

Summer 2021 (For April 2021 Release)

# **Construction Starts Forecast**

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The most recent calculation of the U.S. GDP contraction in full year 2020 versus full year 2019 places it at -3.5%. For Canada, 2020's GDP results were even more dismal than in the U.S., -5.4% for the full year compared with full year 2019.

Sources: ConstructConnect\*/Oxford Economics. Forecast reflects actual starts through Q1 2021.

### **Highlights**

- Total US construction starts fell 12.4% year-on-year (y/y) in Q1 2021. Non-residential building experienced the steepest decline, down 27.5%. The pandemic has weighed heavily on sectors related to high-contact activities, travel, and office work, but construction in healthcare-related sectors has been more robust. Engineering construction contracted 6.3% y/y, with the biggest drop in new airport building. Residential construction fell 1.2% y/y, with growth in the single-family segment more than offset by a decline in apartment buildings.
- A steady vaccine rollout should allow for a wider reopening of the economy as we head into the summer. Strong pent-up demand, fiscal stimulus, and excess saving are expected to lead to a boom in household spending, and the passage of the \$2.3 trillion American Jobs Plan adds further upside risk to the economy. GDP is forecast to grow 7.2% in 2021 and 3.4% in 2022. Although inflation is temporarily expected to rise above 2%, expectations remain anchored, and we expect this price acceleration to prove temporary.
- Total construction starts are expected to return to modest growth of 6.9% in 2021, with significant differences between the subsectors. Buoyant growth in the residential and engineering sectors will be partially offset by a decline in non-residential construction starts. Should it pass, the American Jobs Plan would provide a boost to civil engineering and to some non-residential construction in sectors like manufacturing, transportation, and healthcare. But the pandemic has caused significant scarring to office and leisure-related sectors, and it could be some time before new construction in these sectors reaches pre-pandemic levels.
- Total construction starts in Canada declined 12.5% y/y in Q1 2021 with all three headline sectors shrinking. Sectors related to leisure and office working posted y/y declines of more than 90%, and apartment homebuilding was also extremely weak. But single-family homebuilding has been buoyant, and groundbreaking of new hospitals was robust.
- Canadian construction starts are expected to rise 1.7% this year, before accelerating in 2022. A slower vaccine rollout and renewed restrictions in Ontario mean the Canadian recovery is likely to lag the US. As in the US, there is expected to be significant scarring in construction related to offices and leisure, with a more favorable medium-term outlook in healthcare and engineering-related construction.

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#### **Overview**

## US starts continue to decline in Q1

Total US construction starts fell 12.4% year-on-year (y/y) in Q1 2021. Q1 2020 was mostly before the peak impact of the pandemic-related lockdown, so this y/y decline is from a more normal level of activity. Y/y growth in construction should start to pick up again from Q2 as the extreme weakness from spring 2020 drops out of the annual calculation.

Non-residential building posted the largest y/y drop, down 27.5%. All sub-sectors posted y/y declines except for construction of prisons, military, and hospitals. The latter of these benefitted from groundbreaking on two large projects in March, a \$1.79 billion hospital in Ohio and a \$1 billion hospital in California. A GM factory extension in Tennessee in March, valued at \$2 billion, held the y/y decline in industrial construction to just 1.1%. By contrast, several sectors within non-residential building contracted by more than 50% from a year earlier, including private offices, transportation terminals, religious, libraries & museums, laboratories, nursing homes & assisted living, and hotels & motels. Several of these sectors are related to high-contact activities, travel, or office work, all of which have been hit hard by the pandemic. While the y/y growth calculation should start to look more favorable from next quarter, the pandemic's shift in working and travelling habits means it could take time for several of these sectors to return to pre-pandemic levels of activity.

Engineering construction starts contracted 6.3% y/y with considerable variability across the subsectors. New power infrastructure increased 98.7% thanks to a \$1 billion project in Maine. A \$2.6 billion pipeline project in Minnesota underpinned annual growth of 1.1% in miscellaneous civil, although the sector was also in a reasonably strong position in Q1 2020. Water & sewage also increased from a year earlier, up 6.3%. The biggest y/y decline was in airport construction - a sector hit by pandemic-related changes to travel - down 47.9%. New bridge and dam & canal construction also fell by around 30% y/y, while road building fell by a gentler 5%.

Residential construction declined 1.2% y/y with considerable differences between the two headline sectors. New single-family homebuilding increased 7.7% as growing demand for more living space and a shortage in existing homes sales has fuelled a construction boom in the sector. By contrast, apartment construction declined 21.7% y/y, driven by shifts away from urban living. Groundbreaking on a \$1.5 billion apartment project in New York City began

| (Annı                             | Table 1: Summary forecasts (Annual percentage changes unless specified otherwise) |       |      |      |      |      |      |  |  |  |  |  |
|-----------------------------------|---|-------|------|------|------|------|------|--|--|--|--|--|
|                                   | 2019  | 2020  | 2021 | 2022 | 2023 | 2024 | 2025 |  |  |  |  |  |
| US                                |   |       |      |      |      |      |      |  |  |  |  |  |
| Macro variables                   |   |       |      |      |      |      |      |  |  |  |  |  |
| GDP                               | 2.2   | -3.5  | 7.2  | 3.4  | 1.1  | 1.2  | 1.5  |  |  |  |  |  |
| Population growth                 | 0.5   | 0.4   | 0.2  | 0.4  | 0.5  | 0.5  | 0.5  |  |  |  |  |  |
| Unemployment rate (%)             | 3.7   | 8.1   | 5.1  | 4.1  | 4.0  | 3.8  | 3.7  |  |  |  |  |  |
| Real disposable income*           | 2.2   | 5.8   | 3.7  | -2.9 | 0.9  | 1.2  | 1.3  |  |  |  |  |  |
| Central bank rate (%)             | 2.2   | 0.4   | 0.1  | 0.1  | 0.3  | 0.5  | 0.8  |  |  |  |  |  |
| 10-year government yield (%)      | 2.1   | 0.9   | 1.7  | 2.2  | 2.3  | 2.2  | 2.3  |  |  |  |  |  |
| Construction starts (y/y % change | e of \$ volumes   | ()    |      |      |      |      |      |  |  |  |  |  |
| Total starts                      | 8.5   | -16.6 | 6.9  | 12.2 | 8.8  | 7.8  | 6.4  |  |  |  |  |  |
| Residential                       | 0.4   | -0.4  | 8.2  | 9.8  | 7.9  | 7.5  | 6.7  |  |  |  |  |  |
| Non-res bldg                      | 12.2  | -29.4 | -0.8 | 16.8 | 10.2 | 8.4  | 6.4  |  |  |  |  |  |
| Civil engineering                 | 16.1  | -19.0 | 16.6 | 10.2 | 8.6  | 7.4  | 5.7  |  |  |  |  |  |
| Canada                            |   |       |      |      |      |      |      |  |  |  |  |  |
| Macro variables                   |   |       |      |      |      |      |      |  |  |  |  |  |
| GDP                               | 1.9   | -5.4  | 6.2  | 2.6  | 2.1  | 2.0  | 1.9  |  |  |  |  |  |
| Population growth                 | 1.4   | 1.1   | 0.7  | 1.1  | 1.1  | 1.0  | 1.0  |  |  |  |  |  |
| Unemployment rate (%)             | 5.7   | 9.6   | 7.9  | 7.0  | 6.7  | 6.4  | 6.2  |  |  |  |  |  |
| Real disposable income*           | 2.2   | 8.9   | -1.0 | 0.2  | 2.3  | 1.9  | 1.8  |  |  |  |  |  |
| Central bank rate (%)             | 1.8   | 0.6   | 0.3  | 0.3  | 0.4  | 0.7  | 0.9  |  |  |  |  |  |
| 10-year government yield (%)      | 1.6   | 8.0   | 1.5  | 2.0  | 2.2  | 2.3  | 2.4  |  |  |  |  |  |
| Exchange rate C\$ per US\$        | 1.33  | 1.34  | 1.27 | 1.29 | 1.25 | 1.22 | 1.19 |  |  |  |  |  |
| Construction starts (y/y % change | e of \$ volumes   | )     |      |      |      |      |      |  |  |  |  |  |
| Total starts                      | -12.0   | -17.3 | 1.7  | 17.5 | 11.6 | 9.0  | 7.0  |  |  |  |  |  |
| Residential                       | 4.3   | -21.8 | 2.4  | 11.5 | 9.0  | 7.2  | 6.0  |  |  |  |  |  |
| Non-res bldg                      | -35.9   | -18.1 | 2.4  | 17.6 | 11.4 | 9.0  | 6.3  |  |  |  |  |  |
| Civil engineering                 | 5.9   | -12.9 | 0.7  | 22.1 | 13.5 | 10.2 | 8.1  |  |  |  |  |  |

<sup>\*</sup> In 2020, boosted by stimulus checks and unemployment insurance top-ups.

in February but given the overall size of the sector (just over \$77 billion in 2020), this was not sufficient to offset the structural weakness.

Other measures of construction activity have been somewhat more resilient. The Census Bureau's measure of put-in-place construction was up 5.3% y/y in February. But like with the starts data, there is a sharp divergence between the residential and non-residential segments, with the former up 21.1% y/y and the latter down 6.1% from a year earlier. Construction employment has mostly continued to trend up, with 66,000 net jobs added in Q1 (a 110,000 increased in March more than offset a 56,000 decline in February). Wages for construction workers have steadily risen, with hourly wages up 2.5% y/y in March.

Perhaps more worrying for the construction sector has been the recent increase in raw material prices. Producer prices for materials & components used in construction were up 9.9% y/y in March, the fastest rise since 2008. In particular, lumber prices

in several key categories are up by more than 50% y/y (and more than 80% y/y in the case of softwood lumber). This has resulted from strong demand from single-family homebuilding, an increase in DIY projects during the pandemic, and demand for outdoor furniture from the hospitality sector. At the same time, inventories dropped steeply through the course of 2020 as demand exceeded supply. However, inventory levels have been recovering since the start of the year, and we expect this blip to prove temporary.

## Record GDP growth expected in 2021

An economic mini boom is underway, driven by a rapid vaccine rollout, increased fiscal stimulus, and warmer weather. The vaccine rollout will allow for a wider reopening of the economy as we head into the summer, with GDP growth expected to accelerate to 12.2% annualized in Q2, after posting 6.4% growth in the first quarter. We expect GDP to grow 7.2% in 2021 overall,

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before slowing to 3.4% in 2022. Although the pandemic remains the largest downside risk to the economy, this is now fading. At the same time, upside risks stemming from a faster-than-expected vaccine rollout and additional stimulus measures have grown.

Significant pent-up demand is expected to fuel a boom in consumer spending, projected to rise 8.4% this year, the strongest since 1946. As the economy reopens and virus fears dissipate, lower income families will spend more freely after receiving generous fiscal transfers from the \$1.9 trillion American Rescue Plan, while higher income families rely on steady income streams and tap into excess savings. The job market is also improving nicely, with an impressive 916,000 jobs added in March. The proposed \$2.3 trillion American Jobs Plan (AJP), if passed, would provide a further boost to a wide array of infrastructure projects.

Inflation is expected to heat up through the course of 2021, but it is unlikely to spiral out of control amid a lingering demand gap in some sectors of the economy. We see PCE inflation, the Fed's preferred measure, averaging 2.4% in 2021. The Fed has maintained an ultra-dovish stance, with the forward guidance suggesting no rate hikes through 2023. The Fed's cautious approach suggests a new policy framework that implicitly calls for the economy to run a bit hot, to promote broad and inclusive employment gains.

## New construction activity returns to growth, accelerates in 2022

After a sharp decline in construction activity in 2020, total construction starts are expected to return to growth of 6.9% in 2021. This headline number masks stark differences between the construction subsectors, with buoyant growth in the residential and engineering sectors being somewhat offset by a decline in non-residential building construction starts. Construction growth is seen accelerating in 2022 as non-residential building starts join the recovery effort.

Civil engineering starts are forecast to lead the pack with growth of 16.6% in 2021. In addition, with most infrastructure projects classified in engineering, the passage of the AJP would provide a further boost to the sector from the end of this year. The AJP proposes to spend \$2.3 trillion on a wide array of projects, including transportation infrastructure, clean energy and broadband, as well as allocating significant subsidies to the manufacturing sector. Although the AJP will undergo changes as it moves through the legislative process, some version will likely become law later this year.

| Tal                      | Table 2: Drivers of headline sectors   |  |  |  |  |  |  |  |  |  |  |
|--------------------------|--|--|--|--|--|--|--|--|--|--|--|
| Sector                   | Short-term drivers   | Long-term drivers  |  |  |  |  |  |  |  |  |  |
| Residential              | Unemployment rate;<br>Household liabilities;<br>Mortgage interest rates;<br>House prices;<br>Population trends                               | House prices;<br>Incomes   |  |  |  |  |  |  |  |  |  |
| Non-residential building | Output trends in relevant sector; Population trends; Capacity utilization; Borrowing costs; Employment in relevant sector; Disposable income | Output trends in relevant sector;<br>Employment in relevant sector     |  |  |  |  |  |  |  |  |  |
| Civil engineering        | Federal/State/Provincial spending;<br>Government borrowing costs;<br>Employment in government sector;<br>Output trends in relevant sector    | Federal/State/Provincial spending;<br>Output trends in relevant sector |  |  |  |  |  |  |  |  |  |

Within the engineering sector, the strongest growth is expected in the power infrastructure sector, forecast to rise nearly 160% this year, in part boosted by a large project in Maine. Longer-term, this sector will be a focus of any infrastructure spending, as the electricity grid will need to be upgraded to green energy sources and to accommodate growth in e-mobility.

Investment in highways & roads is another area that has been targeted by the AJP, with growth above 10% expected in both 2021 and 2022. The miscellaneous civil sector is also expected to see robust growth this year, up 40.1%. This sector includes oil & gas projects and pipelines, as well as tunnel and railway projects. While a number of large tunnel and railway projects are expected to come on stream in the coming quarters, projects in the oil & gas sector are not in line with the Biden Administration's green agenda, so the outlook is more uncertain. By contrast, airport construction is expected to shrink a further 9.7% this year, as the pandemic continues to weigh heavily on travel.

Surging housing activity is expected to drive growth in the residential sector - new residential building is seen rising 8.2% in 2021 and 9.8% in 2022. Single-family home building is expected to continue underpinning the sector this year as people have left cities during the pandemic and increased home working has boosted demand for more space. Rising house prices and supply shortages have demonstrated the need for new home building to relieve some of these pressures. Moreover, the demographics of family formation in the millennial generation and structural shifts brought about by the pandemic are likely to favor singlefamily homebuilding for some time. The multi-family segment is expected to return to growth this year, after a steep decline in

2020, but it is not expected to return to its previous peak (in 2017) until the end of our forecast period in 2025.

After falling nearly 30% last year, new non-residential building is expected to shrink a further 0.8% in 2021. The sector includes several categories related to office working, travel, and leisure activities. Although these sectors are all expected to recover this year as the vaccine rollout continues apace, the pandemic has opened up such a wide hole that little investment is expected. Hotel construction, for example, is expected to shrink for a fourth consecutive year, and finish 2021 two-thirds below its 2017 peak, although a rebound is expected from next year to satisfy household's pent-up demand to travel. The outlook for private office building is similarly bleak, with a 25% contraction pencilled in this year, following a 35% decline in 2020. Warehouse construction - a bright spot in 2020 due to logistics investment - is expected to decline this year, as much of the needed investment has already occurred, and idle retail and office premises could be repurposed as warehouse space.

Nonetheless, there are some bright spots expected in non-residential building in the coming years. New hospital construction was a surprising source of weakness in 2020, but the outlook appears more positive from this year. During the peak of the crisis, healthcare budgets were allocated towards fighting the pandemic, and away from investment. However, this trend is expected to reverse, boosted by two projects already started and underpinned by the demographics of an aging population. In addition, healthcare is a sector targeted under the AJP, so it should receive a continued boost throughout the forecast period. Several transportation terminal projects are expected to come on stream in the coming years, and investment

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in public transportation is consistent with the Biden Administration's plan to boost the green economy. Factory construction is also likely to receive a lift from the AJP, since as proposed, it includes subsidies for manufacturing research & development and direct subsidies for semiconductor manufacturing investment.

## Canadian construction to pick up after slow start to 2021

Total construction starts in Canada declined 12.5% y/y in 2021 Q1, with declines posted in all three headline sectors. From a sectoral perspective, residential building construction experienced the sharpest drop, down 25.7% y/y. Like in the US, there was a stark contrast between new singlefamily and multi-family homebuilding, with the former up 36.1% y/y and the latter down 70.4% y/y. New civil engineering construction declined 8.5% y/y. There was a particularly sharp drop of 90.4% y/y in the bridge subsector, as a C\$1.4 billion project in Surrey, BC dropped out of the annual calculation. But countering that, new power construction increased more than 300% y/y, the result of especially weak construction in the same period last year. Construction of miscellaneous engineering projects grew 172% y/y due to a C\$2.3 billion natural gas pipeline project in Alberta.

New non-residential building posted the smallest contraction, down 1.7% y/y, with significant divergences across the subsectors. New hospital construction, in particular, grew more than eightfold y/y due to groundbreaking on two large projects in Vancouver (valued C\$2.2 billion and C\$700 million). By contrast, sectors related to office working and travel posted y/y declines of more than 90%, including private office building, hotels & motels, parking garages, miscellaneous retail, and manufacturing. Shopping construction also declined steeply, down by 87%. Nonetheless, with restrictions on construction

activity in Quebec and Ontario in place in April 2020, the year-on-year calculation should start to look more favorable in Q2.

Canadian economy largely shrugged off the second wave of coronavirus infections it experienced last winter and is expected to continue growing this spring despite a third wave. However, a recent deterioration in the health situation and subsequent tightening of restrictions increases the downside risk to growth in Q2. But the correlation between health conditions and economic activity seems to be eroding as consumers and businesses have adapted to the pandemic, leading us to believe the recovery will continue. Although the pace of vaccinations has lagged that in the US, it has started to pick up in recent months, which should allow for a sustained opening of the economy this summer. Inflation is set to rise above the Bank of Canada's 2% target this spring and will likely surpass 3% y/y in the next couple of months, the first time since 2011. We think that higher inflation should prove temporary and we forecast headline inflation to slow to 2% in 2022. As a result, we believe the Bank of Canada will keep rates at their lower bound until early-2023.

After a weak start to the year, construction starts in Canada are forecast to grow just 1.7%, accelerating to 17.5% in 2022. In Ontario, new restrictions on 'non-essential' construction went into effect in April, although a number of healthcare and infrastructurerelated projects, as well as residential construction, are exempt. Modest growth is expected in all three headline sectors in 2021, of 2.4% in both the residential and non-residential building categories, and 0.7% in civil engineering. There's upside risk to the residential forecast, however, as groundbreakings reported by CMHC soared in the latest reporting month. All three sectors are seen accelerating to a double-digit pace in 2022.

As in the US, there are significant divergences in the outlook for non-residential building subsectors. Commercial sectors,

such as hotels, private offices, parking garages, and retail, are all expected to post a double-digit decline. Office building, in particular, is expected to fall 48% this year, after a decline above 50% in 2020. Although growth should return from 2022, it is not expected to regain its pre-pandemic high over our forecast period to 2025.

The 2021 outlook for new institutional construction is more robust. In particular, hospital construction is expected to increase 64% this year. Within institutional sectors, only construction of new transportation terminals is expected to post a double-digit decline this year, but that follows a rise of 270% in 2020 as a large project in Ottawa is expected to fall out of the annual calculation. Further out, a number of large projects are planned in this sector over the next 2-3 years.

New factory construction is expected to be the major engine of growth in 2021 and beyond, with several large projects in the oil & gas supply chain expected to come on stream.

The civil engineering sector, the largest part of Canadian construction, is forecast to grow by 0.7% this year. This modest rise will be powered by double-digit growth in the miscellaneous civil sector (including oil & gas projects) and the power sector. However, all other subsectors are expected to decline this year, with an especially steep fall of 27.2% in bridge construction as no major projects are expected to begin construction work this year.

As in the US, growth in the residential sector will be dominated by single-family homebuilding, with 13.5% growth forecast in 2021. The drivers are similar to the US: high house prices, demand for more space, and household formation among millennials. Starts of new apartment buildings are expected to decline 11% in 2021. With demographics likely to continue favoring houses over apartments, new multi-family homebuilding is expected to remain below its pre-pandemic level throughout the forecast period.

| Table 3: U.S. Type-of-Structure Forecasts (\$ Billions USD) |         |                       |         |         |           |         |           |  |  |
|---|---------|-----------------------|---------|---------|-----------|---------|-----------|--|--|
|   | Actu    | als                   |         |         | Forecasts |         |           |  |  |
|   | 2019    | 2020                  | 2021    | 2022    | 2023      | 2024    | 2025      |  |  |
| Single-family   | 198.781 | 219.390               | 240.088 | 261.238 | 279.800   | 299.368 | 317.822   |  |  |
| Multi-family  | 99.042  | 77.263                | 80.997  | 91.453  | 100.664   | 109.494 | 118.435   |  |  |
| TOTAL RESIDENTIAL   | 297.823 | 296.653               | 321.085 | 352.691 | 380.464   | 408.862 | 436.257   |  |  |
| (Yr/yr % change)  | 0.4%    | -0.4%                 | 8.2%    | 9.8%    | 7.9%      | 7.5%    | 6.7%      |  |  |
| Hotels/Motels   | 23.537  | 10.188                | 9.606   | 13.965  | 16.636    | 19.153  | 21.316    |  |  |
| Shopping/Retail   | 16.510  | 11.951                | 12.227  | 16.230  | 18.865    | 21.024  | 22.528    |  |  |
| Parking Garages   | 3.164   | 1.742                 | 1.822   | 2.142   | 2.484     | 2.816   | 3.159     |  |  |
| Amusement   | 7.596   | 6.290                 | 6.412   | 7.119   | 7.839     | 8.344   | 8.819     |  |  |
| Private Offices   | 36.585  | 23.900                | 17.985  | 21.371  | 23.284    | 25.136  | 26.844    |  |  |
| Govenmental Offices   | 11.749  | 10.783                | 10.798  | 11.584  | 12.303    | 12.734  | 13.207    |  |  |
| Laboratories (Schools & Industrial)                         | 2.417   | 2.302                 | 2.497   | 3.026   | 3.161     | 3.295   | 3.433     |  |  |
| Warehouses  | 22.563  | 24.789                | 21.831  | 25.043  | 26.174    | 27.281  | 28.532    |  |  |
| Sports Stadium/Convention Center                            | 9.835   | 4.480                 | 4.613   | 6.138   | 7.915     | 9.183   | 9.783     |  |  |
| Transportation Terminals                                    | 10.746  | 2.355                 | 3.064   | 4.473   | 5.990     | 7.705   | 9.145     |  |  |
| TOTAL COMMERCIAL  | 144.703 | 98.781                | 90.855  | 111.092 | 124.650   | 136.671 | 146.765   |  |  |
| (Yr/yr % change)  | 8.1%    | -31.7%                | -8.0%   | 22.3%   | 12.2%     | 9.6%    | 7.4%      |  |  |
| TOTAL INDUSTRIAL (manufacturing)                            | 55.810  | 20.271                | 22.971  | 27.964  | 31.927    | 35.884  | 38.646    |  |  |
| (Yr/yr % change)  | 55.9%   | -63.7%                | 13.3%   | 21.7%   | 14.2%     | 12.4%   | 7.7%      |  |  |
| Religious   | 1.889   | 1.525                 | 1.628   | 1.797   | 1.871     | 1.943   | 1.990     |  |  |
| Hospitals/Clinics   | 21.790  | 12.782                | 17.715  | 19.840  | 21.925    | 24.107  | 26.157    |  |  |
| Nursing Homes/Assisted Living                               | 9.599   | 7.173                 | 7.530   | 8.535   | 9.912     | 11.025  | 11.980    |  |  |
| Libraries/Museums   | 4.072   | 3.748                 | 3.266   | 4.223   | 4.639     | 4.942   | 5.103     |  |  |
| Courthouse  | 1.568   | 2.382                 | 2.294   | 2.451   | 2.578     | 2.703   | 2.809     |  |  |
| Police/Fire   | 3.260   | 3.309                 | 3.476   | 3.668   | 3.819     | 3.957   | 4.087     |  |  |
| Prisons   | 2.111   | 2.387                 | 2.427   | 2.600   | 2.747     | 2.862   | 2.936     |  |  |
| Military  | 5.049   | 9.242                 | 10.546  | 11.140  | 11.751    | 12.147  | 12.305    |  |  |
| Educational Facilities                                      | 75.879  | 66.877                | 62.896  | 70.811  | 75.721    | 80.157  | 84.073    |  |  |
| MED misc  | 9.342   | 7.812                 | 8.299   | 9.404   | 10.277    | 11.053  | 11.875    |  |  |
| TOTAL INSTITUTIONAL   | 134.560 | 117.236               | 120.077 | 134.469 | 145.239   | 154.898 | 163.316   |  |  |
| (Yr/yr % change)  | 4.7%    | -12.9%                | 2.4%    | 12.0%   | 8.0%      | 6.7%    | 5.4%      |  |  |
| Miscellaneous Non-Res Building                              | 7.667   | 5.563                 | 5.900   | 6.533   | 6.908     | 7.200   | 7.494     |  |  |
| TOTAL NON-RES BLDG  | 342.740 | 241.851               | 239.803 | 280.059 | 308.724   | 334.652 | 356.220   |  |  |
| (Yr/yr % change)  | 12.2%   | -29.4%                | -0.8%   | 16.8%   | 10.2%     | 8.4%    | 6.4%      |  |  |
| Airport   | 7.393   | 6.043                 | 5.457   | 6.877   | 7.664     | 8.626   | 9.242     |  |  |
| Roads   | 65.315  | 63.577                | 70.515  | 77.883  | 84.211    | 89.804  | 95.041    |  |  |
| Bridges   | 30.186  | 22.503                | 24.428  | 27.130  | 29.150    | 30.983  | 32.595    |  |  |
| Dams/Canal/Marine   | 8.547   | 8.205                 | 8.486   | 9.207   | 9.980     | 10.566  | 11.071    |  |  |
| Water & Sewage Treatment                                    | 31.617  | 31.143                | 34.766  | 38.297  | 40.282    | 42.298  | 44.266    |  |  |
| Misc Civil (Power, etc.)                                    | 46.189  | 21.895                | 35.156  | 37.737  | 42.826    | 47.614  | 50.863    |  |  |
| TOTAL ENGINEERING   | 189.247 | 153.365               | 178.808 | 197.131 | 214.112   | 229.891 | 243.078   |  |  |
| (Yr/yr % change)  | 169.247 |                       | 178.808 | 197.131 | 8.6%      | 7.4%    | 5.7%      |  |  |
| TOTAL NON-RESIDENTIAL                                       | 531.987 | <i>-19.0%</i> 395.216 |         | 477.189 | 522.836   | 564.543 | 599.298   |  |  |
|   |         |                       | 418.610 |         |           |         |           |  |  |
| (Yr/yr % change)  | 13.6%   | -25.7%                | 5.9%    | 14.0%   | 9.6%      | 8.0%    | 6.2%      |  |  |
| GRAND TOTAL   | 829.810 | 691.869               |         | 829.880 | 903.300   | 973.405 | 1,035.555 |  |  |
| (Yr/yr % change)  | 8.5%    | -16.6%                | 6.9%    | 12.2%   | 8.8%      | 7.8%    | 6.4%      |  |  |

EXPLANATION: Table 3 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 4 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

| Table 4: U.S. Type-of-Structure Forecasts  Arranged to match the alphabetical category drop-down menus in INSIGHT (\$ Billions USD) |                        |                  |                        |                        |                       |                       |       |  |  |
|---|------------------------|------------------|------------------------|------------------------|-----------------------|-----------------------|-------|--|--|
|   | Actu<br>2019           |                  | 2021                   | 2022                   | Forecasts<br>2023     | 2024                  | 2     |  |  |
| ummary  | 2013                   | 2020             | 2021                   | 2022                   | 2023                  | 2024                  | 2     |  |  |
| IVIL  | 189.247                | 153.365          | 178.808                | 197.131                | 214.112               | 229.891               | 243   |  |  |
| ION-RESIDENTIAL BUILDING  | 342.740                | 241.851          | 239.803                | 280.059                | 308.724               | 334.652               | 356   |  |  |
| ESIDENTIAL  | 297.823                | 296.653          | 321.085                | 352.691                | 380.464               | 408.862               | 436   |  |  |
| RAND TOTAL  | 829.810                | 691.869          | 739.696                | 829.880                | 903.300               | 973.405               | 1,035 |  |  |
| erticals  |                        |                  |                        |                        |                       |                       |       |  |  |
| Airport   | 7.393                  | 6.043            | 5.457                  | 6.877                  | 7.664                 | 8.626                 | 9     |  |  |
| All Other Civil   | 31.491                 | 18.100           | 25.356                 | 24.443                 | 27.437                | 30.155                | 3.    |  |  |
| Bridges   | 30.186                 | 22.503           | 24.428                 | 27.130                 | 29.150                | 30.983                | 32    |  |  |
| Dams / Canals / Marine Work   | 8.547                  | 8.205            | 8.486                  | 9.207                  | 9.980                 | 10.566                | 1     |  |  |
| Power Infrastructure  | 14.697                 | 3.794            | 9.801                  | 13.293                 | 15.389                | 17.459                | 18    |  |  |
| Roads   | 65.315                 | 63.577           | 70.515                 | 77.883                 | 84.211                | 89.804                | 95    |  |  |
| Water and Sewage Treatment  | 31.617                 | 31.143           | 34.766                 | 38.297                 | 40.282                | 42.298                | 4     |  |  |
| IVIL  | 189.247                | 153.365          | 178.808                | 197.131                | 214.112               | 229.891               | 243   |  |  |
| (Yr/yr % change)  | 16.1%                  | -19.0%           | 16.6%                  | 10.2%                  | 8.6%                  | 7.4%                  |       |  |  |
| Offices (private)   | 36.585                 | 23.900           | 17.985                 | 21.371                 | 23.284                | 25.136                | 2     |  |  |
| Parking Garages   | 3.164                  | 1.742            | 1.822                  | 2.142                  | 2.484                 | 2.816                 |       |  |  |
| Transportation Terminals  | 10.746                 | 2.355            | 3.064                  | 4.473                  | 5.990                 | 7.705                 |       |  |  |
| Commercial  | 50.496                 | 27.997           | 22.871                 | 27.987                 | 31.758                | 35.658                | 3     |  |  |
| (Yr/yr % change)  | 32.9%                  | -44.6%           | -18.3%                 | 22.4%                  | 13.5%                 | 12.3%                 |       |  |  |
| Amusement   | 7.596                  | 6.290            | 6.412                  | 7.119                  | 7.839                 | 8.344                 |       |  |  |
| Libraries / Museums   | 4.072                  | 3.748            | 3.266                  | 4.223                  | 4.639                 | 4.942                 |       |  |  |
| Religious   | 1.889                  | 1.525            | 1.628                  | 1.797                  | 1.871                 | 1.943                 |       |  |  |
| Sports Arenas / Convention Centers  | 9.835                  | 4.480            | 4.613                  | 6.138                  | 7.915                 | 9.183                 |       |  |  |
| Community   | 23.392                 | 16.043           | 15.919                 | 19.276                 | 22.263                | 24.412                | 2     |  |  |
| (Yr/yr % change)  | 14.0%                  | -31.4%           | -0.8%                  | 21.1%                  | 15.5%                 | 9.7%                  |       |  |  |
| College / University  | 19.675                 | 17.605           | 16.042                 | 17.965                 | 19.281                | 20.454                | 2     |  |  |
| Elementary / Pre School   | 21.456                 | 19.671           | 19.033                 | 20.657                 | 22.381                | 23.979                | 2     |  |  |
| Jr / Sr High School   | 32.841                 | 27.673           | 25.990                 | 30.086                 | 31.822                | 33.404                | 3     |  |  |
| Special / Vocational  | 1.908                  | 1.929            | 1.831                  | 2.103                  | 2.238                 | 2.320                 | 0     |  |  |
| Educational   | 75.879                 | 66.877           | 62.896                 | 70.811                 | 75.721<br><i>6.9%</i> | 80.157<br><i>5.9%</i> | 8     |  |  |
| (Yr/yr % change)  | 6.1%                   | -11.9%           | -6.0%                  | 12.6%                  |                       |                       |       |  |  |
| Courthouses   | 1.568                  | 2.382            | 2.294                  | 2.451                  | 2.578                 | 2.703                 |       |  |  |
| Fire and Police Stations  | 3.260                  | 3.309            | 3.476                  | 3.668                  | 3.819                 | 3.957                 |       |  |  |
| Government Offices  | 11.749                 | 10.783           | 10.798                 | 11.584                 | 12.303                | 12.734                | 1     |  |  |
| Prisons   | 2.111                  | 2.387            | 2.427                  | 2.600                  | 2.747                 | 2.862                 | -     |  |  |
| Government  | 18.688                 | 18.861           | 18.995                 | 20.303                 | 21.447                | 22.257                | 2     |  |  |
| (Yr/yr % change)  | -2.3%                  | 0.9%             | 0.7%                   | 6.9%                   | 5.6%                  | 3.8%                  |       |  |  |
| Industrial Labs / Labs / School Labs  | 2.417                  | 2.302            | 2.497                  | 3.026                  | 3.161                 | 3.295                 | 2     |  |  |
| Manufacturing<br>Warehouses   | 55.810                 | 20.271           | 22.971                 | 27.964                 | 31.927                | 35.884                | 3     |  |  |
|   | 22.563                 | 24.789           | 21.831                 | 25.043                 | 26.174                | 27.281                | 2     |  |  |
| Industrial<br>(Yr/yr % change)  | 80.790<br><i>33.6%</i> | 47.362           | 47.300<br><i>-0.1%</i> | 56.034<br><i>18.5%</i> | 61.262<br><i>9.3%</i> | 66.459<br><i>8.5%</i> | 7     |  |  |
|   | 01.700                 | -41.4%           | 17.715                 | 10.010                 | 01.005                |                       | 2     |  |  |
| Hospitals / Clinics   | 21.790                 | 12.782           | 17./15<br>8.299        | 19.840                 | 21.925                | 24.107                | 2     |  |  |
| Medical Misc.<br>Nursing Homes  | 9.342<br>9.599         | 7.812<br>7.173   | 8.299<br>7.530         | 9.404<br>8.535         | 10.277<br>9.912       | 11.053<br>11.025      | 1     |  |  |
| Medical Nursing Homes   | 40.731                 | 27.766           | 33.544                 | 37.779                 | 42.113                | 46.186                | 5     |  |  |
| Medicai<br>(Yr/yr % change)   | 40.731<br>5.1%         | -31.8%           | 33.544<br>20.8%        | 37.779<br>12.6%        | 42.113<br>11.5%       | 46.186<br>9.7%        | 5     |  |  |
| Military  | 5.049                  | 9.242            | 10.546                 | 11.140                 | 11.751                | 12.147                | 1     |  |  |
| (Yr/yr % change)  | -3.5%                  | 83.0%            | 14.1%                  | 5.6%                   | 5.5%                  | 3.4%                  | 1     |  |  |
| Hotels  | 23.537                 | 10.188           | 9.606                  | 13.965                 | 16.636                | 19.153                | 2     |  |  |
| Retail Misc.  | 7.667                  | 5.563            | 5.900                  | 6.533                  | 6.908                 | 7.200                 |       |  |  |
| Shopping  | 16.510                 | 11.951           | 12.227                 | 16.230                 | 18.865                | 21.024                | 2     |  |  |
| Retail  | 47.715                 | 27.703           | 27.733                 | 36.729                 | 42.409                | 47.377                | 5     |  |  |
| (Yr/yr % change)  | -7.8%                  | -41.9%           | 0.1%                   | 32.4%                  | 15.5%                 | 11.7%                 | J     |  |  |
| ION-RESIDENTIAL BUILDING  | 342.740                | 241.851          | 239.803                | 280.059                | 308.724               | 334.652               | 35    |  |  |
| (Yr/yr % change)  | 12.2%                  | -29.4%           | -0.8%                  | 16.8%                  | 10.2%                 | 8.4%                  |       |  |  |
| Multi-Family  | 99.042                 | 77.263           | 80.997                 | 91.453                 | 100.664               | 109.494               | 11    |  |  |
| Single-Family   | 198.781                | 219.390          | 240.088                | 261.238                | 279.800               | 299.368               | 31    |  |  |
|   | 297.823                | 296.653          | 321.085                | 352.691                | 380.464               | 408.862               | 43    |  |  |
| ESIDENTIAL  |                        |                  | 07.1.000               | 332.031                | JOU-404               | 400.00/               | 43    |  |  |
| ESIDENTIAL (Vr/vr % change)   |                        |                  |                        |                        |                       |                       |       |  |  |
| ESIDENTIAL (Yr/yr % change) RAND TOTAL  | 0.4%<br>829.810        | -0.4%<br>691.869 | 8.2%<br>739.696        | <i>9.8%</i><br>829.880 | 7.9%<br>903.300       | 7.5%<br>973.405       | 1,03  |  |  |

EXPLANATION: Table 3 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 4 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

| Table 5:                               | U.S. States,                     | Total Constructio | on Starts – | - ConstructConnect            |         |      |
|--|----------------------------------|-------------------|-------------|-------------------------------|---------|------|
| (Leve                                  | Actuals<br>I in \$ Millions USD) |                   | Forecasts ( | Year versus previous year % ( | change) |      |
| States (alphabetical by 2-letter code) | 2020                             | 2021              | 2022        | 2023                          | 2024    | 2025 |
| Alaska - AK                            | \$1,965                          | -10.7%            | 24.9%       | 6.5%                          | 8.7%    | 6.3% |
| Alabama - AL                           | \$10,024                         | 13.7%             | 16.7%       | 9.0%                          | 8.6%    | 6.1% |
| Arkansas - AR                          | \$7,548                          | -3.2%             | 12.0%       | 8.9%                          | 8.4%    | 6.0% |
| Arizona - AZ                           | \$21,033                         | 4.2%              | 2.6%        | 7.4%                          | 7.5%    | 5.7% |
| California - CA*                       | \$61,999                         | -0.9%             | 18.5%       | 9.5%                          | 8.2%    | 7.4% |
| Colorado - CO                          | \$17,031                         | 27.5%             | 3.9%        | 8.5%                          | 8.3%    | 7.0% |
| Connecticut - CT                       | \$5,350                          | 2.8%              | 19.7%       | 21.1%                         | 6.6%    | 5.1% |
| District Of Columbia - DC              | \$2,089                          | 25.7%             | 11.0%       | 3.6%                          | 4.8%    | 4.9% |
| Delaware - DE                          | \$3,114                          | -20.8%            | 5.5%        | 6.3%                          | 7.1%    | 5.5% |
| Florida - FL*                          | \$52,670                         | 5.6%              | 19.0%       | 8.9%                          | 8.1%    | 6.8% |
| Georgia - GA                           | \$23,516                         | 6.6%              | 16.5%       | 9.9%                          | 8.6%    | 6.4% |
| Hawaii - HI                            | \$2,415                          | 15.8%             | 2.7%        | 10.5%                         | 2.6%    | 6.3% |
| Iowa - IA                              | \$6,958                          | 12.5%             | 8.1%        | 8.5%                          | 8.2%    | 6.0% |
| Idaho - ID                             | \$4,851                          | 29.6%             | 5.8%        | 7.4%                          | 6.3%    | 6.2% |
| Illinois - IL                          |                                  | -7.0%             | 25.9%       | 7.4%                          | 7.3%    | 5.9% |
|  | \$19,322                         |                   |             |                               |         |      |
| Indiana - IN                           | \$13,763                         | 2.1%              | 12.0%       | 9.8%                          | 7.9%    | 5.8% |
| Kansas - KS                            | \$7,080                          | -12.5%            | 18.2%       | 8.5%                          | 8.1%    | 6.4% |
| Kentucky - KY                          | \$7,933                          | -3.1%             | 15.5%       | 9.2%                          | 8.3%    | 5.9% |
| Louisiana - LA                         | \$8,208                          | 1.8%              | 14.7%       | 6.7%                          | 7.6%    | 5.9% |
| Massachusetts - MA                     | \$12,692                         | -5.0%             | 32.4%       | 6.3%                          | 6.9%    | 6.3% |
| Maryland - MD                          | \$10,534                         | -4.3%             | 12.2%       | 6.5%                          | 7.6%    | 5.9% |
| Maine - ME                             | \$2,424                          | 77.9%             | -33.3%      | 5.4%                          | 5.8%    | 5.4% |
| Michigan - MI                          | \$11,792                         | 3.1%              | 8.9%        | 7.0%                          | 7.0%    | 5.6% |
| Minnesota - MN                         | \$15,358                         | 16.9%             | 7.0%        | 7.7%                          | 7.8%    | 6.1% |
| Missouri - MO                          | \$14,167                         | -3.1%             | 7.7%        | 8.1%                          | 7.5%    | 5.4% |
| Mississippi - MS                       | \$5,254                          | -17.6%            | 20.5%       | 8.8%                          | 8.5%    | 5.9% |
| Montana - MT                           | \$2,083                          | 1.2%              | 21.2%       | 7.7%                          | 7.7%    | 5.6% |
| North Carolina - NC                    | \$25,891                         | 11.5%             | 16.1%       | 9.0%                          | 8.8%    | 6.8% |
| North Dakota - ND                      | \$2,962                          | 4.9%              | 18.3%       | 7.3%                          | 7.9%    | 6.9% |
| Nebraska - NE                          | \$5,928                          | -11.6%            | 19.0%       | 8.8%                          | 8.8%    | 6.5% |
| New Hampshire - NH                     | \$1,997                          | 18.5%             | 19.9%       | 6.5%                          | 7.9%    | 6.1% |
| New Jersey - NJ                        | \$10,759                         | 33.7%             | 0.5%        | 6.4%                          | 6.4%    | 5.4% |
| New Mexico - NM                        | \$3,313                          | 6.8%              | 11.9%       | 8.9%                          | 7.3%    | 5.6% |
| Nevada - NV                            | \$6,837                          | 15.8%             | 23.2%       | 8.5%                          | 7.6%    | 6.7% |
| New York - NY*                         | \$27,557                         | 11.1%             | 3.2%        | 19.1%                         | 6.9%    | 6.7% |
| Ohio - OH                              | \$19,603                         | 13.4%             | 2.9%        | 8.3%                          | 8.2%    | 5.8% |
| Oklahoma - OK                          | \$7,957                          | 12.8%             | 9.3%        | 9.2%                          | 8.5%    | 6.2% |
| Oregon - OR                            | \$7,732                          | 11.3%             | 21.0%       | 7.6%                          | 8.4%    | 7.3% |
| Pennsylvania - PA                      | \$16,803                         | 31.0%             | 8.7%        | 6.5%                          | 6.5%    | 5.4% |
| Rhode Island - RI                      | \$976                            | 52.9%             | -0.7%       | 6.4%                          | 7.0%    | 6.1% |
| South Carolina - SC                    | \$12,757                         | 16.4%             | 9.3%        | 7.1%                          | 6.3%    | 5.3% |
| South Dakota - SD                      | \$2,218                          | 45.9%             | 2.1%        | 7.6%                          | 8.3%    | 6.0% |
| Tennessee - TN                         | \$19,544                         | 14.2%             | -0.9%       | 8.2%                          | 7.9%    | 6.0% |
|  |                                  |                   |             |                               |         |      |
| Texas - TX*                            | \$96,328                         | 7.0%              | 10.3%       | 8.9%                          | 7.5%    | 6.6% |
| Utah - UT                              | \$12,223                         | -3.7%             | 13.0%       | 8.2%                          | 9.0%    | 7.6% |
| Virginia - VA                          | \$18,368                         | 12.0%             | 9.4%        | 7.5%                          | 7.8%    | 5.8% |
| Vermont - VT                           | \$912                            | 8.8%              | 9.4%        | 5.5%                          | 7.8%    | 6.2% |
| Washington - WA                        | \$22,326                         | -5.6%             | 22.0%       | 8.1%                          | 8.3%    | 7.5% |
| Wisconsin - WI                         | \$13,395                         | 1.7%              | 15.2%       | 8.2%                          | 7.7%    | 5.7% |
| West Virginia - WV                     | \$2,946                          | -14.4%            | 28.7%       | 9.2%                          | 7.8%    | 5.4% |
| Wyoming - WY                           | \$1,367                          | 18.9%             | 31.0%       | 8.8%                          | 9.7%    | 7.0% |
| United States                          | \$691,870                        | 6.9%              | 12.2%       | 8.8%                          | 7.8%    | 6.4% |

<sup>\*</sup>One in three Americans lives in one of the four shaded states, New York, Florida, Texas or California. Sum of first column may not exactly equal total due to rounding.

|               | Table 6: U.S. Four Largest States: Type-of-Structure Forecasts (\$ Billions USD) |         |        |         |         |           |         |         |  |  |  |  |  |
|---------------|--|---------|--------|---------|---------|-----------|---------|---------|--|--|--|--|--|
|               |  | Actua   | ls     |         |         | Forecasts |         |         |  |  |  |  |  |
|               |  | 2019    | 2020   | 2021    | 2022    | 2023      | 2024    | 2025    |  |  |  |  |  |
| New York      | Residential  | 10.761  | 8.089  | 10.033  | 9.285   | 11.220    | 12.199  | 13.043  |  |  |  |  |  |
|               | Non-res Building   | 21.070  | 14.195 | 9.988   | 13.035  | 15.025    | 15.765  | 16.917  |  |  |  |  |  |
|               | Engineering/Civil  | 7.802   | 5.273  | 10.589  | 9.278   | 11.385    | 12.271  | 12.973  |  |  |  |  |  |
|               | Total  | 39.632  | 27.557 | 30.610  | 31.598  | 37.630    | 40.235  | 42.933  |  |  |  |  |  |
| (Yr vs previo | us yr % Change)  | 3.9%    | -30.5% | 11.1%   | 3.2%    | 19.1%     | 6.9%    | 6.7%    |  |  |  |  |  |
| Florida       | Residential  | 28.887  | 28.798 | 29.986  | 35.592  | 38.351    | 41.454  | 44.477  |  |  |  |  |  |
|               | Non-res Building   | 18.938  | 15.273 | 14.719  | 17.694  | 19.770    | 21.503  | 22.937  |  |  |  |  |  |
|               | Engineering/Civil  | 14.363  | 8.599  | 10.932  | 12.930  | 14.005    | 14.998  | 15.837  |  |  |  |  |  |
|               | Total  | 62.188  | 52.670 | 55.637  | 66.216  | 72.126    | 77.956  | 83.250  |  |  |  |  |  |
| (Yr vs previo | us yr % Change)  | 11.9%   | -15.3% | 5.6%    | 19.0%   | 8.9%      | 8.1%    | 6.8%    |  |  |  |  |  |
| Texas         | Residential  | 44.134  | 45.332 | 47.653  | 51.305  | 54.394    | 57.714  | 61.752  |  |  |  |  |  |
|               | Non-res Building   | 63.303  | 31.663 | 32.960  | 37.301  | 42.605    | 46.441  | 49.451  |  |  |  |  |  |
|               | Engineering/Civil  | 24.006  | 19.333 | 22.456  | 25.109  | 26.864    | 28.967  | 30.699  |  |  |  |  |  |
|               | Total  | 131.444 | 96.328 | 103.069 | 113.715 | 123.863   | 133.122 | 141.903 |  |  |  |  |  |
| (Yr vs previo | us yr % Change)  | 36.7%   | -26.7% | 7.0%    | 10.3%   | 8.9%      | 7.5%    | 6.6%    |  |  |  |  |  |
| California    | Residential  | 24.358  | 23.051 | 23.067  | 26.210  | 28.972    | 31.723  | 34.359  |  |  |  |  |  |
|               | Non-res Building   | 25.881  | 20.755 | 22.158  | 27.698  | 29.999    | 32.167  | 34.571  |  |  |  |  |  |
|               | Engineering/Civil  | 15.566  | 18.192 | 16.199  | 18.861  | 20.707    | 22.332  | 23.684  |  |  |  |  |  |
|               | Total  | 65.806  | 61.999 | 61.423  | 72.769  | 79.678    | 86.222  | 92.614  |  |  |  |  |  |
| (Yr vs previo | us yr % Change)  | -7.3%   | -5.8%  | -0.9%   | 18.5%   | 9.5%      | 8.2%    | 7.4%    |  |  |  |  |  |

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Table: ConstructConnect.

## **Tweeted by ConstructConnect:**

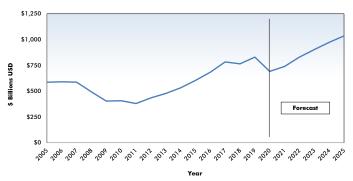
@ConstructConnx

U.S. total employment in March increased by +916,000 jobs.
The total number of jobs in the economy, though, is still 6.7 million less than at this time last year. The seasonally adjusted (SA) unemployment rate in March improved to 6.0% from 6.2% in February.

Link to article here: https://bit.ly/3fUVRvR

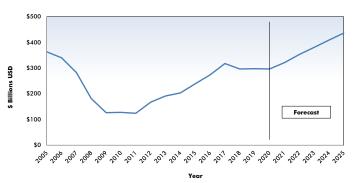
Graph 1: U.S. Grand Total Construction Starts —

ConstructConnect



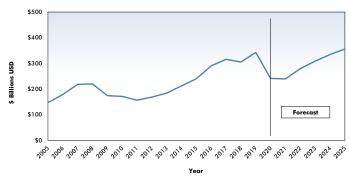
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Graph 2: U.S. Total Residential Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

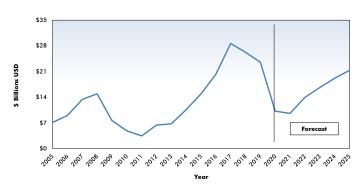
Graph 3: U.S. Total Non-Residential Building Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

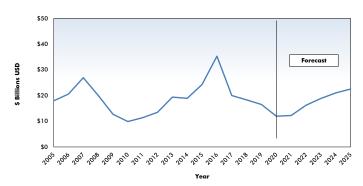
Graph 4: U.S. Hotel/Motel Construction Starts —
ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect

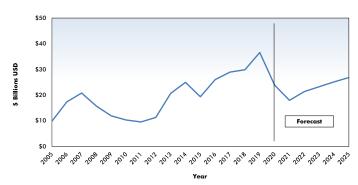
Graph 5: U.S. Shopping/Retail Construction Starts — ConstructConnect



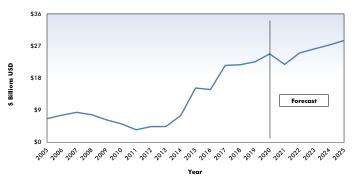
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 6: U.S. Private Office Building Construction Starts — ConstructConnect

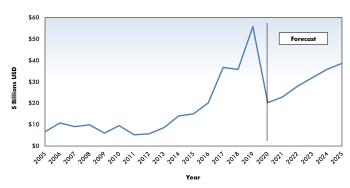


Graph 7: U.S. Warehouse Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

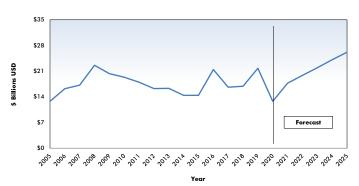
Graph 8: U.S. Industrial/Manufacturing Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect

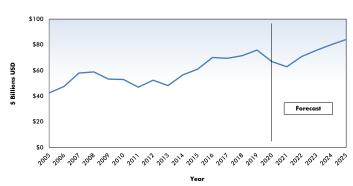
Graph 9: U.S. Hospital and Clinic Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

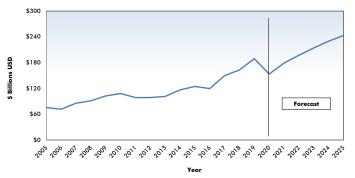
Graph 10: U.S. Total Educational Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

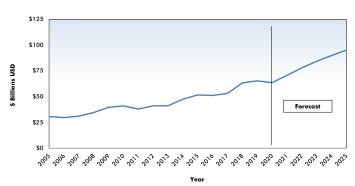
Graph 11: U.S. Total Heavy Engineering/Civil Construction Starts — ConstructConnect



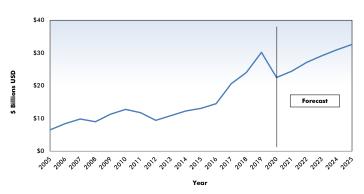
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 12: U.S. Roadwork Construction Starts —
ConstructConnect

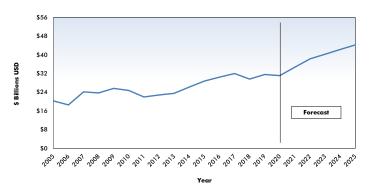


Graph 13: U.S. Bridge Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

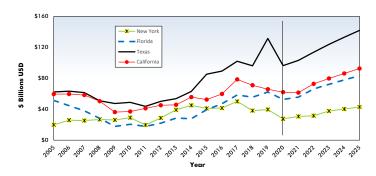
Graph 14: U.S. Water and Sewage Treatment Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

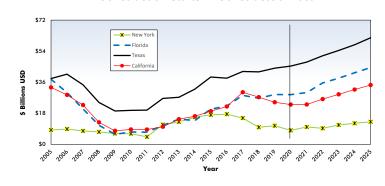
Graph 15: U.S. Four Largest States (by Population): Total Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

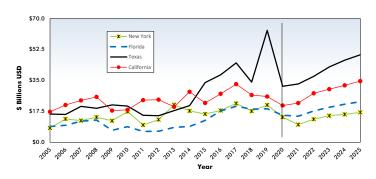
Graph 16: U.S. Four Largest States: Total Residential Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

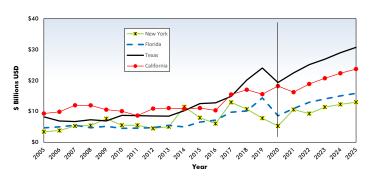
Graph 17: U.S. Four Largest States: Total Non-residential Building Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 18: U.S. Four Largest States: Total Engineering/ Civil Construction Starts — ConstructConnect



| Table 7: Canada Type-of-Structure Forecasts (\$ Billions CAD) |        |        |        |        |           |         |         |  |  |
|---|--------|--------|--------|--------|-----------|---------|---------|--|--|
|   | Actua  | ıls    |        |        | Forecasts |         |         |  |  |
|   | 2019   | 2020   | 2021   | 2022   | 2023      | 2024    | 2025    |  |  |
| Single-family   | 12.331 | 13.291 | 15.082 | 16.410 | 17.351    | 18.290  | 19.259  |  |  |
| Multi-family  | 18.703 | 10.991 | 9.784  | 11.320 | 12.869    | 14.093  | 15.078  |  |  |
| TOTAL RESIDENTIAL   | 31.033 | 24.282 | 24.867 | 27.730 | 30.220    | 32.383  | 34.337  |  |  |
| (Yr/yr % change)  | 4.3%   | -21.8% | 2.4%   | 11.5%  | 9.0%      | 7.2%    | 6.0%    |  |  |
| Hotels/Motels   | 0.657  | 0.376  | 0.297  | 0.603  | 0.745     | 0.835   | 0.879   |  |  |
| Private Offices   | 3.804  | 1.852  | 0.968  | 1.654  | 1.891     | 2.142   | 2.421   |  |  |
| Govenmental Offices   | 3.211  | 1.440  | 1.198  | 1.489  | 1.654     | 1.820   | 1.982   |  |  |
| Shopping/Retail   | 2.337  | 0.348  | 0.301  | 0.623  | 0.774     | 0.934   | 1.028   |  |  |
| Retail Miscellaneous  | 0.239  | 0.093  | 0.083  | 0.173  | 0.208     | 0.234   | 0.260   |  |  |
| Parking Garages   | 0.383  | 0.143  | 0.103  | 0.148  | 0.175     | 0.205   | 0.237   |  |  |
| Amusement   | 2.351  | 0.998  | 0.985  | 1.276  | 1.546     | 1.756   | 1.925   |  |  |
| Warehouses  | 1.560  | 1.763  | 1.464  | 1.609  | 1.902     | 2.053   | 2.129   |  |  |
| TOTAL COMMERCIAL  | 14.543 | 7.013  | 5.399  | 7.576  | 8.894     | 9.978   | 10.861  |  |  |
| (Yr/yr % change)  | 52.6%  | -51.8% | -23.0% | 40.3%  | 17.4%     | 12.2%   | 8.8%    |  |  |
| TOTAL INDUSTRIAL (manufacturing)                              | 3.465  | 2.318  | 4.157  | 5.483  | 6.592     | 7.665   | 8.743   |  |  |
| (Yr/yr % change)  | -82.5% | -33.1% | 79.3%  | 31.9%  | 20.2%     | 16.3%   | 14.1%   |  |  |
| Religious   | 0.050  | 0.035  | 0.054  | 0.066  | 0.078     | 0.090   | 0.102   |  |  |
| Hospitals/Clinics   | 3.674  | 3.489  | 5.711  | 4.779  | 4.898     | 4.901   | 4.501   |  |  |
| MED misc  | 0.295  | 0.141  | 0.136  | 0.336  | 0.418     | 0.500   | 0.571   |  |  |
| Transportation Terminals*                                     | 1.497  | 5.565  | 3.950  | 4.839  | 5.112     | 5.396   | 5.728   |  |  |
| Police/Fire   | 1.028  | 0.819  | 0.832  | 0.962  | 1.064     | 1.134   | 1.206   |  |  |
| Educational Facilities  | 5.265  | 5.052  | 4.771  | 5.379  | 5.730     | 6.068   | 6.278   |  |  |
| TOTAL INSTITUTIONAL   | 11.809 | 15.100 | 15.454 | 16.361 | 17.300    | 18.089  | 18.386  |  |  |
| (Yr/yr % change)  | -31.4% | 27.9%  | 2.3%   | 5.9%   | 5.7%      | 4.6%    | 1.6%    |  |  |
| TOTAL NON-RES BUILDING  | 29.816 | 24.432 | 25.010 | 29.421 | 32.786    | 35.733  | 37.990  |  |  |
| (Yr/yr % change)  | -35.9% | -18.1% | 2.4%   | 17.6%  | 11.4%     | 9.0%    | 6.3%    |  |  |
| Bridges   | 2.280  | 3.657  | 2.663  | 3.302  | 3.595     | 3.644   | 3.658   |  |  |
| Dams/Canal/Marine   | 0.714  | 0.605  | 0.545  | 0.665  | 0.750     | 0.805   | 0.841   |  |  |
| Water & Sewage Treatment                                      | 3.847  | 3.178  | 3.040  | 3.729  | 4.218     | 4.802   | 5.368   |  |  |
| Roads   | 9.701  | 10.094 | 9.079  | 10.127 | 10.763    | 11.342  | 11.886  |  |  |
| Power Infrastructure  | 3.147  | 2.627  | 3.156  | 4.844  | 5.810     | 6.733   | 7.448   |  |  |
| All Other Civil (Oil & Gas etc.)                              | 17.492 | 12.208 | 14.095 | 17.106 | 20.020    | 22.419  | 24.579  |  |  |
| TOTAL ENGINEERING   | 37.182 | 32.369 | 32.579 | 39.774 | 45.156    | 49.745  | 53.780  |  |  |
| (Yr/yr % change)  | 5.9%   | -12.9% | 0.7%   | 22.1%  | 13.5%     | 10.2%   | 8.1%    |  |  |
| TOTAL NON-RESIDENTIAL   | 66.998 | 56.800 | 57.589 | 69.195 | 77.942    | 85.478  | 91.770  |  |  |
| (Yr/yr % change)  | -17.9% | -15.2% | 1.4%   | 20.2%  | 12.6%     | 9.7%    | 7.4%    |  |  |
| GRAND TOTAL   | 98.031 | 81.082 | 82.456 | 96.925 | 108.162   | 117.861 | 126.107 |  |  |
| (Yr/yr % change)  | -12.0% | -17.3% | 1.7%   | 17.5%  | 11.6%     | 9.0%    | 7.0%    |  |  |

<sup>\*</sup> With respect to Tables 3 and 7, 'transportation terminals' is the one type-of-structure that is categorized differently in Canada (institutional) than in the U.S. (commercial), for reasons having to do with government statistics.

EXPLANATION: Table 7 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 8 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

| Table 8: Canada Type-of-Structure Forecasts  Arranged to match the alphabetical category drop-down menus in INSIGHT (\$ Billions CAD) |                 |                 |                    |                       |                   |                |                 |  |  |  |
|---|-----------------|-----------------|--------------------|-----------------------|-------------------|----------------|-----------------|--|--|--|
|   | <u> </u>        | <u> </u>        | category drop-dow  | n menus in insic      | •                 | )              |                 |  |  |  |
|   | 2019            | Actuals 2020    | 2021               | 2022                  | Forecasts<br>2023 | 2024           | 2025            |  |  |  |
| Summary   | 2013            | 2020            | 2021               | 2022                  | 2023              | 2024           | 2023            |  |  |  |
| CIVIL   | 37.182          | 32.369          | 32.579             | 39.774                | 45.156            | 49.745         | 53.780          |  |  |  |
| NON-RESIDENTIAL BUILDING  | 29.816          | 24.432          | 25.010             | 29.421                | 32.786            | 35.733         | 37.990          |  |  |  |
| RESIDENTIAL   | 31.033          | 24.282          | 24.867             | 27.730                | 30.220            | 32.383         | 34.337          |  |  |  |
| GRAND TOTAL   | 98.031          | 81.082          | 82.456             | 96.925                | 108.162           | 117.861        | 126.107         |  |  |  |
| 3.0.1.2   |                 |                 |                    |                       |                   |                |                 |  |  |  |
| Verticals   |                 |                 |                    |                       |                   |                |                 |  |  |  |
| All Other Civil   | 17.492          | 12.208          | 14.095             | 17.106                | 20.020            | 22.419         | 24.579          |  |  |  |
| Bridges   | 2.280           | 3.657           | 2.663              | 3.302                 | 3.595             | 3.644          | 3.658           |  |  |  |
| Dams / Canals / Marine Work   | 0.714           | 0.605           | 0.545              | 0.665                 | 0.750             | 0.805          | 0.841           |  |  |  |
| Power Infrastructure  | 3.147           | 2.627           | 3.156              | 4.844                 | 5.810             | 6.733          | 7.448           |  |  |  |
| Roads   | 9.701           | 10.094          | 9.079              | 10.127                | 10.763            | 11.342         | 11.886          |  |  |  |
| Water and Sewage Treatment  | 3.847           | 3.178           | 3.040              | 3.729                 | 4.218             | 4.802          | 5.368           |  |  |  |
| CIVIL   | 37.182          | 32.369          | 32.579             | 39.774                | 45.156            | 49.745         | 53.780          |  |  |  |
| (Yr/yr % change)  | 5.9%            | -12.9%          | 0.7%               | 22.1%                 | 13.5%             | 10.2%          | 8.1%            |  |  |  |
| Offices (private)   | 3.804           | 1.852           | 0.968              | 1.654                 | 1.891             | 2.142          | 2.421           |  |  |  |
| Parking Garages   | 0.383           | 0.143           | 0.103              | 0.148                 | 0.175             | 0.205          | 0.237           |  |  |  |
| Transportation Terminals  | 1.497           | 5.565           | 3.950              | 4.839                 | 5.112             | 5.396          | 5.728           |  |  |  |
| Commercial  | 5.684           | 7.559           | 5.021              | 6.642                 | 7.178             | 7.743          | 8.386           |  |  |  |
| (Yr/yr % change)  | -38.4%          | 33.0%           | -33.6%             | 32.3%                 | 8.1%              | 7.9%           | 8.3%            |  |  |  |
| Amusement   | 2.351           | 0.998           | 0.985              | 1.276                 | 1.546             | 1.756          | 1.925           |  |  |  |
| Religious   | 0.050           | 0.035           | 0.054              | 0.066                 | 0.078             | 0.090          | 0.102           |  |  |  |
| Community   | 2.401           | 1.033           | 1.039              | 1.342                 | 1.624             | 1.846          | 2.027           |  |  |  |
| (Yr/yr % change)  | -9.6%           | -57.0%          | 0.6%               | 29.1%                 | 21.1%             | 13.6%          | 9.8%            |  |  |  |
| Educational   | 5.265           | 5.052           | 4.771              | 5.379                 | 5.730             | 6.068          | 6.278           |  |  |  |
| (Yr/yr % change)  | 24.5%           | -4.1%           | -5.6%              | 12.7%                 | 6.5%              | 5.9%           | 3.5%            |  |  |  |
| Fire and Police Stations  | 1.028           | 0.819           | 0.832              | 0.962                 | 1.064             | 1.134          | 1.206           |  |  |  |
| Government Offices  | 3.211           | 1.440           | 1.198              | 1.489                 | 1.654             | 1.820          | 1.982           |  |  |  |
| Government  | 4.239           | 2.259           | 2.030              | 2.451                 | 2.718             | 2.954          | 3.189           |  |  |  |
|   | 17.3%           | -46.7%          | -10.1%             | 20.8%                 | 10.9%             | 8.7%           | 7.9%            |  |  |  |
| (Yr/yr % change)  Manufacturing   | 3.465           | 2.318           | 4.157              | 5.483                 | 6.592             | 7.665          | 8.743           |  |  |  |
| Warehouses  |                 |                 |                    |                       |                   |                |                 |  |  |  |
| Industrial  | 1.560<br>5.025  | 1.763<br>4.081  | 1.464<br>5.621     | 1.609<br>7.092        | 1.902<br>8.494    | 2.053<br>9.718 | 2.129<br>10.872 |  |  |  |
|   |                 |                 |                    |                       |                   |                |                 |  |  |  |
| (Yr/yr % change) Hospitals / Clinics  | -76.8%<br>3.674 | -18.8%<br>3.489 | <i>37.7%</i> 5.711 | <i>26.2%</i><br>4.779 | 19.8%<br>4.898    | 14.4%<br>4.901 | 11.9%           |  |  |  |
| Medical Misc.   |                 |                 |                    |                       |                   |                | 4.501           |  |  |  |
|   | 0.295           | 0.141           | 0.136              | 0.336                 | 0.418             | 0.500          | 0.571           |  |  |  |
| Medical   | 3.969           | 3.630           | 5.847              | 5.115                 | 5.316             | 5.401          | 5.072           |  |  |  |
| (Yr/yr % change)  | 7.7%            | -8.5%           | 61.1%              | -12.5%                | 3.9%              | 1.6%           | -6.1%           |  |  |  |
| Hotels  | 0.657           | 0.376           | 0.297              | 0.603                 | 0.745             | 0.835          | 0.879           |  |  |  |
| Retail Misc.  | 0.239           | 0.093           | 0.083              | 0.173                 | 0.208             | 0.234          | 0.260           |  |  |  |
| Shopping  | 2.337           | 0.348           | 0.301              | 0.623                 | 0.774             | 0.934          | 1.028           |  |  |  |
| Retail  | 3.234           | 0.817           | 0.681              | 1.400                 | 1.726             | 2.002          | 2.168           |  |  |  |
| (Yr/yr % change)  | 120.0%          | -74.7%          | -16.7%             | 105.6%                | 23.3%             | 16.0%          | 8.2%            |  |  |  |
| NON-RESIDENTIAL BUILDING  | 29.816          | 24.432          | 25.010             | 29.421                | 32.786            | 35.733         | 37.990          |  |  |  |
| (Yr/yr % change)  | -35.9%          | -18.1%          | 2.4%               | 17.6%                 | 11.4%             | 9.0%           | 6.3%            |  |  |  |
| Multi-Family  | 18.703          | 10.991          | 9.784              | 11.320                | 12.869            | 14.093         | 15.078          |  |  |  |
| Single-Family   | 12.331          | 13.291          | 15.082             | 16.410                | 17.351            | 18.290         | 19.259          |  |  |  |
| RESIDENTIAL   | 31.033          | 24.282          | 24.867             | 27.730                | 30.220            | 32.383         | 34.337          |  |  |  |
| (Yr/yr % change)  | 4.3%            | -21.8%          | 2.4%               | 11.5%                 | 9.0%              | 7.2%           | 6.0%            |  |  |  |
| TOTAL NON-RESIDENTIAL   | 66.998          | 56.800          | 57.589             | 69.195                | 77.942            | 85.478         | 91.770          |  |  |  |
| (Yr/yr % change)  | -17.9%          | -15.2%          | 1.4%               | 20.2%                 | 12.6%             | 9.7%           | 7.4%            |  |  |  |
| GRAND TOTAL   | 98.031          | 81.082          | 82.456             | 96.925                | 108.162           | 117.861        | 126.107         |  |  |  |
| (Yr/yr % change)  | -12.0%          | -17.3%          | 1.7%               | 17.5%                 | 11.6%             | 9.0%           | 7.0%            |  |  |  |

EXPLANATION: Table 7 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

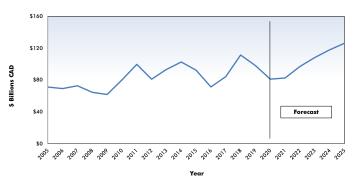
Table 8 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

|                                     | Table 9: Canadian Provinces, Total Construction Starts — ConstructConnect |  |       |       |       |      |  |  |  |  |  |
|-------------------------------------|---|--|-------|-------|-------|------|--|--|--|--|--|
|                                     | Actuals<br>(Level in \$ Millions CAD)                                     | Forecasts (Year versus previous year % change) |       |       |       |      |  |  |  |  |  |
| Regions/Provinces<br>(East to West) | 2020  | 2021   | 2022  | 2023  | 2024  | 2025 |  |  |  |  |  |
| Atlantic region                     | \$3,504   | 21.7%  | 29.0% | 8.3%  | 6.6%  | 4.5% |  |  |  |  |  |
| Quebec                              | \$15,688  | -15.2%   | 22.2% | 6.4%  | 7.1%  | 6.1% |  |  |  |  |  |
| Ontario                             | \$32,239  | -18.8%   | 17.3% | 8.7%  | 8.0%  | 6.5% |  |  |  |  |  |
| Manitoba                            | \$1,689   | 23.3%  | 46.5% | 27.0% | 6.1%  | 9.1% |  |  |  |  |  |
| Saskatchewan                        | \$1,453   | 23.7%  | 36.1% | 3.3%  | 15.1% | 7.6% |  |  |  |  |  |
| Alberta                             | \$12,426  | 25.3%  | 11.6% | 14.9% | 9.5%  | 7.9% |  |  |  |  |  |
| British Columbia                    | \$14,083  | 36.7%  | 12.1% | 16.6% | 11.5% | 7.8% |  |  |  |  |  |
| Canada                              | \$81,082  | 1.7%   | 17.5% | 11.6% | 9.0%  | 7.0% |  |  |  |  |  |

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.
Table: ConstructConnect.

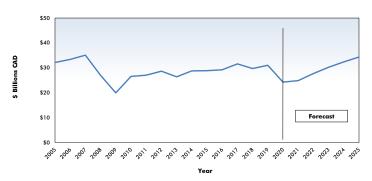
|                   | Table 10: Canada Four Largest Provinces: Type-of-Structure Forecasts |        |        |                   |        |           |        |        |  |  |  |  |
|-------------------|--|--------|--------|-------------------|--------|-----------|--------|--------|--|--|--|--|
|                   |  |        |        | (\$ Billions CAD) |        |           |        |        |  |  |  |  |
|                   |  | Actua  | ls     |                   |        | Forecasts |        |        |  |  |  |  |
|                   |  | 2019   | 2020   | 2021              | 2022   | 2023      | 2024   | 2025   |  |  |  |  |
| Quebec            | Residential  | 4.934  | 3.570  | 3.721             | 4.190  | 4.380     | 4.632  | 4.886  |  |  |  |  |
|                   | Non-res Building   | 8.351  | 4.813  | 5.262             | 6.578  | 6.774     | 7.122  | 7.488  |  |  |  |  |
|                   | Engineering/Civil  | 7.711  | 7.306  | 4.314             | 5.477  | 6.131     | 6.763  | 7.274  |  |  |  |  |
|                   | Total  | 20.996 | 15.688 | 13.298            | 16.245 | 17.285    | 18.517 | 19.649 |  |  |  |  |
| (Yr vs previous y | r % Change)  | -4.5%  | -25.3% | -15.2%            | 22.2%  | 6.4%      | 7.1%   | 6.1%   |  |  |  |  |
| Ontario           | Residential  | 13.587 | 11.813 | 12.157            | 12.616 | 13.279    | 14.210 | 15.060 |  |  |  |  |
|                   | Non-res Building   | 10.138 | 13.328 | 7.199             | 9.504  | 10.468    | 11.298 | 11.958 |  |  |  |  |
|                   | Engineering/Civil  | 7.748  | 7.098  | 6.827             | 8.590  | 9.637     | 10.556 | 11.376 |  |  |  |  |
|                   | Total  | 31.472 | 32.239 | 26.183            | 30.711 | 33.384    | 36.063 | 38.394 |  |  |  |  |
| (Yr vs previous y | ır % Change)   | -11.3% | 2.4%   | -18.8%            | 17.3%  | 8.7%      | 8.0%   | 6.5%   |  |  |  |  |
| Alberta           | Residential  | 3.949  | 3.078  | 2.727             | 3.419  | 3.905     | 4.248  | 4.492  |  |  |  |  |
|                   | Non-res Building   | 4.147  | 1.952  | 2.622             | 3.886  | 4.436     | 4.903  | 5.325  |  |  |  |  |
|                   | Engineering/Civil  | 9.976  | 7.395  | 10.223            | 10.076 | 11.628    | 12.706 | 13.764 |  |  |  |  |
|                   | Total  | 18.071 | 12.426 | 15.572            | 17.380 | 19.969    | 21.858 | 23.581 |  |  |  |  |
| (Yr vs previous y | ır % Change)   | 5.0%   | -31.2% | 25.3%             | 11.6%  | 14.9%     | 9.5%   | 7.9%   |  |  |  |  |
| British Columbia  | Residential  | 6.657  | 4.098  | 4.931             | 5.556  | 6.395     | 6.876  | 7.302  |  |  |  |  |
|                   | Non-res Building   | 3.770  | 2.584  | 6.987             | 5.029  | 6.216     | 7.125  | 7.642  |  |  |  |  |
|                   | Engineering/Civil  | 8.453  | 7.401  | 7.340             | 11.003 | 12.555    | 14.051 | 15.284 |  |  |  |  |
|                   | Total  | 18.879 | 14.083 | 19.258            | 21.588 | 25.165    | 28.053 | 30.229 |  |  |  |  |
| (Yr vs previous y | ır % Change)   | -29.0% | -25.4% | 36.7%             | 12.1%  | 16.6%     | 11.5%  | 7.8%   |  |  |  |  |

Graph 19: Canadian Grand Total Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

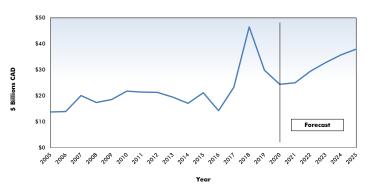
Graph 20: Canadian Residential Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect

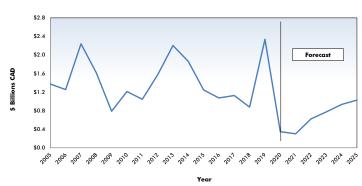
Graph 21: Canadian Non-Residential Building Starts —
ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

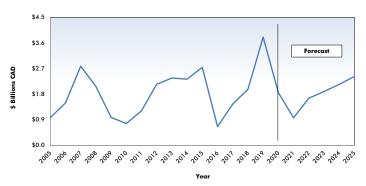
Graph 22: Canadian Shopping/Retail Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

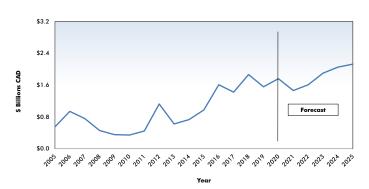
Graph 23: Canadian Private Offices Construction Starts — ConstructConnect



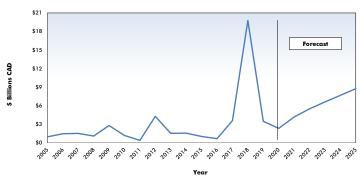
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 24: Canadian Warehouse Construction Starts — ConstructConnect

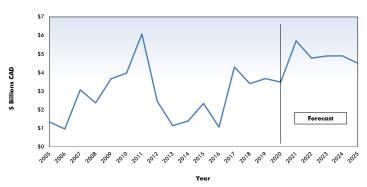


Graph 25: Canadian Industrial/Manufacturing Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

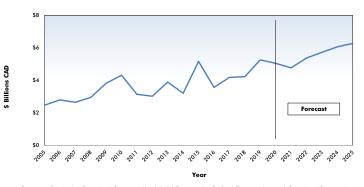
Graph 26: Canadian Hospital/Clinic Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect

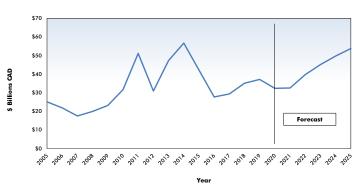
Graph 27: Canadian Education Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

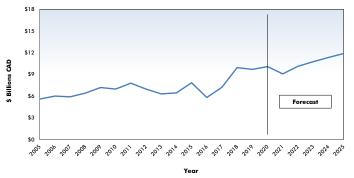
Graph 28: Canadian Engineering Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect

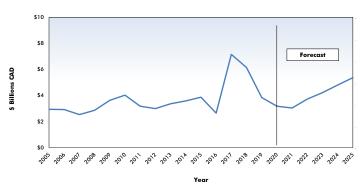
Graph 29: Canadian Roadwork Construction Starts — ConstructConnect



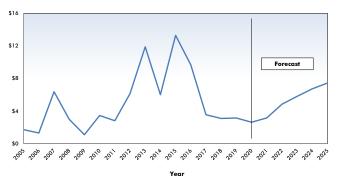
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 30: Canadian Water and Sewage Construction Starts — ConstructConnect



Graph 31: Canadian Power Infrastructure Construction Starts — ConstructConnect

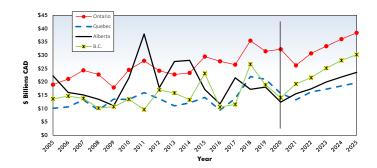


\$ Billions CAD

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

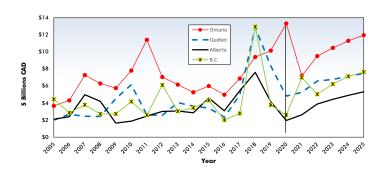
Graph 33: Canada Four Largest Provinces (by Population):
Total Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 35: Canada Four Largest Provinces:
Total Non-residential Building Starts — ConstructConnect

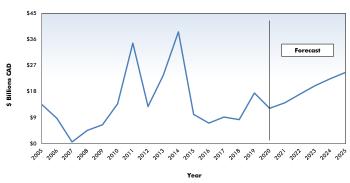


Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

Graph 32: Canadian All Other Civil (Oil Sands, Pipelines, etc.)

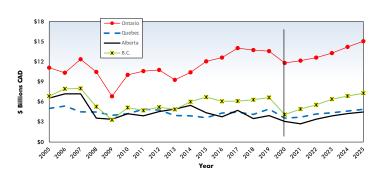
Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

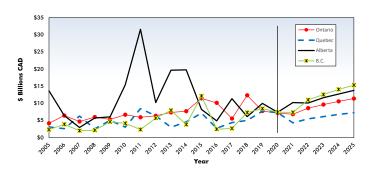
Chart: ConstructConnect.

Graph 34: Canada Four Largest Provinces:
Total Residential Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

Graph 36: Canada Four Largest Provinces: Total Engineering/ Civil Construction Starts — ConstructConnect



|                                     | Table 11: U.S. Type-of-Structure Forecasts (Square Feet Millions) |         |         |         |           |         |         |  |  |  |
|-------------------------------------|---|---------|---------|---------|-----------|---------|---------|--|--|--|
|                                     | Actua   | als     |         |         | Forecasts |         |         |  |  |  |
|                                     | 2019  | 2020    | 2021    | 2022    | 2023      | 2024    | 2025    |  |  |  |
| Single-family                       | 1,643.6   | 1,814.0 | 2,006.3 | 2,176.2 | 2,317.6   | 2,476.3 | 2,628.1 |  |  |  |
| Multi-family                        | 555.0   | 444.4   | 458.9   | 522.7   | 573.6     | 623.7   | 674.0   |  |  |  |
| TOTAL RESIDENTIAL                   | 2,198.6   | 2,258.4 | 2,465.2 | 2,698.9 | 2,891.2   | 3,100.0 | 3,302.2 |  |  |  |
| (Yr/yr % change)                    | -0.1%   | 2.7%    | 9.2%    | 9.5%    | 7.1%      | 7.2%    | 6.5%    |  |  |  |
| Hotels/Motels                       | 106.0   | 44.9    | 42.3    | 62.3    | 73.1      | 83.9    | 93.3    |  |  |  |
| Shopping/Retail                     | 69.0  | 49.3    | 51.8    | 69.0    | 78.9      | 87.6    | 93.8    |  |  |  |
| Parking Garages                     | 34.6  | 17.3    | 16.9    | 19.6    | 22.6      | 25.6    | 28.7    |  |  |  |
| Amusement                           | 23.9  | 21.5    | 24.0    | 25.6    | 28.1      | 29.9    | 31.6    |  |  |  |
| Private Offices                     | 107.8   | 70.6    | 57.5    | 66.4    | 72.0      | 77.6    | 82.9    |  |  |  |
| Govenmental Offices                 | 17.2  | 13.7    | 15.8    | 16.0    | 16.9      | 17.4    | 18.1    |  |  |  |
| Laboratories (Schools & Industrial) | 3.5   | 3.1     | 4.0     | 5.9     | 6.3       | 6.6     | 6.9     |  |  |  |
| Warehouses                          | 207.4   | 217.8   | 187.9   | 218.8   | 232.7     | 243.6   | 255.0   |  |  |  |
| Sports Stadium/Convention Center    | 21.0  | 12.6    | 13.4    | 18.2    | 24.0      | 27.9    | 29.8    |  |  |  |
| Transportation Terminals            | 9.5   | 4.8     | 7.9     | 11.7    | 14.5      | 17.0    | 19.2    |  |  |  |
| TOTAL COMMERCIAL                    | 599.9   | 455.5   | 421.6   | 513.5   | 569.1     | 617.2   | 659.3   |  |  |  |
| (Yr/yr % change)                    | 3.6%  | -24.1%  | -7.4%   | 21.8%   | 10.8%     | 8.4%    | 6.8%    |  |  |  |
| TOTAL INDUSTRIAL (manufacturing)    | 106.4   | 64.9    | 67.8    | 80.7    | 94.2      | 106.0   | 113.9   |  |  |  |
| (Yr/yr % change)                    | 7.2%  | -39.0%  | 4.4%    | 19.1%   | 16.8%     | 12.6%   | 7.4%    |  |  |  |
| Religious                           | 5.1   | 3.8     | 4.4     | 6.2     | 7.0       | 7.6     | 8.0     |  |  |  |
| Hospitals/Clinics                   | 33.4  | 14.9    | 25.0    | 31.4    | 37.9      | 43.2    | 48.2    |  |  |  |
| Nursing Homes/Assisted Living       | 40.6  | 30.7    | 31.9    | 36.2    | 42.0      | 46.7    | 50.7    |  |  |  |
| Libraries/Museums                   | 3.2   | 3.4     | 3.4     | 4.4     | 4.9       | 5.2     | 5.4     |  |  |  |
| Courthouse                          | 1.8   | 3.0     | 2.8     | 3.2     | 3.5       | 3.6     | 3.7     |  |  |  |
| Police/Fire                         | 7.6   | 8.2     | 8.8     | 9.0     | 9.2       | 9.6     | 9.9     |  |  |  |
| Prisons                             | 2.1   | 2.6     | 1.9     | 2.1     | 2.4       | 2.5     | 2.7     |  |  |  |
| Military                            | 11.7  | 22.7    | 25.6    | 26.6    | 28.3      | 29.3    | 29.7    |  |  |  |
| Educational Facilities              | 168.1   | 147.4   | 125.4   | 145.8   | 159.9     | 170.3   | 178.8   |  |  |  |
| MED misc                            | 19.7  | 14.8    | 15.5    | 17.6    | 18.9      | 20.2    | 21.7    |  |  |  |
| TOTAL INSTITUTIONAL                 | 293.3   | 251.4   | 244.6   | 282.6   | 313.8     | 338.2   | 358.6   |  |  |  |
| (Yr/yr % change)                    | 2.7%  | -14.3%  | -2.7%   | 15.6%   | 11.0%     | 7.8%    | 6.0%    |  |  |  |
| Miscellaneous Non-Res Building      | 26.7  | 19.7    | 20.0    | 22.6    | 23.8      | 24.7    | 25.8    |  |  |  |
| TOTAL NON-RES BLDG                  | 1,026.4   | 791.6   | 754.0   | 899.3   | 1,000.9   | 1,086.2 | 1,157.5 |  |  |  |
| (Yr/yr % change)                    | 3.7%  | -22.9%  | -4.7%   | 19.3%   | 11.3%     | 8.5%    | 6.6%    |  |  |  |
| RESIDENTIAL + NON-RES BLDG          | 3,224.9   | 3,050.0 | 3,219.2 | 3,598.2 | 3,892.1   | 4,186.2 | 4,459.7 |  |  |  |
| (Yr/yr % change)                    | 1.1%  | -5.4%   | 5.5%    | 11.8%   | 8.2%      | 7.6%    | 6.5%    |  |  |  |

EXPLANATION: Table 11 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 12 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

The square footage forecasts are largely determined by dividing the dollar value forecasts by an average dollar-per-square-foot value. The underlying dollar-per-square-foot calculation is based on the most relevant of current data. While the projected dollar values are generated through econometric modeling driven by key economic and demographic variables, both the dollar value and square footage forecasts also allow for discretionary overrides when warranted by extraordinary circumstances, such as unique mega project start-ups.

 $Source\ of\ actuals:\ Construct Connect\ "Insight"\ / Forecasts:\ Oxford\ Economics\ and\ Construct Connect\ /\ Table:\ Connect\ /\ Table:\ Connect\ /\ Table:\ Connect\ /\ Table:\ Conn$ 

| Table 12: U.S. Type-of-Structure Forecasts  Arranged to match the alphabetical category drop-down menus in INSIGHT (Square Feet Millions) |                   |         |         |         |         |         |     |  |  |
|---|-------------------|---------|---------|---------|---------|---------|-----|--|--|
|   | Actuals Forecasts |         |         |         |         |         |     |  |  |
|   | 2019              | 2020    | 2021    | 2022    | 2023    | 2024    | :   |  |  |
| ummary  |                   |         |         |         |         |         |     |  |  |
| ON-RESIDENTIAL BUILDING   | 1,026.4           | 791.6   | 754.0   | 899.3   | 1,000.9 | 1,086.2 | 1,1 |  |  |
| ESIDENTIAL  | 2,198.6           | 2,258.4 | 2,465.2 | 2,698.9 | 2,891.2 | 3,100.0 | 3,3 |  |  |
| ESIDENTIAL + NON-RESIDENTIAL BUILDING   | 3,224.9           | 3,050.0 | 3,219.2 | 3,598.2 | 3,892.1 | 4,186.2 | 4,4 |  |  |
| erticals  |                   |         |         |         |         |         |     |  |  |
| Offices (private)   | 107.8             | 70.6    | 57.5    | 66.4    | 72.0    | 77.6    |     |  |  |
| Parking Garages   | 34.6              | 17.3    | 16.9    | 19.6    | 22.6    | 25.6    |     |  |  |
| Transportation Terminals  | 9.5               | 4.8     | 7.9     | 11.7    | 14.5    | 17.0    |     |  |  |
| Commercial  | 151.9             | 92.7    | 82.3    | 97.7    | 109.1   | 120.2   |     |  |  |
| (Yr/yr % change)  | 19.4%             | -39.0%  | -11.2%  | 18.6%   | 11.7%   | 10.1%   |     |  |  |
| Amusement   | 23.9              | 21.5    | 24.0    | 25.6    | 28.1    | 29.9    |     |  |  |
| Libraries / Museums   | 3.2               | 3.4     | 3.4     | 4.4     | 4.9     | 5.2     |     |  |  |
| Religious   | 5.1               | 3.8     | 4.4     | 6.2     | 7.0     | 7.6     |     |  |  |
| Sports Arenas / Convention Centers  | 21.0              | 12.6    | 13.4    | 18.2    | 24.0    | 27.9    |     |  |  |
| Community   | 53.2              | 41.3    | 45.2    | 54.6    | 63.9    | 70.6    |     |  |  |
| (Yr/yr % change)  | 3.8%              | -22.4%  | 9.6%    | 20.7%   | 17.2%   | 10.5%   |     |  |  |
| College / University  | 38.1              | 32.0    | 27.4    | 31.2    | 33.6    | 35.7    |     |  |  |
| Elementary / Pre School   | 48.8              | 47.3    | 41.8    | 47.0    | 52.4    | 56.6    |     |  |  |
| Jr / Sr High School   | 75.6              | 62.7    | 51.3    | 61.9    | 67.7    | 71.6    |     |  |  |
| Special / Vocational  | 5.6               | 5.3     | 4.8     | 5.6     | 6.2     | 6.4     |     |  |  |
| Educational   | 168.1             | 147.4   | 125.4   | 145.8   | 159.9   | 170.3   |     |  |  |
| (Yr/yr % change)  | 7.5%              | -12.3%  | -15.0%  | 16.3%   | 9.7%    | 6.5%    |     |  |  |
| Courthouses   | 1.8               | 3.0     | 2.8     | 3.2     | 3.5     | 3.6     |     |  |  |
| Fire and Police Stations  | 7.6               | 8.2     | 8.8     | 9.0     | 9.2     | 9.6     |     |  |  |
| Government Offices  | 17.2              | 13.7    | 15.8    | 16.0    | 16.9    | 17.4    |     |  |  |
| Prisons   | 2.1               | 2.6     | 1.9     | 2.1     | 2.4     | 2.5     |     |  |  |
| Government  | 28.7              | 27.5    | 29.3    | 30.3    | 31.9    | 33.1    |     |  |  |
| (Yr/yr % change)  | -5.6%             | -4.4%   | 6.6%    | 3.5%    | 5.3%    | 3.6%    |     |  |  |
| Industrial Labs / Labs / School Labs  | 3.5               | 3.1     | 4.0     | 5.9     | 6.3     | 6.6     |     |  |  |
| Manufacturing   | 106.4             | 64.9    | 67.8    | 80.7    | 94.2    | 106.0   |     |  |  |
| Warehouses  | 207.4             | 217.8   | 187.9   | 218.8   | 232.7   | 243.6   |     |  |  |
| Industrial  | 317.4             | 285.8   | 259.6   | 305.3   | 333.2   | 356.2   |     |  |  |
| (Yr/yr % change)  | 3.0%              | -10.0%  | -9.1%   | 17.6%   | 9.1%    | 6.9%    |     |  |  |
| Hospitals / Clinics   | 33.4              | 14.9    | 25.0    | 31.4    | 37.9    | 43.2    |     |  |  |
| Medical Misc.   | 19.7              | 14.8    | 15.5    | 17.6    | 18.9    | 20.2    |     |  |  |
| Nursing Homes   | 40.6              | 30.7    | 31.9    | 36.2    | 42.0    | 46.7    |     |  |  |
| Medical   | 93.8              | 60.4    | 72.3    | 85.2    | 98.7    | 110.2   |     |  |  |
| (Yr/yr % change)  | 0.2%              | -35.6%  | 19.8%   | 17.8%   | 15.8%   | 11.6%   |     |  |  |
| Military  | 11.7              | 22.7    | 25.6    | 26.6    | 28.3    | 29.3    |     |  |  |
| (Yr/yr % change)  | 7.8%              | 94.2%   | 12.8%   | 3.9%    | 6.2%    | 3.5%    |     |  |  |
| Hotels  | 106.0             | 44.9    | 42.3    | 62.3    | 73.1    | 83.9    |     |  |  |
| Retail Misc.  | 26.7              | 19.7    | 20.0    | 22.6    | 23.8    | 24.7    |     |  |  |
| Shopping  | 69.0              | 49.3    | 51.8    | 69.0    | 78.9    | 87.6    |     |  |  |
| Retail  | 201.7             | 113.9   | 114.2   | 153.8   | 175.8   | 196.3   |     |  |  |
| (Yr/yr % change)  | -4.9%             | -43.5%  | 0.3%    | 34.7%   | 14.3%   | 11.6%   | 1   |  |  |
| ON-RESIDENTIAL BUILDING   | 1,026.4           | 791.6   | 754.0   | 899.3   | 1,000.9 | 1,086.2 | 1,  |  |  |
| (Yr/yr % change)  | 3.7%              | -22.9%  | -4.7%   | 19.3%   | 11.3%   | 8.5%    |     |  |  |
| Multi-Family  | 555.0             | 444.4   | 458.9   | 522.7   | 573.6   | 623.7   |     |  |  |
| Single-Family   | 1,643.6           | 1,814.0 | 2,006.3 | 2,176.2 | 2,317.6 | 2,476.3 | 2,  |  |  |
| ESIDENTIAL  | 2,198.6           | 2,258.4 | 2,465.2 | 2,698.9 | 2,891.2 | 3,100.0 | 3,  |  |  |
| (Yr/yr % change)  | -0.1%             | 2.7%    | 9.2%    | 9.5%    | 7.1%    | 7.2%    |     |  |  |
| ESIDENTIAL + NON-RESIDENTIAL BUILDING   | 3,224.9           | 3,050.0 | 3,219.2 | 3,598.2 | 3,892.1 | 4,186.2 | 4,  |  |  |

EXPLANATION: Table 11 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 12 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

| Table 13: Canada Type-of-Structure Forecasts (Square Feet Millions) |        |        |        |       |       |       |       |  |  |
|---|--------|--------|--------|-------|-------|-------|-------|--|--|
|   | Actua  | ıls    |        |       |       |       |       |  |  |
|   | 2019   | 2020   | 2021   | 2022  | 2023  | 2024  | 2025  |  |  |
| Single-family   | 106.4  | 114.8  | 130.0  | 141.6 | 149.8 | 157.9 | 166.3 |  |  |
| Multi-family  | 94.7   | 55.1   | 49.5   | 57.4  | 65.2  | 71.4  | 76.4  |  |  |
| TOTAL RESIDENTIAL   | 201.1  | 169.9  | 179.5  | 199.0 | 215.0 | 229.3 | 242.7 |  |  |
| (Yr/yr % change)  | -2.3%  | -15.5% | 5.7%   | 10.8% | 8.1%  | 6.7%  | 5.8%  |  |  |
| Hotels/Motels   | 2.6    | 0.8    | 0.7    | 1.3   | 1.8   | 2.0   | 2.2   |  |  |
| Private Offices   | 11.2   | 4.3    | 1.4    | 3.3   | 4.7   | 5.9   | 7.1   |  |  |
| Govenmental Offices   | 2.4    | 1.7    | 1.3    | 1.6   | 1.8   | 2.0   | 2.1   |  |  |
| Shopping/Retail   | 9.9    | 3.3    | 3.8    | 7.1   | 8.7   | 10.4  | 11.5  |  |  |
| Retail Miscellaneous  | 1.3    | 0.3    | 0.3    | 0.5   | 0.6   | 0.7   | 0.8   |  |  |
| Parking Garages   | 1.4    | 0.2    | 0.1    | 0.3   | 0.5   | 0.7   | 0.9   |  |  |
| Amusement   | 3.9    | 1.4    | 1.2    | 1.8   | 2.5   | 3.1   | 3.6   |  |  |
| Warehouses  | 10.5   | 8.7    | 8.4    | 9.1   | 10.7  | 11.6  | 12.0  |  |  |
| TOTAL COMMERCIAL  | 43.1   | 20.8   | 17.1   | 25.1  | 31.2  | 36.3  | 40.1  |  |  |
| (Yr/yr % change)  | 10.4%  | -51.7% | -17.7% | 46.8% | 24.3% | 16.2% | 10.6% |  |  |
| TOTAL INDUSTRIAL (manufacturing)                                    | 6.4    | 4.9    | 4.8    | 5.3   | 6.3   | 7.2   | 7.9   |  |  |
| (Yr/yr % change)  | -21.6% | -23.5% | -1.8%  | 11.0% | 18.6% | 14.0% | 9.6%  |  |  |
| Religious   | 0.1    | 0.1    | 0.1    | 0.2   | 0.2   | 0.2   | 0.2   |  |  |
| Hospitals/Clinics   | 7.6    | 8.6    | 9.1    | 9.5   | 10.2  | 10.2  | 10.0  |  |  |
| MED misc  | 1.2    | 0.2    | 0.1    | 0.5   | 1.0   | 1.3   | 1.5   |  |  |
| Transportation Terminals*   | 0.3    | 0.5    | 0.5    | 1.0   | 1.3   | 1.6   | 1.8   |  |  |
| Police/Fire   | 1.5    | 1.2    | 1.0    | 1.1   | 1.3   | 1.3   | 1.4   |  |  |
| Educational Facilities  | 12.4   | 9.9    | 11.4   | 12.3  | 12.9  | 13.6  | 14.1  |  |  |
| TOTAL INSTITUTIONAL   | 23.1   | 20.6   | 22.2   | 24.6  | 26.8  | 28.2  | 29.0  |  |  |
| (Yr/yr % change)  | -19.8% | -11.0% | 7.6%   | 11.0% | 9.0%  | 5.2%  | 3.0%  |  |  |
| TOTAL NON-RES BLDG  | 72.6   | 46.3   | 44.1   | 55.1  | 64.4  | 71.7  | 77.1  |  |  |
| (Yr/yr % change)  | -4.5%  | -36.3% | -4.8%  | 24.9% | 16.9% | 11.4% | 7.5%  |  |  |
| RESIDENTIAL + NON-RES BLDG  | 273.7  | 216.1  | 223.6  | 254.1 | 279.4 | 301.0 | 319.8 |  |  |
| (Yr/yr % change)  | -2.9%  | -21.0% | 3.5%   | 13.6% | 10.0% | 7.8%  | 6.2%  |  |  |

<sup>\*</sup> With respect to Tables 11 and 13, 'transportation terminals' is the one type-of-structure that is categorized differently in Canada (institutional) than in the U.S. (commercial), for reasons having to do with government statistics.

EXPLANATION: Table 13 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

Table 14 presents an alternative, perhaps more user-friendly and intuitive, type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

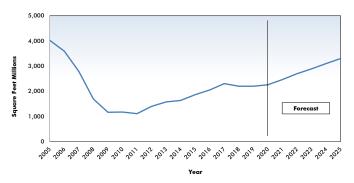
| Table 14: Canada Type-of-Structure Forecasts  Arranged to match the alphabetical category drop-down menus in INSIGHT (Square Feet Millions) |                   |        |        |        |       |       |     |  |  |
|---|-------------------|--------|--------|--------|-------|-------|-----|--|--|
| 7.113.  | Actuals Forecasts |        |        |        |       |       |     |  |  |
|   | 2019              | 2020   | 2021   | 2022   | 2023  | 2024  | 202 |  |  |
| Summary   |                   |        |        |        |       |       |     |  |  |
| NON-RESIDENTIAL BUILDING  | 72.6              | 46.3   | 44.1   | 55.1   | 64.4  | 71.7  | 77  |  |  |
| RESIDENTIAL   | 201.1             | 169.9  | 179.5  | 199.0  | 215.0 | 229.3 | 242 |  |  |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING  | 273.7             | 216.1  | 223.6  | 254.1  | 279.4 | 301.0 | 319 |  |  |
| Verticals   |                   |        |        |        |       |       |     |  |  |
| Offices (private)   | 11.2              | 4.3    | 1.4    | 3.3    | 4.7   | 5.9   |     |  |  |
| Parking Garages   | 1.4               | 0.2    | 0.1    | 0.3    | 0.5   | 0.7   |     |  |  |
| Transportation Terminals  | 0.3               | 0.5    | 0.5    | 1.0    | 1.3   | 1.6   |     |  |  |
| Commercial  | 12.9              | 5.0    | 2.0    | 4.6    | 6.5   | 8.2   |     |  |  |
| (Yr/yr % change)  | -4.7%             | -61.5% | -59.5% | 127.4% | 42.4% | 25.7% | 19. |  |  |
| Amusement   | 3.9               | 1.4    | 1.2    | 1.8    | 2.5   | 3.1   |     |  |  |
| Religious   | 0.1               | 0.1    | 0.1    | 0.2    | 0.2   | 0.2   |     |  |  |
| Community   | 4.0               | 1.5    | 1.3    | 2.0    | 2.7   | 3.3   |     |  |  |
| (Yr/yr % change)  | -25.4%            | -62.3% | -17.4% | 56.2%  | 35.8% | 22.8% | 16. |  |  |
| Educational   | 12.4              | 9.9    | 11.4   | 12.3   | 12.9  | 13.6  | 1   |  |  |
| (Yr/yr % change)  | 3.2%              | -19.7% | 14.3%  | 8.7%   | 4.7%  | 5.5%  | 3   |  |  |
| Fire and Police Stations  | 1.5               | 1.2    | 1.0    | 1.1    | 1.3   | 1.3   |     |  |  |
| Government Offices  | 2.4               | 1.7    | 1.3    | 1.6    | 1.8   | 2.0   |     |  |  |
| Government  | 3.9               | 2.9    | 2.3    | 2.7    | 3.0   | 3.3   |     |  |  |
| (Yr/yr % change)  | 6.5%              | -25.9% | -21.4% | 19.5%  | 10.7% | 8.6%  | 7   |  |  |
| Manufacturing   | 6.4               | 4.9    | 4.8    | 5.3    | 6.3   | 7.2   |     |  |  |
| Warehouses  | 10.5              | 8.7    | 8.4    | 9.1    | 10.7  | 11.6  |     |  |  |
| Industrial  | 16.9              | 13.6   | 13.2   | 14.4   | 17.0  | 18.8  |     |  |  |
| (Yr/yr % change)  | -20.5%            | -19.3% | -3.1%  | 9.4%   | 18.2% | 10.2% | 6   |  |  |
| Hospitals / Clinics   | 7.6               | 8.6    | 9.1    | 9.5    | 10.2  | 10.2  |     |  |  |
| Medical Misc.   | 1.2               | 0.2    | 0.1    | 0.5    | 1.0   | 1.3   |     |  |  |
| Medical   | 8.8               | 8.9    | 9.2    | 10.0   | 11.1  | 11.4  |     |  |  |
| (Yr/yr % change)  | -16.8%            | 0.3%   | 4.4%   | 8.2%   | 11.1% | 2.9%  | C   |  |  |
| Hotels  | 2.6               | 0.8    | 0.7    | 1.3    | 1.8   | 2.0   |     |  |  |
| Retail Misc.  | 1.3               | 0.3    | 0.3    | 0.5    | 0.6   | 0.7   |     |  |  |
| Shopping  | 9.9               | 3.3    | 3.8    | 7.1    | 8.7   | 10.4  |     |  |  |
| Retail  | 13.7              | 4.5    | 4.7    | 9.0    | 11.1  | 13.1  |     |  |  |
| (Yr/yr % change)  | 43.0%             | -67.3% | 5.8%   | 90.1%  | 22.8% | 18.4% | 10  |  |  |
| NON-RESIDENTIAL BUILDING  | 72.6              | 46.3   | 44.1   | 55.1   | 64.4  | 71.7  |     |  |  |
| (Yr/yr % change)  | -4.5%             | -36.3% | -4.8%  | 24.9%  | 16.9% | 11.4% | 7   |  |  |
| Multi-Family  | 94.7              | 55.1   | 49.5   | 57.4   | 65.2  | 71.4  |     |  |  |
| Single-Family   | 106.4             | 114.8  | 130.0  | 141.6  | 149.8 | 157.9 | 10  |  |  |
| RESIDENTIAL   | 201.1             | 169.9  | 179.5  | 199.0  | 215.0 | 229.3 | 2   |  |  |
| (Yr/yr % change)  | -2.3%             | -15.5% | 5.7%   | 10.8%  | 8.1%  | 6.7%  | 5   |  |  |
| RESIDENTIAL + NON-RESIDENTIAL BUILDING  | 273.7             | 216.1  | 223.6  | 254.1  | 279.4 | 301.0 | 31  |  |  |
| (Yr/yr % change)  | -2.9%             | -21.0% | 3.5%   | 13.6%  | 10.0% | 7.8%  | 6.  |  |  |

EXPLANATION: Table 13 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers.

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Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect / Table: ConstructConnect.

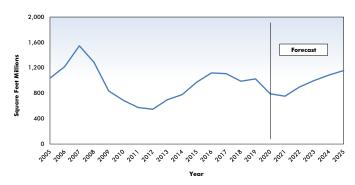
Graph 37: U.S. Residential Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

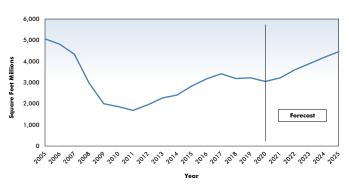
Graph 38: U.S. Non-Residential
Building Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

Chart: ConstructConnect.

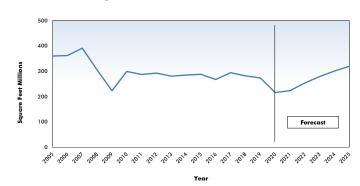
Graph 39: U.S. Residential + Non-Residential Building Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect.

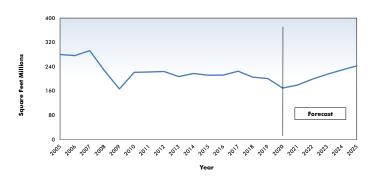
Chart: ConstructConnect.

Graph 40: Canada Residential + Non-Residential Building Construction Starts — ConstructConnect



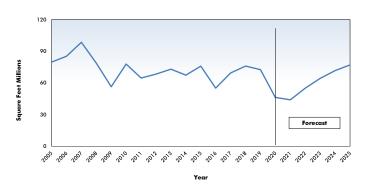
Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

Graph 41: Canada Residential
Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

Graph 42: Canada Non-Residential Building Construction Starts — ConstructConnect



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

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