |       |       |
| Offices (private)                      | 11.2    | 5.5    | 3.8       | 5.0    | 7.0   | 7.9   | 8.8   |
| Parking Garages                        | 1.4     | 0.2    | 0.1       | 0.3    | 0.4   | 0.6   | 0.6   |
| Transportation Terminals               | 0.3     | 0.5    | 0.1       | 0.7    | 1.1   | 1.4   | 1.6   |
| Commercial                             | 12.9    | 6.1    | 3.9       | 5.9    | 8.5   | 9.9   | 11.0  |
| (Yr/Yr % change)                       | -4.7%   | -52.3% | -35.9%    | 51.1%  | 43.3% | 15.8% | 11.2% |
| Amusement                              | 4.0     | 1.6    | 3.3       | 3.4    | 3.5   | 3.9   | 4.6   |
| Religious                              | 0.1     | 0.1    | 0.4       | 0.4    | 0.4   | 0.4   | 0.4   |
| Community                              | 4.1     | 1.7    | 3.7       | 3.8    | 3.9   | 4.2   | 5.0   |
| (Yr/Yr % change)                       | -23.9%  | -58.9% | 117.2%    | 2.7%   | 3.2%  | 8.4%  | 17.4% |
| Educational                            | 12.4    | 10.3   | 11.4      | 11.5   | 12.2  | 12.7  | 13.1  |
| (Yr/Yr % change)                       | 3.2%    | -16.5% | 10.4%     | 0.7%   | 6.3%  | 4.0%  | 3.7%  |
| Fire and Police Stations               | 1.6     | 2.6    | 1.8       | 2.1    | 2.2   | 2.4   | 2.5   |
| Government Offices                     | 2.4     | 1.8    | 0.9       | 1.2    | 1.6   | 1.7   | 1.8   |
| Government                             | 4.0     | 4.4    | 2.8       | 3.3    | 3.8   | 4.1   | 4.3   |
| (Yr/Yr % change)                       | 9.9%    | 8.3%   | -37.1%    | 18.3%  | 16.1% | 7.0%  | 6.7%  |
| Manufacturing                          | 6.4     | 5.1    | 2.6       | 5.1    | 5.8   | 6.7   | 7.7   |
| Warehouses                             | 10.5    | 10.8   | 8.3       | 9.7    | 10.9  | 12.0  | 12.9  |
| Industrial                             | 16.9    | 15.9   | 10.9      | 14.8   | 16.7  | 18.7  | 20.6  |
| (Yr/Yr % change)                       | -20.4%  | -5.7%  | -31.5%    | 35.3%  | 12.9% | 12.0% | 10.4% |
| Hospitals / Clinics                    | 7.6     | 9.2    | 9.4       | 8.4    | 9.8   | 10.6  | 11.4  |
| Medical Misc.                          | 1.2     | 0.2    | 0.3       | 0.5    | 0.8   | 1.0   | 1.2   |
| Medical                                | 8.8     | 9.5    | 9.7       | 8.9    | 10.5  | 11.6  | 12.5  |
| (Yr/Yr % change)                       | -16.8%  | 7.5%   | 2.8%      | -8.5%  | 18.1% | 10.2% | 8.1%  |
| Hotels                                 | 2.8     | 0.9    | 0.6       | 1.3    | 2.0   | 2.5   | 2.9   |
| Retail Misc.                           | 1.3     | 0.4    | 0.2       | 0.4    | 0.7   | 0.9   | 1.0   |
| Shopping                               | 9.9     | 3.4    | 2.1       | 6.5    | 9.1   | 10.5  | 11.6  |
| Retail                                 | 14.0    | 4.6    | 2.8       | 8.1    | 11.7  | 13.8  | 15.4  |
| (Yr/Yr % change)                       | 46.2%   | -67.2% | -38.1%    | 186.3% | 43.9% | 17.9% | 11.7% |
| NON-RESIDENTIAL BUILDING               | 73.1    | 52.5   | 45.3      | 56.3   | 67.3  | 74.9  | 82.0  |
| (Yr/Yr % change)                       | -3.8%   | -28.2% | -13.9%    | 24.3%  | 19.6% | 11.3% | 9.4%  |
| Multi-Family                           | 94.1    | 66.2   | 57.7      | 62.5   | 67.6  | 72.2  | 76.3  |
| Single-Family                          | 106.4   | 114.9  | 160.2     | 167.5  | 167.6 | 172.0 | 178.7 |
| RESIDENTIAL                            | 200.5   | 181.1  | 217.9     | 230.0  | 235.2 | 244.2 | 255.0 |
| (Yr/Yr % change)                       | -2.6%   | -9.7%  | 20.3%     | 5.6%   | 2.3%  | 3.8%  | 4.4%  |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING | 273.6   | 233.6  | 263.1     | 286.2  | 302.5 | 319.1 | 337.0 |
| (Yr/Yr % change)                       | -2.9%   | -14.6% | 12.6%     | 8.8%   | 5.7%  | 5.5%  | 5.6%  |

EXPLANATION: Table 13 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 14 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

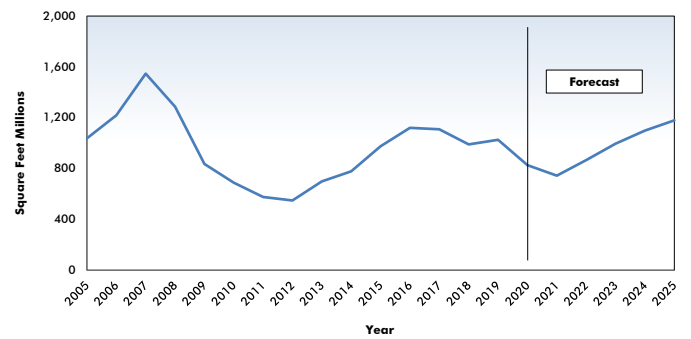
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

**Graph 37: U.S. Residential  
Construction Starts — ConstructConnect**



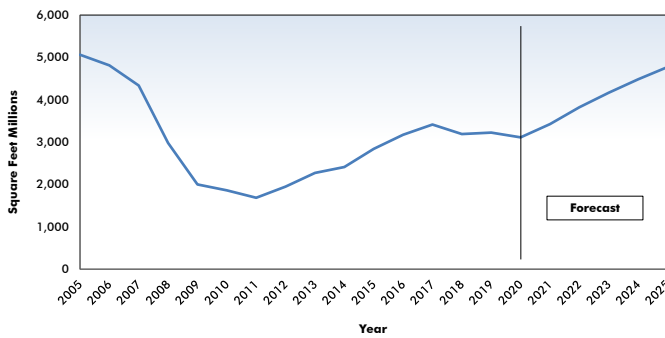
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

**Graph 38: U.S. Non-Residential  
Building Construction Starts — ConstructConnect**



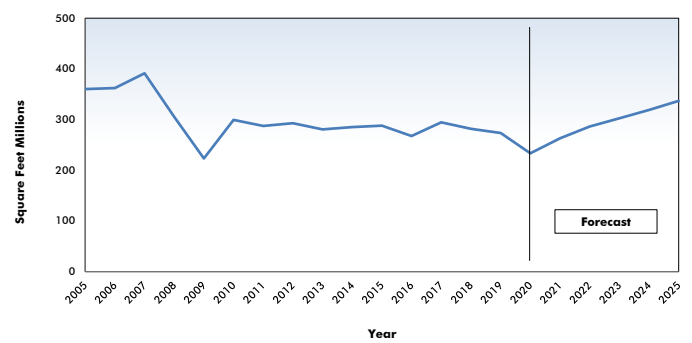
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

**Graph 39: U.S. Residential + Non-Residential  
Building Construction Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

**Graph 40: Canada Residential + Non-Residential  
Building Construction Starts — ConstructConnect**



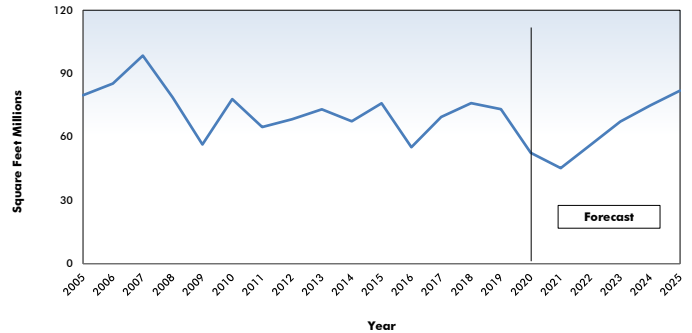
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

**Graph 41: Canada Residential  
Construction Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

**Graph 42: Canada Non-Residential  
Building Construction Starts — ConstructConnect**



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.  
 Chart: ConstructConnect.

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